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Special Revenue Funds

Special Revenue funds account for specific financial resources (other than special assessments, expendable trusts or other major capital projects) that are restricted to expenditures for specific purposes.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 70,130,402 | 61,813,886 | 56,439,378 | 54,446,975 |
| REVENUES | | | | |
| Taxes | 0 | 0 | 2,600,000 | 2,600,000 |
| Intergovernmental | 12,248,022 | 13,720,348 | 11,548,981 | 8,570,900 |
| Miscellaneous | 9,273,981 | 8,580,321 | 5,282,900 | 6,788,300 |
| TOTAL REVENUES | 21,522,003 | 22,300,669 | 19,431,881 | 17,959,200 |
| EXPENSES | | | | |
| Personal Services | 3,028,384 | 3,604,523 | 3,311,514 | 4,006,600 |
| Other Services and Charges | 2,025,327 | 2,578,257 | 3,820,700 | 2,015,800 |
| Transfers | 16,071,805 | 12,173,029 | 6,002,170 | 3,879,100 |
| Miscellaneous | 7,025,753 | 7,359,384 | 6,604,900 | 5,018,800 |
| TOTAL EXPENSES | 28,151,270 | 25,715,192 | 19,739,284 | 14,920,300 |
| FUND BALANCE - DECEMBER 31 | 63,501,135 | 58,399,364 | 56,131,975 | 57,485,875 |

Lake Superior Zoological Gardens

200

Special Revenue fund established to account for the operation of the Lake Superior Zoological Gardens which was transferred to the Zoological Society in a new contractual relationship approved by the City Council late in 2009. The City will subsidize operations with a transfer from The Tourism Tax Fund.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 142,677 | 142,488 | (106,500) | (106,500) |
| REVENUES | | | | |
| Intergovernmental, State of MN | 200,000 | 160,000 | 160,000 | 160,000 |
| Admissions | 683,709 | 696,618 | 713,000 | 732,000 |
| Concessions & Commissions, Misc | 219,258 | 208,043 | 220,000 | 236,500 |
| Gifts and Donations | 2,620 | 2,585 | 2,000 | 60,000 |
| Other Sources | 71,807 | 134,418 | 80,000 | 201,500 |
| Transfer from Tourism Tax | 520,000 | 520,000 | 520,000 | 510,000 |
| TOTAL REVENUES | 1,697,394 | 1,721,664 | 1,695,000 | 1,900,000 |
| EXPENSES | | | | |
| Capital Outlay | 2,103 | 165,556 | | |
| Contract Services | 2,296 | 1,666 | 5,000 | 5,000 |
| Contract Services, Zoo Personnel | 850,912 | 921,227 | 850,000 | 1,060,000 |
| Contract Services, Op Expenses | 831,938 | 871,535 | 830,000 | 825,000 |
| Bank Services | 10,334 | 10,668 | 10,000 | 10,000 |
| TOTAL EXPENSES | 1,697,583 | 1,970,652 | 1,695,000 | 1,900,000 |
| FUND BALANCE - DECEMBER 31 | 142,488 | (106,500) | (106,500) | (106,500) |

Parks Fund 205

Special Revenue fund established to account for property tax monies received that are to be used for City parks as approved by the citizens of Duluth on a special referendum.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|----------------|----------------|----------------|-------------------------------|
| FUND BALANCE - JANUARY 1 | | | 0 | 0 |
| REVENUES Property Tax Levy Licenses and Permits Miscellaneous | | | 2,600,000 | 2,600,000 34,000 48,500 |
| TOTAL REVENUES | | | 2,600,000 | 2,682,500 |
| EXPENSES | | | | |
| Personal Services | | | 1,041,500 | 1,162,100 |
| Other Services and Charges | | | 406,000 | 462,900 |
| Supplies | | | 34,400 | 233,400 |
| Miscellaneous | | | 108,100 | 104,100 |
| Capital Outlay | | | 1,010,000 | 720,000 |
| TOTAL EXPENSES | | | 2,600,000 | 2,682,500 |
| FUND BALANCE - DECEMBER 31 | | | 0 | 0 |

| BUDO | GETED FTE'S | 2010 | 2011 | 2012 | 2013 |
|------|--------------------------------|------|------|------|------|
| 1130 | Manager, Parks & Recreation | | | 1 | 1 |
| 1070 | Operations Coordinator | | | 1 | 1 |
| 135 | Public Information Coordinator | | | 1 | 1 |
| 131 | Volunteer Coordinator | | | 0.5 | 0.5 |
| 129 | Special Events Coordinator | | | 1.5 | 1.5 |
| 129 | Admin Information Specialist | | | 1 | 1 |
| 124 | Senior Center Coordinator | | | 1 | 1 |
| 28 | Trails Coordinator | | | 1 | 1 |
| 26 | Recreation Specialist | | | 1 | 1 |
| 22 | Maintenance Worker | | | 0 | 1 |
| | Division Total | | | 9 | 10 |

Special Projects 210

Special Revenue fund established to account for monies received as either donations or small grants which are to be expended for a specific purpose or project. Beginning in 2013, three firefighter positions will be funded through a SAFER grant from the Federal Government. These grants do not have retention requirements once the grant period is over.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 494,558 | 359,474 | 457,699 | 457,699 |
| REVENUES | | | | |
| Intergovernmental | 159,965 | 1,618,415 | 53,500 | 211,100 |
| Miscellaneous | 319,978 | 457,769 | 221,300 | 203,500 |
| Transfers In | 0 | 24,735 | | |
| TOTAL REVENUES | 479,943 | 2,100,919 | 274,800 | 414,600 |
| EXPENSES | | | | |
| Personal Services | 18,115 | 931,720 | 26,000 | 222,700 |
| Other Services and Charges | 133,788 | 255,987 | 132,200 | 94,900 |
| Transfers | 77,854 | 179,419 | | |
| Miscellaneous | 97,797 | 214,503 | 116,600 | 97,000 |
| Capital Equipment | 287,473 | 421,065 | | |
| TOTAL EXPENSES | 615,027 | 2,002,694 | 274,800 | 414,600 |
| FUND BALANCE - DECEMBER 31 | 359,474 | 457,699 | 457,699 | 457,699 |

| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
|-----------------|------|------|------|------|
| 226 Firefighter | | | | 3 |
| Division Total | | | | 3 |

Police Special Grants

215

Special Revenue fund established to account for monies received as donations, grants, or other sources which are to be expended for a specific purpose or project related to policing.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 26,595 | 47,140 | 42,858 | 42,858 |
| REVENUES | | | | |
| Intergovernmental | 1,389,438 | 1,268,580 | 842,700 | 1,223,000 |
| Miscellaneous | 1,155 | 0 | 1,000 | 257,000 |
| Felony Forfeitures | 115,480 | 114,103 | 130,300 | 130,000 |
| TOTAL REVENUES | 1,506,073 | 1,382,683 | 974,000 | 1,610,000 |
| EXPENSES | | | | |
| Personal Services - Police Extra Duty | y Pay | | | 257,000 |
| Other Services and Charges | 267,325 | 334,990 | 200,000 | 314,700 |
| Transfer to General Fund | 825,029 | 822,448 | 603,800 | 742,700 |
| Miscellaneous | 358,845 | 229,527 | 78,200 | 259,000 |
| Capital Equipment | 34,329 | 0 | 92,000 | 36,600 |
| TOTAL EXPENSES | 1,485,528 | 1,386,965 | 974,000 | 1,610,000 |
| FUND BALANCE - DECEMBER 31 | 47,140 | 42,858 | 42,858 | 42,858 |

Economic Development

255

Fund accounts for monies received from the U.S. Department of Housing and Urban Development Action Grant Program, and monies received for bond service fees from the issuance of Industrial Revenue Bonds. Such monies are to be used for the revitalization of the economy of the City of Duluth.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--|-------------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 64,150 | 55,944 | (27,220) | (30,020) |
| REVENUES | | | | |
| Intergovernmental Revenues Transfer from DEDA | 367,325 13,579 | 1,177,839 | 2,196,200 | |
| Other Reimbursements | 0 | 14,239 | | |
| Other Miscellaneous | 11,149 | 16,584 | 16,600 | 17,100 |
| TOTAL REVENUES | 392,053 | 1,208,662 | 2,212,800 | 17,100 |
| EXPENSES | | | | |
| Economic Development | 108,929 | 1,291,826 | 2,215,600 | |
| Transfer to Capital Projects Funds | 291,330 | | | 17,100 |
| TOTAL EXPENSES | 400,259 | 1,291,826 | 2,215,600 | 17,100 |
| FUND BALANCE - DECEMBER 31 | 55,944 | (27,220) | (30,020) | (30,020) |

Community Investment Fund

256

Fund accounts for monies received from Fond du Luth Casino in accordance with existing agreements with the Fond du Lac Band of Lake Superior Chippewa. As required by ordinance, interest is transferred annually to the general fund, and expenditures require a super majority vote of the city council. Current policy has focused on paying off existing street improvement debt and financing the street improvement program. This practice will be discontinued in 2013 and beyond until the ongoing relationship with the Band is clarified by courts.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 47,030,854 | 34,023,423 | 25,201,315 | 22,069,845 |
| REVENUES Casino Proceeds/Misc | | | | |
| Investment Earnings | 973,984 | 1,241,805 | 247,000 | 105,000 |
| TOTAL REVENUES | 973,984 | 1,241,805 | 247,000 | 105,000 |
| EXPENSES | | | | |
| Administration - (annual) | 9,066 | 0 | 9,000 | |
| Legal Services | 429,483 | 322,376 | | |
| Transfer to Capital Project | 6,600,000 | 6,000,000 | | |
| Transfer to Debt Service | 5,665,670 | 2,860,348 | 3,122,470 | |
| Transfer to General Fund (annual) | 1,277,196 | 881,189 | 247,000 | 105,000 |
| TOTAL EXPENSES | 13,981,415 | 10,063,913 | 3,378,470 | 105,000 |
| FUND BALANCE - DECEMBER 31 | 34,023,423 | 25,201,315 | 22,069,845 | 22,069,845 |

Energy Management

257

Special Revenue fund established to receive rebate and grant funds and pay administrative costs associated with energy efficiency projects and management activities such as the Cities for Climate Protection (CCP) program. The City used this funding to create an Office of Environmental Sustainability, which is responsible for coordinating all aspects of sustainability, eco-development as well as the continuing on with the current responsibilities.

| | 2010 | 2011 | 2012 | 2013 |
|----------------------------|----------------|---------|---------|----------|
| | 2010 Actual | Actual | Budget | Proposed |
| | ACIUGI | ACIUUI | виадеі | rioposea |
| FUND BALANCE - JANUARY 1 | 352,519 | 286,839 | 342,573 | 336,573 |
| REVENUES | | | | |
| Intergovernmental Revenues | 273,568 | | | |
| Other Reimbursements | 16,064 | 7,159 | | |
| From Public Utility | 75,000 | 75,000 | 75,000 | 75,000 |
| TOTAL REVENUES | 364,632 | 82,159 | 75,000 | 75,000 |
| EXPENSES | | | | |
| Personal Services | 27,204 | | 80,000 | 83,000 |
| Other Services & Charges | 401,908 | 26,425 | | |
| Miscellaneous | 1,200 | | 1,000 | |
| TOTAL EXPENSES | 430,312 | 26,425 | 81,000 | 83,000 |
| FUND BALANCE - DECEMBER 31 | 286,839 | 342,573 | 336,573 | 328,573 |
| | | | | |
| | | | | |
| | | | | |
| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
| 33 Energy Coordinator | | 1 | 1 | 1 |

Home Program 260

Special Revenue fund established to account for monies received from the U.S. Department of Housing and Urban Development under the Home Investment Partnership (HOME) Program. costs include single family rehabilitation and administration of the program, as well as funds to affordable housing development by special community housing organizations (CHDO's). The budget figures reresent preliminary estimates only.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 0 | 0 | (49,987) | 0 |
| REVENUES | | | | |
| Home Grant | 747,359 | 908,194 | 768,987 | 572,400 |
| TOTAL REVENUES | 747,359 | 908,194 | 768,987 | 572,400 |
| EXPENSES | | | | |
| Tenant Based Rental Assistance | 6,552 | 107,801 | 107,900 | 85,900 |
| CHDO Program | 303,675 | 377,036 | | 200,300 |
| Home Ownership Program | 386,299 | 415,511 | 251,600 | |
| Rehabilitation | | | 287,600 | 229,000 |
| Administration | 50,833 | 57,832 | 71,900 | 57,200 |
| TOTAL EXPENSES | 747,359 | 958,181 | 719,000 | 572,400 |
| FUND BALANCE - DECEMBER 31 | 0 | (49,987) | 0 | 0 |

Community Development

262

Special Revenue fund established to account for monies received from the U.S. Department of Housing and Urban Development (HUD) as a grantee under the Community Development Program. These monies are to be expended for projects considered necessary for the renewal revitalization of targeted eligible neighborhoods and low and moderate income households. 2013 budget figures represent preliminary estimates only, awaiting the allocation of HUD funds.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 11,002 | (41,366) | 9,509 | 9,509 |
| REVENUES | | | | |
| State of Minnesota | 73,957 | 783,929 | 611,000 | |
| Community Development Block Grant | 2,990,315 | 2,760,926 | 2,567,900 | 2,235,600 |
| Emergency Shelter Grant | 131,070 | 116,073 | 172,000 | 222,400 |
| CDBG-R (ARRA) | 381,624 | 25,340 | 10,000 | |
| HPRP | 527,512 | 560,417 | 16,300 | |
| Neighborhood Stabilization | 902,293 | 561,331 | 347,100 | 2,000 |
| EPA Showcase Grant | | 36,232 | 166,700 | 166,700 |
| Lead Remediation Grant | | 185,376 | 580,000 | 425,000 |
| State Legacy Grant | | 225,000 | | 178,000 |
| Miscellaneous reimbursements | 1,062 | 9,983 | | |
| TOTAL REVENUES | 5,007,833 | 5,264,607 | 4,471,000 | 3,229,700 |
| EXPENSES | | | | |
| Economic Development | 302,714 | 424,229 | 385,200 | 336,800 |
| Housing | 2,392,021 | 2,494,324 | 2,468,400 | 1,400,900 |
| Physical Improvements | 547,303 | 517,807 | 513,600 | 514,800 |
| Public Service Projects | 1,103,972 | 1,121,159 | 560,200 | 336,700 |
| Program Administration | 714,191 | 656,213 | 543,600 | 640,500 |
| TOTAL EXPENSES | 5,060,201 | 5,213,732 | 4,471,000 | 3,229,700 |
| FUND BALANCE - DECEMBER 31 | (41,366) | 9,509 | 9,509 | 9,509 |

Community Development Administration

265

Special Revenue fund established to account for the administrative costs associated with the Community Development Block Grant Program and other HUD Programs.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 0 | 0 | 0 | 0 |
| REVENUES | | | | |
| Community Development | | | | |
| Block Grant | 506,396 | 489,517 | 493,800 | 623,800 |
| Home | 50,161 | 41,709 | 53,900 | 57,200 |
| CDBG-R (ARRA) | 19,773 | 19,349 | 30,000 | 0 |
| HPRP | 23,036 | 17,293 | 20,000 | 0 |
| Neighborhood Stabilization | 43,845 | 45,345 | 50,000 | 2,000 |
| Lead Paint Abatement Grant | | 7,376 | 10,000 | 10,000 |
| Emergency Shelter Grant | 5,185 | 3,629 | 13,000 | 16,700 |
| TOTAL REVENUES | 648,396 | 624,218 | 670,700 | 709,700 |
| EXPENSES | | | | |
| Personal Services | 608,293 | 550,454 | 563,900 | 604,000 |
| OPEB | 0 | 25,300 | 9,200 | 9,200 |
| Other Services and Charges | 40,103 | 48,464 | 97,600 | 96,500 |
| TOTAL EXPENSES | 648,396 | 624,218 | 670,700 | 709,700 |
| FUND BALANCE - DECEMBER 31 | 0 | 0 | 0 | 0 |

| BUDG | SETED FTE'S | 2010 | 2011 | 2012 | 2013 |
|------|-------------------------------------|------|------|------|------|
| 1150 | Director, Planning & Const Services | | | | 0.3 |
| 1085 | Manager, CD/Housing | 1.0 | 1.0 | 1.0 | 1.0 |
| 136 | Senior Planner | 2.0 | 2.0 | 2.0 | 2.0 |
| 133 | Planner II | 4.0 | 3.0 | 3.0 | 3.0 |
| 126 | Information Technician | 1.0 | 1.0 | 1.0 | 0.5 |
| | Division Total | 8.0 | 7.0 | 7.0 | 6.8 |

Workforce Investment Act

268

Special Revenue fund which accounts for monies received through the Minnesota Department's of Economic Security and Trade, Economic Development, and Human Services to provide workforce development services for unemployed and underemployed persons. The 2013 budget figures represent preliminary estimates only and are subject to change as grants are appropriated by the State and approved by the City Council.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|---|--|--|--|
| FUND BALANCE - JANUARY 1 | 357,792 | 385,120 | 466,175 | 466,175 |
| REVENUES | | | | |
| Miscellaneous Food Stamp Employment | 7,783 | 5,730 | | 5,000 216,000 |
| MFIP | 1,060,897 | 1,060,036 | 896,000 | 863,600 |
| Federal Grant | 1,092,889 | 984,461 | 689,300 | 749,200 |
| Federal Grant - ARRA | 421,775 | 0 | | |
| State Grant | 341,682 | 255,296 | 252,700 | 260,100 |
| TOTAL REVENUES | 2,925,026 | 2,305,523 | 1,838,000 | 2,093,900 |
| EXPENSES Personal Services OPEB Other Services and Charges TOTAL EXPENSES FUND BALANCE - DECEMBER 31 | 1,860,988 0 1,036,710 2,897,698 385,120 | 1,580,521 75,900 568,047 2,224,468 466,175 | 1,079,100 45,200 713,700 1,838,000 466,175 | 1,267,200 34,500 792,200 2,093,900 466,175 |
| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
| 1085 Mgr, Employment & Training | 1 | 1 | 1 | 1 |
| 134 Sr Comm Service Emp Dir | 1 | 1 | 1 | 1 |
| 131 Employment Technician | 14 | 18 | 18 | 18 |
| 126 Information Technician | 2 | 2 | 2 | 2 |
| Division Total | 18 | 22 | 22 | 22 |

Senior Programs 270

Special Revenue fund which accounts for monies received through the Minnesota Department of Economic Security and the National Council of Senior Citizens under Title V of the Older Americans Act to provide useful part-time employment for low-income elderly and to improve community services where needed.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--|-------------------|-------------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 0 | 0 | (72,080) | 0 |
| REVENUES Senior Employment Program - | | | | |
| State Senior Aides Program - | 120,037 | 99,992 | 184,215 | 112,400 |
| Federal ARRA - Sr. Empl. Program | 319,254 98,666 | 308,693 | 363,679 0 | 263,700 |
| TOTAL REVENUES | 537,957 | 408,685 | 547,894 | 376,100 |
| EXPENSES | | | | |
| Personal Services | 513,784 | 465,927 | 475,814 | 376,100 |
| Other Services and Charges TOTAL EXPENSES | 24,173 537,957 | 14,837 480,765 | 475,814 | 376,100 |
| FUND BALANCE - DECEMBER 31 | 0 | (72,080) | 0 | 0 |

Other Post Employment Benefits - OPEB

280

To accumulate resources to be deposited into an irrevocable trust fund for retiree health care costs. This fund only budgets the accrued liability portion of the annual required contribution for Other Post Employment Benefits. The "normal Cost" portion of the annual required contribution is budgeted in the Medical Health Fund 630.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 20,847,892 | 25,690,642 | 28,819,295 | 29,845,095 |
| REVENUES Property Tax Levy | | | | |
| Investment Earnings | 740,151 | 826,617 | 800,000 | 950,000 |
| Change in Fair Value | 1,804,657 | 125,286 | · | 43,700 |
| Transfer from Special Revenue Funds | | 0 | 52,500 | |
| Contributions- Employer | 2,300,000 | 2,178,463 | 175,300 | 565,200 |
| TOTAL REVENUES | 4,844,808 | 3,130,366 | 1,027,800 | 1,558,900 |
| EXPENSES | | | | |
| Administrative Expenses | 2,058 | 1,713 | 2,000 | 2,000 |
| Transfer to General Fund | 0 | 0 | 0 | 400,000 |
| TOTAL EXPENSES | 2,058 | 1,713 | 2,000 | 402,000 |
| FUND BALANCE - DECEMBER 31 | 25,690,642 | 28,819,295 | 29,845,095 | 31,001,995 |

DECC Revenue Fund

281

Special revenue fund established to account for the .75% food & beverage tax and DECC pledged lodging tax dedicated to its support and maintenance. Revenues in the fund will be used to pay debt service on the DECC expansion bonds.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 802,363 | 864,182 | 1,355,741 | 1,355,741 |
| REVENUES | | | | |
| Earnings on Investments | 136 | 0 | 100 | |
| Other Reimbursements | 0 | 466,984 | | |
| Transfer from Special Revenue Funds | 1,396,409 | 1,454,200 | 2,028,800 | 2,614,300 |
| TOTAL REVENUES | 1,396,545 | 1,921,184 | 2,028,900 | 2,614,300 |
| | | | | |
| EXPENSES | | | | |
| Transfer to Debt Service | 1,334,726 | 1,429,625 | 2,028,900 | 2,614,300 |
| TOTAL EXPENSES | 1,334,726 | 1,429,625 | 2,028,900 | 2,614,300 |
| FUND BALANCE - DECEMBER 31 | 864,182 | 1,355,741 | 1,355,741 | 1,355,741 |

Debt Service Funds

Funds

GO Debt Service - Tax Levy GO Debt Service - Other Sources Special Assessment Debt Street Improvement Debt Transit Bond Fund Debt Service Funds account for the accumulation of resources for, and the payment of long term principal, interest and related costs. The City is meeting all of its debt service policy statements as outlined in the budget summary in the Introduction Section of the document.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 18,612,250 | 19,144,190 | 17,274,179 | 17,609,780 |
| REVENUES | | | | |
| Taxes | 5,041,834 | 5,406,309 | 6,605,400 | 7,161,500 |
| Intergovernmental | 10,761 | 11,298 | 0 | 0 |
| Special Assessments | 2,117,134 | 1,735,627 | 1,612,900 | 1,441,500 |
| Miscellaneous | 2,572,332 | 326,457 | 276,900 | 241,700 |
| Other Financing Sources | 11,131,076 | 7,006,535 | 7,272,001 | 3,984,438 |
| TOTAL REVENUES | 20,873,137 | 14,486,226 | 15,767,201 | 12,829,138 |
| EXPENSES | | | | |
| Debt Service Payments | 19,287,100 | 15,748,886 | 14,481,600 | 13,704,000 |
| Miscellaneous , | 1,054,097 | 607,351 | 950,000 | 775,238 |
| TOTAL EXPENSES | 20,341,197 | 16,356,237 | 15,431,600 | 14,479,238 |
| FUND BALANCE - DECEMBER 31 | 19,144,190 | 17,274,179 | 17,609,780 | 15,959,680 |

Debt Service Funds Narrative

2012 DEBT STATUS

The ratio of net direct bonded debt to assessed and market valuations, and the amount of bonded debt per capita are useful indicators of the City's debt position. Net direct bonded debt is considered to be tax supported, and is levied by taking the gross bonded debt of the City an subtracting allowable deductions for various revenue, tax increment, and special assessment issues. Estimated net direct bonded debt as of December 31, 2012 as it pertains to the City of Duluth is estimated as follows:

Total Gross Bonded Debt

\$163,903,000

Less:

| City Revenue Bonds | \$ | 565,000 |
|---|----|------------|
| City - general obligation bonds paid by parking revenue | S | 11,550,000 |
| City - general obligation bonds paid by other revenues | | 42,555,000 |
| Tax Abatement Bonds | | 7,315,000 |
| Utility bonds paid from Enterprise Funds | | 28,760,000 |
| Special assessment bonds | | 24,968,028 |

Net Direct Bonded Debt

\$48,189,972

The City's debt is shown in the following table as a share of market value and per capita. The general obligation debt is limited by State Statute to 2.0 percent of market value.

| <u>Year</u> | Amount <u>(in Thousands)</u> | Percent of Market Value | Dollars <u>Per Capita</u> |
|-------------|---------------------------------|----------------------------|------------------------------|
| 2013 | \$48,190 | 1.0 | \$559 |
| 2012 | \$41,874 | 0.7 | \$485 |
| 2011 | \$40,949 | 0.7 | \$471 |
| 2010 | \$41,410 | 0.7 | \$476 |
| 2009 | \$22,420 | 0.4 | \$258 |
| 2008 | \$28,986 | 0.5 | \$333 |
| 2007 | \$29,284 | 0.6 | \$337 |
| 2006 | \$26,802 | 0.6 | \$308 |
| 2005 | \$19,208 | 0.5 | \$221 |
| 2004 | \$21,365 | 0.6 | \$245 |
| 2003 | \$23,037 | 0.7 | \$265 |

The preceding table used an estimated tax capacity value of \$60,593,551 an Assessor's estimated taxable market value of \$4,836,987,300 and a population of 86,265, as reported in the 2010 census.

Debt Service Funds Narrative

The following tables provide specific information relative to the 2012 status of the debt service funds of the City. The appropriation budgets of each specific debt fund follow this presentation.

| General Obligation Bonds: | Issue Date | Outstanding 12/31/2012 | 2013 Levy Requirements |
|--|---------------|---------------------------|------------------------|
| Contra Conganon Bonas. | | 12/01/2012 | Zoro Lovy Rodollomo |
| | | | |
| West Michigan St. | 12/19/09 | 317,000 | 147,500 |
| Lakewalk Homes | 10/01/05 | 260,000 | 55,200 |
| Aerial Lift Bridge | 8/07/08 | 1,085,000 | 183,800 |
| DEDA - Cirrus | 4/20/07 | 0 | 12,200 |
| Medical District Parking Ramp | 12/20/05 | 7,371,200 | 757,400 |
| Police Station | 12/17/09 | 18,485,000 | 1,419,500 |
| Equipment | 12/07/08 | 1,070,000 | 568,200 |
| Equipment | 12/17/09 | 1,580,000 | 557,000 |
| Equipment | 11/23/2010 | 1,850,000 | 477,700 |
| Equipment | 11/29/2011 | 3,095,000 | 660,200 |
| Equipment | 2012 | 3,518,000 | 735,600 |
| Capital Improvement Projects | 3/01/04 | 195,000 | 103,400 |
| Capital Improvement Projects | 6/01/05 | 470,000 | 166,700 |
| Capital Improvement Projects | 9/07/06 | 440,000 | 123,400 |
| Capital Improvement Projects | 12/13/07 | 740,000 | 164,200 |
| Capital Improvement Projects | 12/07/08 | 1,130,000 | 212,600 |
| Capital Improvement Projects | 11/23/2010 | 1,990,000 | 254,500 |
| Capital Improvement Projects | 11/29/2011 | 1,870,000 | 221,400 |
| TOTAL DEBT SERVICE | | | 6,820,500 |
| 5% Additional required by law (1) | | | 341,000 |
| NET DEBT LEVY - Total required by taxo | ation | | 7,161,500 |

⁽¹⁾ State law requires the City set aside 5% of existing bond obligations to cover anticipated shortages from tax delinquency.

General Obligation Debt Fund - Tax Levy

310

This Debt Service Fund is for the payment of tax levy supported general obligation bonds issued by the City.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 3,652,605 | 4,023,707 | 4,964,098 | 5,818,099 |
| REVENUES | | | | |
| Current Property Taxes | 4,834,511 | 5,294,720 | 6,604,900 | 7,161,500 |
| Delinquent Property Taxes | 126,004 | 109,564 | | |
| State Property Tax Aid | 10,590 | 11,298 | | |
| Sale of Bonds | | | | |
| Bond Premium | | | | |
| Other Sources | 183,586 | 321,824 | 273,800 | 238,800 |
| Transfer from General Fund | | 250,000 | | |
| Transfer from Debt Service | | | 181,301 | 3,738 |
| Transfer from Capital Project | | 4,167 | | |
| TOTAL REVENUES | 5,154,691 | 5,991,573 | 7,060,001 | 7,404,038 |
| EXPENSES | | | | |
| Debt Service Payments: | | | | |
| Bond Principal | 2,825,000 | 3,063,095 | 4,014,100 | 4,568,300 |
| Bond Interest | 1,068,918 | 1,388,676 | 1,430,000 | 1,370,800 |
| Payment to Escrow | | | | |
| Other Expenditures: | | | | |
| Other | 57,239 | | | |
| Transfer to SA Debt Service | 59,368 | 182,091 | | |
| Transfer to SIP Debt Service | | | | |
| Transfer to Enterprise Fund | 756,100 | 399,100 | 754,900 | 757,400 |
| Transfer to DEDA | 11,845 | | | |
| Bond Discount/Issuance | | | | |
| Bond Fees | 5,119 | 18,220 | 7,000 | 6,300 |
| TOTAL EXPENSES | 4,783,589 | 5,051,182 | 6,206,000 | 6,702,800 |
| FUND BALANCE - DECEMBER 31 | 4,023,707 | 4,964,098 | 5,818,099 | 6,519,337 |

General Obligation Debt Fund - Other Sources

320

This debt service fund accounts for the payment of general obligation bonds issued by the City which are tax increment and revenue supported debt. Excluded from this fund are utility bonds and special assessment bonds.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 2,765,545 | 1,811,139 | 2,002,078 | 2,566,978 |
| REVENUES | | | | |
| Sale of Bonds | 1,850,000 | | | |
| Transfer from Special Revenue - | | | | |
| Lake Superior Center | 196,800 | 201,200 | 199,600 | |
| DECC Expansion and Parking | 720,000 | 720,400 | 724,800 | |
| DECC Improvement | 1,334,726 | 1,429,625 | 2,531,000 | 2,328,700 |
| Spirit Mountain | | | | 500,000 |
| Other | 144,352 | | | |
| Transfer from Capital Projects - | | | | |
| DECC Improvement | 650,012 | 854,105 | | |
| Transfer from Debt Service - | | | | |
| Lakewalk Homes | 49,909 | 41,775 | 50,000 | 40,000 |
| Funded by Others - | | | | |
| Airport | | | | 623,300 |
| Spirit Mountain | | | | 15,900 |
| Seaway Port - Airpark | 86,002 | 83,876 | 83,900 | 84,400 |
| Airport - Cirrus | 374,237 | 378,948 | 378,900 | 388,400 |
| TOTAL REVENUES | 5,406,038 | 3,709,929 | 3,968,200 | 3,980,700 |
| EXPENSES | | | | |
| Bond Principal | 1,995,000 | 1,380,000 | 1,270,000 | 795,000 |
| Bond Interest | 2,371,203 | 2,136,890 | 2,098,200 | 2,365,500 |
| Bond Discount/Issuance | 27,264 | | | |
| Payment to Escrow | 1,820,000 | | | |
| Transfer to GO Debt Service | | | 34,000 | |
| Other | 144,352 | | | |
| Fiscal Agents | 2,625 | 2,100 | 1,100 | 2,800 |
| TOTAL EXPENSES | 6,360,444 | 3,518,990 | 3,403,300 | 3,163,300 |
| FUND BALANCE - DECEMBER 31 | 1,811,139 | 2,002,078 | 2,566,978 | 3,384,378 |

Special Assessment Debt Service

325

This Debt Service Fund accounts for the accumulation of resources and the payment of principal, interest and related costs on special assessment bonds issued by the City.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,637,476 | 1,827,946 | 2,295,525 | 2,230,725 |
| REVENUES | | | | |
| Construction Assessments Construction Assessments | 1,094,942 | 1,064,353 | 1,028,000 | 909,900 |
| with Taxes | 268,698 | | | |
| Earnings on Investments | 834 | 1,614 | 600 | 800 |
| Sale of Bonds | 2,340,000 | | | |
| Bond Premium | 44,356 | | | |
| Transfer from Capital Projects | | | | |
| Transfer from Debt Service Funds | 59,368 | 182,091 | | |
| TOTAL REVENUES | 3,808,198 | 1,248,058 | 1,028,600 | 910,700 |
| EXPENSES | | | | |
| Bond Principal | 891,100 | 576,905 | 890,900 | 916,700 |
| Bond Interest | 333,787 | 203,574 | 200,700 | 176,300 |
| Payment to Escrow | 2,335,250 | | | , |
| Bond Discount/Issuance | 44,832 | | | |
| Fiscal Agents | 1,916 | | 1,800 | 1,800 |
| Transfer to Capital Projects | 10,843 | | | |
| TOTAL EXPENSES | 3,617,728 | 780,479 | 1,093,400 | 1,094,800 |
| FUND BALANCE - DECEMBER 31 | 1,827,946 | 2,295,525 | 2,230,725 | 2,046,625 |

Street Improvement Debt Service

330

This Debt Service Fund accounts for the accumulation of resources and the payment of principal, interest, and related costs on street improvement bonds issued by the City.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 10,327,656 | 11,251,070 | 7,861,940 | 6,990,240 |
| REVENUES | | | | |
| Construction Assessments | 753,494 | 671,274 | 584,900 | 531,600 |
| Earnings on Investments | 3,556 | 3,019 | 2,500 | 2,100 |
| Transfer from Special Revenue Transfer from Community Develop Transfer from Debt Service | 5,665,670 | 2,860,348 | 3,122,500 | |
| TOTAL REVENUES | 6,422,720 | 3,534,641 | 3,709,900 | 533,700 |
| EXPENSES | | | | |
| Fiscal Agent Fees | 4,340 | 4,025 | 3,900 | 3,200 |
| Bond Principal | 4,272,900 | 5,890,000 | 3,735,000 | 2,795,000 |
| Bond Interest | 1,222,066 | 1,029,746 | 842,700 | 716,400 |
| TOTAL EXPENSES | 5,499,306 | 6,923,771 | 4,581,600 | 3,514,600 |
| FUND BALANCE - DECEMBER 31 | 11,251,070 | 7,861,940 | 6,990,240 | 4,009,340 |

Transit Bond 345

This Debt Service Fund is for the payment of interest payments and principal payments for bonds issued by the City for the Duluth Transit System.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 228,968 | 230,328 | 150,538 | 3,738 |
| REVENUES | | | | |
| Current Property Taxes | 79,033 | 2,025 | | |
| Delinquent Property Taxes | 2,286 | | 500 | |
| State Property Tax Aid | 171 | | | |
| TOTAL REVENUES | 81,490 | 2,025 | 500 | 0 |
| EXPENSES | | | | |
| Interest Expense | 4,780 | | | |
| Fees & Commissions | 350 | | | |
| Bond Redemption | 75,000 | 80,000 | | |
| Transfer to GO Debt Service | | 1,815 | 147,300 | 3,738 |
| TOTAL EXPENSES | 80,130 | 81,815 | 147,300 | 3,738 |
| FUND BALANCE - DECEMBER 31 | 230,328 | 150,538 | 3,738 | 0 |

Capital Projects Funds

<u>Funds</u>

Special Assessment Capital Permanent Improvements DECC Capital Improvement Street Improvement Program Capital Projects funds account for financial resources to be used for acquisition, construction or improvements of capital facilities other than those financed by enterprise funds

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,398,554 | 2,375,064 | 5,529,198 | 3,979,498 |
| REVENUES | | | | |
| Taxes | 392,198 | 390,830 | 142,100 | 207,500 |
| Intergovernmental | 9,667,506 | 10,494,297 | 4,380,000 | 5,578,000 |
| Miscellaneous | 2,034,032 | 15 | 1,695,000 | 2,184,000 |
| Other Financing Sources | 6,872,568 | 6,772,100 | 1,804,700 | 1,343,700 |
| TOTAL REVENUES | 18,966,304 | 17,657,242 | 8,021,800 | 9,313,200 |
| EXPENSES | | | | |
| Current | 44,944 | 33,460 | 0 | 0 |
| Capital Outlay | 17,944,850 | 14,469,648 | 9,571,500 | 11,220,500 |
| TOTAL EXPENSES | 17,989,794 | 14,503,108 | 9,571,500 | 11,220,500 |
| FUND BALANCE - DECEMBER 31 | 2,375,064 | 5,529,198 | 3,979,498 | 2,072,198 |

Special Assessment Capital Project

410

Capital Project fund established to account for improvements which are financed by special assessments. The 2013 budget figures represent preliminary estimates only.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | (442) | 27,486 | 23,719 | 31,919 |
| REVENUES | | | | |
| Earnings on Investments | 27 | 15 | | |
| Transfer from Debt Service | 10,843 | 6,380 | | |
| Bond Proceeds | 17,058 | 9,340 | 8,200 | 8,700 |
| TOTAL REVENUES | 27,928 | 15,735 | 8,200 | 8,700 |
| EXPENSES Improvements Other Than | | | | |
| Buildings | | 19,502 | | 10,000 |
| TOTAL EXPENSES | 0 | 19,502 | 0 | 10,000 |
| FUND BALANCE - DECEMBER 31 | 27,486 | 23,719 | 31,919 | 30,619 |

Permanent Improvement

411

Minnesota State Laws 1971, Chapter 824 - Authorizing the City to levy an amount not to exceed .04836 percent of the tax capacity of the City to pay the cost of local improvements which will not sustain a special assessment.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|----------------|-----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 1,770,925 | 1,463,537 | 3,107,938 | 2,400,038 |
| REVENUES | | | | |
| Current Property Taxes | 381,693 | 381,812 | 142,100 | 207,500 |
| Delinquent Property Taxes | 10,505 | 9,018 | | |
| Miscellaneous Federal Grants | 5,607,908 | 3,137,267 | | 1,400,000 |
| State of Minnesota | 1,511,413 | 2,576,527 | 250,000 | |
| State Property Tax Aid | 828 | 808 | | |
| Municipal State Aid | 2,547,357 | 4,779,695 | 4,130,000 | 4,178,000 |
| Other Share of Improvements | 2,034,005 | | 280,000 | |
| Transfer from Special Assessment | | | 440,000 | |
| Public Utility Funds | | | 856,000 | 1,215,000 |
| * TOTAL REVENUES | 12,093,709 | 10,885,127 | 6,098,100 | 7,000,500 |
| EXPENSES | | | | |
| Buildings and Structures Improvements Other Than | 2,624,906 | | | |
| Buildings | 9,689,794 | 9,214,886 | 6,746,000 | 7,116,500 |
| Transfer to General Fund Transfer to Special Assessment | 86,397 | 19,460 6,380 | 60,000 | 60,000 |
| TOTAL EXPENSES | 12,401,097 | 9,240,726 | 6,806,000 | 7,176,500 |
| FUND BALANCE - DECEMBER 31 | 1,463,537 | 3,107,938 | 2,400,038 | 2,224,038 |

^{*} Actual amounts reflect all GASB required adjustments related to revenue recognition, such as timing and availability, while budget amounts are based on the year a project begins.

Street Improvement Program

440

Capital Project Fund established to account for improvements to be made as part of the City's Street Improvement Program.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | (371,929) | 884,041 | 2,397,541 | 1,547,541 |
| REVENUES | | | | |
| Public Utility | | | 1,415,000 | 2,184,000 |
| Investment Earnings | 46,814 | 34,290 | 500 | |
| Transfer from Special Revenue | 6,600,000 | 6,029,785 | | |
| Assessment Collections | 197,853 | 692,305 | 500,000 | 120,000 |
| TOTAL REVENUES | 6,844,667 | 6,756,380 | 1,915,500 | 2,304,000 |
| EXPENSES | | | | |
| Improvements Other than | | | | |
| Buildings | 5,543,753 | 5,209,420 | 2,765,500 | 4,034,000 |
| Transfer to General Fund | 0 | 33,460 | | |
| Transfer to Debt Service | 44,944 | 0 | | |
| TOTAL EXPENSES | 5,588,697 | 5,242,880 | 2,765,500 | 4,034,000 |
| FUND BALANCE - DECEMBER 31 | 884,041 | 2,397,541 | 1,547,541 | (182,459) |

Golf Fund 503

The Golf Fund is a self supporting enterprise fund which accounts for the operation of Enger Park and Lester Park, the City's two municipal 27 hole golf courses.

The major source of revenue is user fees through daily admissions, season passes, and concession sales.

| | 2010 | 2011 | 2012 | 2013 |
|-------------------------------|-----------|-----------|-----------|-----------|
| Estimated Revenues/Expenses | Actual | Actual | Budget | Proposed |
| REVENUE | | | | |
| Operating | 1,954,605 | 1,860,077 | 2,013,000 | 2,013,000 |
| Non-Operating | 12,816 | (29,065) | 0 | 0 |
| Tree of a ming | 1,967,421 | 1,831,012 | 2,013,000 | 2,013,000 |
| EXPENSES | | | | |
| Personal Services | 110 | 102 | 0 | 0 |
| Supplies | 52,632 | 68,996 | 60,000 | 60,000 |
| Other Services and Charges | 1,441,433 | 1,366,474 | 1,445,600 | 1,445,600 |
| Utilities | 46,991 | 47,294 | 41,500 | 41,500 |
| Depreciation and Amortization | 137,217 | 217,224 | 214,000 | 211,000 |
| Cost of Sales | 307,970 | 301,190 | 310,000 | 310,000 |
| Improvements - Non-Capital | 3,218 | 0 | 0 | 0 |
| Debt Service - Interest | 17,061 | 25,802 | 23,600 | 8,150 |
| | 2,006,632 | 2,027,082 | 2,094,700 | 2,076,250 |
| ESTIMATED OPERATING | | | | |
| INCOME / (LOSS) | (39,211) | (196,070) | (81,700) | (63,250) |

Golf Fund Estimated Budgetary Cash Balance

| OPERATING FUND | 2013 Proposed |
|---|------------------|
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH | (1,000,000) |
| Estimated Net Income (Loss) | (63,250) |
| Other Sources Depreciation Bond Amortization | 211,000 |
| Total Other Sources | 147,750 |
| Other Uses Bond Principal Payments | 0 |
| Total Other Uses | 0 |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | (852,250) |

Lester Golf Course 503

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|---------------------------|----------------|----------------|----------------|------------------|
| | | | | | |
| OPERATING | G REVENUES: | | | | |
| 4440 | Daily Admission | 268,809 | 251,828 | 275,000 | 275,000 |
| 4441 | Unlimited Season - Golf | 47,450 | 50,700 | 205,000 | 205,000 |
| 4441 | Family Season | 42,875 | 34,060 | 0 | 0 |
| 4441 | Restricted Season | 57,904 | 67,050 | 0 | 0 |
| 4441 | Junior Unlimited | 19,470 | 16,847 | 0 | 0 |
| 4441 | College Season | 12,800 | 19,285 | 0 | 0 |
| 4441 | Patron Card | 14,700 | 14,060 | 0 | 0 |
| 4442 | Motor Cart | 136,438 | 131,121 | 140,000 | 140,000 |
| 4443 | Driving Range Fees | 26,056 | 25,797 | 28,000 | 28,000 |
| 4443 | Other Rentals | 2,546 | 5,604 | 4,500 | 4,500 |
| 4627 | Concessions & Commissions | 251,859 | 233,124 | 250,000 | 250,000 |
| TOTAL OPE | ERATING REVENUES | 880,907 | 849,476 | 902,500 | 902,500 |
| NON-OPE | RATING REVENUES | | | | |
| 4601 | Earnings on Investments | 9 | 9 | 0 | 0 |
| 4639 | Loss on Sale of Equipment | 0 | (17,132) | 0 | 0 |
| TOTAL NO | N-OPERATING REVENUES | 9 | (17,123) | 0 | 0 |
| TOTAL REV | 'ENUE - LESTER | 880,916 | 832,353 | 902,500 | 902,500 |

Enger Golf Course 503

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|---|----------------|----------------|----------------|------------------|
| | | | | | |
| OPERATING | G REVENUES: | | | | |
| 4440 | Daily Admission | 337,881 | 307,380 | 345,000 | 345,000 |
| 4441 | Unlimited Season - Golf | 81,250 | 70,200 | 265,000 | 265,000 |
| 4441 | Family Season | 39,900 | 32,180 | 0 | 0 |
| 4441 | Restricted Season | 74,120 | 77,875 | 0 | 0 |
| 4441 | Junior Unlimited | 21,239 | 17,025 | 0 | 0 |
| 4441 | College Season | 21,966 | 23,495 | 0 | 0 |
| 4441 | Patron Card | 20,475 | 16,650 | 0 | 0 |
| 4442 | Motor Cart | 168,068 | 166,681 | 175,000 | 175,000 |
| 4443 | Driving Range Fees | 43,008 | 39,550 | 46,000 | 46,000 |
| 4443 | Other Rentals | 3,256 | 5,596 | 4,500 | 4,500 |
| 4622 | Rent of Buildings | 395 | 1,565 | 0 | |
| 4627 | Concessions & Commissions | 262,140 | 252,404 | 275,000 | 275,000 |
| TOTAL OPE | ERATING REVENUES | 1,073,698 | 1,010,601 | 1,110,500 | 1,110,500 |
| NON-OPER | RATING REVENUES | | | | |
| 4601 | Earnings on Investments | 9 | 9 | 0 | 0 |
| 4639 | Loss on Sale of Equipment | 0 | (11,951) | 0 | 0 |
| 4644 | Misc. Fees, Sales & Services, Donation_ | 12,798 | 0 | 0 | 0 |
| TOTAL NOI | N-OPERATING REVENUES | 12,807 | (11,942) | 0 | 0 |
| TOTAL REV | ENUE - ENGER | 1,086,505 | 1,010,601 | 1,110,500 | 1,110,500 |

Lester Golf Course 503-400-LSTR

| Oper | ating Expense Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------|-----------------------------|----------------|----------------|----------------|------------------|
| OTHER EXPENDITURES | | | | | |
| 5133 | Life Insurance | 55 | 51 | 0 | 0 |
| 5141 | Unemployment Compensation | 0 | • | 0 | 0 |
| 5212 | Motor Fuels | 25,408 | 31,446 | 27,500 | 27,500 |
| 5285 | Food & Beverage for Resale | 60,840 | 60,652 | 65,000 | 65,000 |
| 5286 | Golf Merchandise for Resale | 109,456 | 93,135 | 95,000 | 95,000 |
| 5310 | Contract Services | 634,192 | 577,963 | 640,000 | 640,000 |
| 5321 | Telephone | 834 | 876 | 800 | 800 |
| 5381 | Electricity | 11,840 | 10,875 | 10,500 | 10,500 |
| 5384 | Refuse Disposal | 3,219 | 2,687 | 2,500 | 2,500 |
| 5385 | Oil | 6,392 | 8,473 | 6,000 | 6,000 |
| 5415 | Equipment Rental | 35,562 | 35,851 | 35,600 | 35,600 |
| 5420 | Depreciation | 60,028 | 99,540 | 98,100 | 100,000 |
| 5427 | Credit Card Commissions | 10,311 | 9,413 | 10,000 | 10,000 |
| 5441 | Other Services & Charges | 1,629 | (982) | 1,500 | 1,500 |
| 5493 | Cost Allocation Charges | 33,400 | 33,400 | 33,400 | 33,400 |
| 5611 | Bond Interest | 7,414 | 5,097 | 2,500 | 0 |
| 5614 | Capital Lease Interest | 1,027 | 7,492 | 8,900 | 3,900 |
| 5622 | Bond Cost Amortization | 2,925 | 2,925 | 2,700 | 0 |
| 5580 | Capital Equipment | 0 | | 0 | 0 |
| | TOTAL | 1,004,532 | 978,894 | 1,040,000 | 1,031,700 |
| | TOTAL - LESTER | 1,004,532 | 978,894 | 1,040,000 | 1,031,700 |

Enger Golf Course 503-400-ENGR

| Operating Expense Detail | | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------------|-----------------------------|----------------|----------------|----------------|------------------|
| OTHER | R EXPENDITURES | | | | |
| 5133 | Life Insurance | 55 | 51 | 0 | 0 |
| 5141 | Unemployment Compensation | 0 | 0 | 0 | 0 |
| 5212 | Motor Fuels | 27,224 | 37,550 | 32,500 | 32,500 |
| 5284 | Liquor Purchases | 13,016 | 12,317 | 15,000 | 15,000 |
| 5285 | Food & Beverage for Resale | 83,643 | 81,728 | 85,000 | 85,000 |
| 5286 | Golf Merchandise for Resale | 41,015 | 53,358 | 50,000 | 50,000 |
| 5310 | Contract Services | 643,058 | 629,650 | 640,000 | 640,000 |
| 5321 | Telephone | 834 | 876 | 800 | 800 |
| 5381 | Electricity | 23,237 | 20,916 | 20,000 | 20,000 |
| 5384 | Refuse Disposal | 2,303 | 3,351 | 2,500 | 2,500 |
| 5385 | Oil | 0 | 992 | 0 | 0 |
| 5415 | Equipment Rental | 35,562 | 35,851 | 35,600 | 35,600 |
| 5420 | Depreciation | 71,339 | 111,834 | 110,500 | 111,000 |
| 5427 | Credit Card Commissions | 13,016 | 11,510 | 12,500 | 12,500 |
| 5441 | Other Services & Charges | (365) | (1,334) | 2,000 | 2,000 |
| 5493 | Cost Allocation Charges | 33,400 | 33,400 | 33,400 | 33,400 |
| 5611 | Bond Interest | 7,414 | 5,097 | 2,500 | 0 |
| 5614 | Capital Lease Interest | 1,206 | 8,116 | 9,700 | 4,250 |
| 5622 | Bond Cost Amortization | 2,925 | 2,925 | 2,700 | 0 |
| 5580 | Capital Equipment | 3,218 | 0 | 0 | 0 |
| | TOTAL | 1,002,045 | 1,048,188 | 1,054,700 | 1,044,550 |
| | TOTAL - ENGER | 1,002,045 | 1,048,188 | 1,054,700 | 1,044,550 |

Parking Fund 505

The Parking Fund accounts for all revenues and expenses related to the operation and maintenance of city owned parking ramps and parking lots, as well as parking meters - both on and off-street.

This enterprise fund was created in 2010 by moving the related expenses and revenues from the city's general fund, and includes the required transfers in from debt service and DEDA.

| Estimated Income and | 2010 | 2011 | 2012 | 2013 | |
|-------------------------------|-----------|-----------|-----------|-----------|--|
| Expense | Actual | Actual | Budget | Proposed | |
| | | | | | |
| REVENUES | | | | | |
| Operating Revenue | 2,563,215 | 2,567,129 | 2,610,000 | 2,810,800 | |
| Non-Operating | 1,687,798 | 869,364 | 1,236,100 | 2,265,600 | |
| | 4,251,013 | 3,436,493 | 3,846,100 | 5,076,400 | |
| EXPENSES | | | | | |
| Personal Services | 148,025 | 161,557 | 159,300 | 554,600 | |
| Supplies | 47,316 | 74,047 | 126,500 | 119,300 | |
| Other Services and Charges | 283,800 | 276,616 | 335,100 | 861,500 | |
| Utilities | 154,555 | 155,603 | 165,000 | 165,400 | |
| Depreciation and Amortization | 512,309 | 512,035 | 505,300 | 500,300 | |
| Improvements - Non-Capital | 138,267 | 115,540 | 72,500 | 85,000 | |
| Debt Service - Interest | 673,058 | 637,165 | 599,700 | 560,500 | |
| Transfers Out | 1,382,500 | 1,452,200 | 1,452,700 | 1,952,700 | |
| | 3,339,830 | 3,384,763 | 3,416,100 | 4,799,300 | |
| ESTIMATED OPERATING | | | | | |
| INCOME (LOSS) | 911,183 | 51,730 | 430,000 | 277,100 | |

| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
|---------------------------------|------|------|------|------|
| 1100 Parking Manager | 0 | 0 | 0 | 1 |
| 121 Clerical Support Technician | | | | 1 |
| 24 Parking Ramp Leadworker | 1 | 1 | 1 | 1 |
| 18 Parking Monitors | | | | 5 |
| 22 Maintenance Worker | 0 | 0 | 1 | 0 |
| 15 Parking Ramp Attendant | 3 | 3 | 1 | 0 |
| | | | | |
| Division Total | 4 | 4 | 3 | 8 |

Parking Fund Estimated Budgetary Cash Balance

| OPERATING FUND | 2012 Projected | 2013 Proposed |
|---|------------------------------|-------------------|
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH | 4,359,469 | 3,720,934 |
| Estimated Operating Income (Loss) | 59,221 | 277,100 |
| Other Sources | | |
| Depreciation Bond Amortization | 495,200 16,900 | 483,400 16,900 |
| Total Other Sources | 512,100 | 500,300 |
| Other Uses Bond Principal Payments Bond Interest Paid Capital Improvements | 790,000 19,856 400,000 | 825,000 20,600 |
| Total Other Uses | 1,209,856 | 845,600 |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | 3,720,934 | 3,652,734 |

Parking Fund 505

| Revenue Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------------|----------------|----------------|----------------|------------------|
| OPERATING REVENUES: | | | | |
| 4371 Parking Meter Revenues | 777,558 | 796,839 | 775,000 | 881,900 |
| 4373 Transient Parking | 868,555 | 889,707 | 905,000 | 1,016,900 |
| 4374 Contract Parking | 916,765 | 880,583 | 930,000 | 912,000 |
| TOTAL OPERATING REVENUE | 2,562,878 | 2,567,129 | 2,610,000 | 2,810,800 |
| NON-OPERATING REVENUES: | | | | |
| 4472 Administrative Parking Fines | | | | 1,025,000 |
| 4601 Earnings on Investments | 771 | 680 | | |
| 4680 Damages or Losses Recovered | 337 | | | |
| 4730 Transfer from Capital Projects | 449,815 | | | |
| 4730 Transfer in from DEDA | 481,112 | 469,584 | 481,200 | 483,200 |
| 4730 Transfer in from Debt Service | 756,100 | 399,100 | 754,900 | 757,400 |
| TOTAL NON-OPERATING REVENUES | 1,688,135 | 869,364 | 1,236,100 | 2,265,600 |
| TOTAL REVENUE | 4,251,013 | 3,436,493 | 3,846,100 | 5,076,400 |

Parking Administration

505-015-1479

| Expe | nse Detail | 2010 | 2011 | 2012 | 2013 |
|--------------|--|--------|--------|--------|----------|
| | | Actual | Actual | Budget | Proposed |
| | DNAL SERVICES | | | | 104.900 |
| 5100 5101 | Permanent Employees - Regular Permanent Employees - Overtime | | | | 124,800 |
| 5101 | Temporary Employees - Regular | | | | 0 |
| 3100 | TOTAL | | | | 124,800 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | | | | 8,800 |
| 5122 | F.I.C.A. Social Security | | | | 7,700 |
| 5123 | F.I.C.A. Medicare | | | | 1,800 |
| 5124 | Health Insurance | | | | 0 |
| 5125 | Dental Insurance | | | | 800 |
| 5126 | Life Insurance | | | | 400 |
| 5127 | Health Care Savings Plan | | | | 1,200 |
| 5130 | Cafeteria Plan Benefits | | | | 25,100 |
| | TOTAL | | | | 45,800 |
| OPER. | ating expenses | | | | |
| 5219 | Other Miscellaneous Supplies | | | | 2,000 |
| 5307 | Admin/Management Fees | | | | 39,400 |
| 5321 | Phone Service | | | | 700 |
| 5335 | Mileage Reimbursement | | | | 400 |
| 5441 | Other Services and Charges | | | | 7,000 |
| | TOTAL | | | | 49,500 |
| 2512 | TOTAL - ADMINISTRATION | | | | 220,100 |

Technology Center Parking Ramp

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|--------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 54,809 | 57,914 | 58,500 | |
| 5101 | Permanent Employees - Overtime | 1,526 | 1,332 | 2,500 | |
| 5103 | Temporary Employees - Regular | 0 | 3,996 | | |
| | TOTAL | 56,335 | 63,242 | 61,000 | |
| FMPI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 3,121 | 3,923 | 4,100 | |
| 5122 | F.I.C.A. Social Security | 3,421 | 3,847 | 3,800 | |
| 5123 | F.I.C.A. Medicare | 800 | 900 | 900 | |
| 5124 | Health Insurance | 8,314 | 8,552 | 8,600 | |
| 5125 | Dental Insurance | 560 | 544 | 600 | |
| 5126 | Life Insurance | 263 | 270 | 300 | |
| 5127 | Health Care Savings Plan | 415 | 483 | 500 | |
| 5141 | Unemployment Compensation | | 1,276 | | |
| | TOTAL | 16,894 | 19,795 | 18,800 | |
| OPER. | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | 12,912 | 9,646 | 5,000 | 0 |
| 5220 | Repair & Maintenance Supplies | 1,699 | 3,689 | 1,000 | 0 |
| 5310 | Contract Services | | | | 150,200 |
| 5319 | Other Professional Service | 417 | 661 | 5,000 | 0 |
| 5320 | Data Services | 875 | 900 | 900 | 0 |
| 5321 | Phone Service | 1,135 | 352 | 100 | 0 |
| 5335 | Mileage Reimbursement | 238 | 223 | 100 | 0 |
| 5381 | Electricity | 48,637 | 45,680 | 50,000 | 50,000 |
| 5382 | Water, Gas & Sewer | 2,357 | 2,781 | 2,000 | 2,000 |
| 5384 | Refuse Disposal | 840 | 864 | 800 | 100 |
| 5386 | Steam | 9,364 | 10,328 | 8,000 | 8,000 |
| 5404 | Equipment Maintenance/Repair | 2,796 | 3,138 | 4,000 | 1,100 |
| 5405 | Parking Lot Maintenance | 1,117 | 2,062 | 25,000 | 25,000 |
| 5420 | Depreciation | 171,629 | 171,629 | 171,600 | 173,300 |
| 5427 | Credit Card commissions | 2,849 | 3,155 | 1,800 | 0 |
| 5441 | Other Services and Charges | 16,835 | 11,942 | 20,000 | 0 |
| 5450 | Laundry | 1,540 | 2,128 | 400 | 0 |
| 5493 | Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 | Capital Equipment | | | 12,500 | 175,000 |
| 5611 | Bond Interest | 52,756 | 42,542 | 32,100 | 21,300 |
| 5620 | Fiscal Agents Fees | 337 | 249 | | |
| 5622 | Bond Amortization | 8,325 | 8,414 | 8,400 | 8,400 |
| | TOTAL | 341,358 | 325,083 | 353,400 | 619,100 |
| 2510 | TOTAL - TECHNOLOGY CENTER RAMP | 414,587 | 408,120 | 433,200 | 619,100 |

East Superior Street Parking Ramp

| Expense Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|----------------|----------------|----------------|------------------|
| | | | | |
| OPERATING EXPENSES | | | | |
| 5220 Repair & Maintenance Supplies | 17,673 | 38,420 | 30,000 | 0 |
| 5307 Admin Management Fees | 185,000 | 200,417 | 200,000 | 228,900 |
| 5381 Electricity | 13,439 | 16,028 | 15,000 | 15,000 |
| 5382 Water, Gas & Sewer | 1,767 | 1,933 | 2,000 | 2,000 |
| 5405 Parking Lot Maintenance | 0 | 5,416 | 10,000 | 10,000 |
| 5420 Depreciation | 39,766 | 39,766 | 39,800 | 39,800 |
| 5441 Other Services and Charges | 0 | 100 | 6,000 | 0 |
| 5493 Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 Capital Equipment | | | | 200,000 |
| 5611 Bond Interest | 4,384 | 3,619 | 2,600 | 1,700 |
| 5622 Bond Amortization | 655 | 662 | 700 | 700 |
| 5730 Transfer to General Fund | 310,600 | 303,300 | 308,700 | 308,700 |
| TOTAL | 577,984 | 614,361 | 619,500 | 811,500 |
| 2511 TOTAL - E SUPERIOR ST PARKING RAMP | 577,984 | 614,361 | 619,500 | 811,500 |

Medical District Parking Ramp

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|---|----------------|----------------|----------------|------------------|
| DEDCC | NIAL CEDVICES | | | | |
| 5100 | DNAL SERVICES Permanent Employees - Regular | 54,808 | 57,912 | 58,500 | |
| 5100 | Permanent Employees - Negolai Permanent Employees - Overtime | 1,526 | 1,332 | 2,500 | |
| 5103 | Temporary Employees - Overnine Temporary Employees - Regular | 1,520 | 1,002 | 2,300 | |
| 3103 | TOTAL | 56,334 | 59,244 | 61,000 | |
| | | | | | |
| | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 3,121 | 3,714 | 4,000 | |
| 5122 | F.I.C.A. Social Security | 3,420 | 3,599 | 3,800 | |
| 5123 | F.I.C.A. Medicare | 800 | 841 | 900 | |
| 5124 | Health Insurance | 8,314 | 8,551 | 8,500 | |
| 5125 | Dental Insurance | 560 | 544 | 600 | |
| 5126 | Life Insurance | 263 | 270 | 200 | |
| 5127 | Health Care Savings Plan | 414 | 482 | 500 | |
| 5141 | Unemployment Compensation | | 1,276 | | |
| | TOTAL | 16,892 | 19,277 | 18,500 | |
| OPER | ATING EXPENSES | | | | |
| 5219 | Other Miscellaneous Supplies | 5,178 | 7,045 | 8,000 | 0 |
| 5220 | Repair & Maintenance Supplies | 0 | 0 | 3,000 | 0 |
| 5310 | Contract Services | - | - | 2,222 | 155,000 |
| 5319 | Other Professional Service | 123 | 234 | | |
| 5320 | Data Services | 825 | 900 | 900 | 0 |
| 5335 | Mileage Reimbursement | 213 | 235 | 100 | 0 |
| 5381 | Electricity | 47,499 | 46,373 | 45,000 | 45,000 |
| 5382 | Water, Gas & Sewer | 22,317 | 23,087 | 35,000 | 35,000 |
| 5404 | Equipment Maintenance/Repair | 3,744 | 2,803 | 4,000 | 2,000 |
| 5405 | Parking Lot Maintenance | 2,923 | 6,207 | 25,000 | 25,000 |
| 5420 | Depreciation | 227,016 | 227,016 | 227,000 | 227,000 |
| 5427 | Credit Card commissions | 2,347 | 2,580 | 1,700 | 0 |
| 5441 | Other Services and Charges | 14,255 | 10,761 | 13,100 | 0 |
| 5450 | Laundry | 223 | 0 | | |
| 5481 | Property Taxes | 3,163 | 3,323 | 3,500 | 3,500 |
| 5493 | Cost Allocation | 4,700 | 4,700 | 4,700 | 4,700 |
| 5580 | Capital Equipment | | | 12,500 | 205,000 |
| 5611 | Bond Interest | 615,931 | 591,103 | 565,000 | 537,500 |
| 5620 | Fiscal Agents Fees | 350 | 350 | 400 | 400 |
| 5622 | Bond Amortization | 8,185 | 7,815 | 7,800 | 7,800 |
| 5730 | Transfer to General Fund | 250,000 | 292,926 | 262,200 | 262,200 |
| | TOTAL | 1,208,992 | 1,227,458 | 1,218,900 | 1,510,100 |
| 2512 | TOTAL - MEDICAL DISTRICT PARKING RAMP | 1,282,218 | 1,305,979 | 1,298,400 | 1,510,100 |

Library and Coney Island Parking Ramps

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|------|--|----------------|----------------|----------------|------------------|
| | ATING EXPENSES | | | | |
| 5310 | Contract Services | | | | 84,800 |
| 5319 | Other Professional Service | 1,958 | | | 0 |
| 5381 | Electricity | 9,174 | 8,529 | 8,000 | 8,000 |
| 5405 | Parking Lot Maintenance | 134,228 | 101,855 | 25,000 | 25,000 |
| 5420 | Depreciation | 32,161 | 32,161 | 32,200 | 32,200 |
| 5493 | Cost Allocation | 4,600 | 4,600 | 4,600 | 4,600 |
| 5580 | Capital Outlay | | | | 134,500 |
| 5730 | Transfer to General Fund | 0 | | 42,400 | 42,400 |
| | TOTAL | 180,163 | 147,145 | 112,200 | 331,500 |
| 2513 | TOTAL - LIBRARY & CONEY ISLAND PARKING RAMPS | 180.163 | 147,145 | 112.200 | 331,500 |

Parking Meters and Enforcement

505-015-1481

| Expe | nse Detail | 2010 | 2011 | 2012 | 2013 |
|--------|----------------------------------|---------|---------|---------|-----------|
| | | Actual | Actual | Budget | Proposed |
| DED\$C | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | | | | 247,300 |
| 5101 | Permanent Employees - Overtime | | | | 247,500 |
| 5103 | Temporary Employees - Regular | | | | Ö |
| | TOTAL | | | | 247,300 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | | | | 17,300 |
| 5122 | F.I.C.A. Social Security | | | | 15,300 |
| 5123 | F.I.C.A. Medicare | | | | 3,600 |
| 5124 | Health Insurance | | | | 0 |
| 5125 | Dental Insurance | | | | 2,700 |
| 5126 | Life Insurance | | | | 1,300 |
| 5127 | Health Care Savings Plan | | | | 2,200 |
| 5130 | Cafeteria Plan Benefits TOTAL | | | | 93,000 |
| | 1017.12 | | | | 100,400 |
| OPER, | ating expenses | | | | |
| 5212 | Motor Fuels | | | | 7,000 |
| 5218 | Uniforms | | | | 4,500 |
| 5219 | Other Miscellaneous Supplies | 1,329 | 6,254 | 4,500 | 800 |
| 5241 | Small Equipment | 8,526 | 8,994 | 75,000 | 105,000 |
| 5310 | Contract Services | | | | 150,000 |
| 5409 | Fleet Service Charges | | 1,151 | 3,000 | 4,000 |
| 5420 | Depreciation | 24,572 | 24,572 | 17,800 | 11,100 |
| 5427 | Credit Card Commissions | 621 | 926 | | |
| 5441 | Other Services and Charges | 19,806 | 6,687 | 8,500 | 11,200 |
| 5493 | Cost Allocation | 4,600 | 4,600 | 4,600 | 4,600 |
| 5580 | Capital Equipment | | | | 55,000 |
| 5730 | Transfer to General Fund | 821,900 | 933,587 | 839,400 | 1,339,400 |
| | TOTAL | 881,354 | 986,771 | 952,800 | 1,692,600 |
| 2512 | TOTAL - METERS & ENFORCEMENT | 881,354 | 986,771 | 952,800 | 2,075,300 |

Divisions

Director's Office
Capital
General Expense
Engineering
Customer Services
Operations

Water Treatment/Pumping Natural Gas

Wastewater Treatment Inflow & Infiltration

Public Works & Utilities - Utility Operations

Utility Operations is the utility funds' side of the Department of Public Works and Utilities and represents four municipally owned utilities budgeted as the Water Fund; Gas Fund; Sewer Fund; and Stormwater Fund. The Public Works operation is presented in the General Fund.

Mission and Core Services

To provide water, gas, sewer and stormwater services to customers at customers at the lowest possible cost consistent with maintaining the department as a continuing, self sustaining operation.

| | 2010 | 2011 | 2012 | 2013 | Difference |
|----------------------------|------------|------------|------------|------------|-------------|
| Budgeted FTE's | 187.35 | 190.75 | 196.15 | 199.15 | 3.00 |
| | 2010 | 2011 | 2012 | 2013 | |
| Expenditures | Actual | Actual | Budget | Proposed | Difference |
| Salaries and Benefits | 16,150,619 | 16,561,084 | 19,344,200 | 18,860,100 | (484,100) |
| Supplies | 27,606,606 | 27,739,177 | 31,647,200 | 23,953,900 | (7,693,300) |
| Other Services & Charges | 17,894,094 | 18,213,361 | 17,172,900 | 16,891,600 | (281,300) |
| Utilities | 1,381,238 | 1,356,774 | 1,490,000 | 1,476,200 | (13,800) |
| Depreciation/Amortization | 4,286,883 | 4,443,103 | 5,293,900 | 5,416,900 | 123,000 |
| Grants & Awards | 2,133,730 | 1,819,772 | 2,080,000 | 2,080,000 | = |
| Improvements -Non-Capital | 248,699 | 410,424 | 410,000 | 404,900 | (5,100) |
| Debt Service - Interest | 1,225,745 | 1,078,263 | 1,208,600 | 1,120,300 | (88,300) |
| Debt Service - Other | 58,384 | 23,944 | 31,300 | 33,500 | 2,200 |
| Capital Lease Interest | 336,252 | 318,019 | 306,600 | 278,000 | (28,600) |
| Total Operating | 71,322,250 | 71,963,921 | 78,984,700 | 70,515,400 | (8,469,300) |
| Non-Operating | 21,235,682 | 24,876,772 | 16,765,700 | 16,703,100 | (62,600) |
| Total Appropriation Budget | 92,557,932 | 96,840,693 | 95,750,400 | 87,218,500 | (8,531,900) |

Utility Operations Personnel Summary

| , , , | , | 2010 | 2011 | 2012 | 2013 |
|-----------|--|--------|--------|--------|----------|
| 11/5 | Discrete of District Months 6 11888 | BUDGET | BUDGET | BUDGET | PROPOSED |
| 1165 | Director of Public Works & Utilities | 0.80 | 0.80 | 0.80 | 0.80 |
| 1140 | City Engineer | 0.60 | 0.60 | 0.60 | 0.60 |
| 1130 | Chief Engineer - Utilities | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Manager, Customer Service | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Manager, Utility Operations | 1.00 | 1.00 | 1.00 | 1.00 |
| 1115-1130 | Operations Mgr, W&G Supply | 1.00 | 1.00 | 1.00 | 1.00 |
| 1080-1095 | Utility Operations Supervisor | 3.00 | 3.00 | 3.00 | 3.00 |
| 1045-1055 | Customer Relations Supervisor | 1.00 | 1.00 | 1.00 | 1.00 |
| 1090 | Measurement Services Supervisor | 1.00 | 1.00 | 1.00 | 1.00 |
| 1075 | Chief Gas Controller | 1.00 | 1.00 | 1.00 | 1.00 |
| 1075 | Water Plant Supervisor | 1.00 | 1.00 | 1.00 | 1.00 |
| 133-136 | Geographic Systems Tech | 0.80 | - | - | - |
| 136 | Financial Analyst | - | - | - | 1.00 |
| 135 | Safety & Training Specialist | 0.75 | 0.75 | 0.75 | 0.75 |
| 132 | Utility Accounts Receivable Specialist | 2.00 | 3.00 | 3.00 | 3.00 |
| 131 | Paralegal | 1.00 | 1.00 | 1.00 | 1.00 |
| 129 | Administrative Information Specialist | 1.40 | 1.40 | 1.40 | 1.40 |
| 126 | Information Technician | 16.80 | 15.60 | 16.60 | 16.60 |
| 121 | Clerical Support Technician | 1.00 | 3.00 | 2.00 | 2.00 |
| 121 | Janitor | - | - | 2.00 | 2.00 |
| 36 | Project Engineer | 4.00 | 4.00 | 5.00 | 5.00 |
| 34 | Chief Water Plant Operator | 1.00 | 1.00 | - | - |
| 34 | Senior Engineering Specialist | - | - | 0.80 | 0.80 |
| 32 | Corrosion Technician | 1.00 | 1.00 | 1.00 | 2.00 |
| 32 | Gas & Energy Coordinator | 1.00 | 1.00 | 1.00 | 1.00 |
| 32 | Project Coordinator | 3.80 | 3.80 | 2.80 | 2.80 |
| 32 | FOG Project Coordinator | | | | 1.00 |
| 32 | Senior Water Plant Operator | - | - | - | - |
| 32 | Utility Operations Leadworker | 7.00 | 7.00 | 7.00 | 7.00 |
| 32 | W&G Service Leadworker | 2.00 | 2.00 | 2.00 | 2.00 |
| 32 | Water Lab Chemist | 1.00 | 1.00 | 1.00 | 1.00 |
| 31 | Electrician | - | - | 1.00 | 1.00 |
| 31 | Pipeline Welder | 3.00 | 3.00 | 3.00 | 3.00 |
| 31 | Senior Engineering Technician | 13.40 | 14.80 | 12.20 | 12.20 |
| 31 | Water Plant Operator A | 5.00 | 4.00 | 5.00 | 5.00 |
| 31 | Water Quality Specialist | 7.00 | 7.00 | 6.00 | 5.00 |

Utility Operations Personnel Summary - continued

| | | 2010 BUDGET | 2011 BUDGET | 2012 BUDGET | 2013 PROPOSED |
|----|--------------------------------------|----------------|----------------|----------------|------------------|
| 30 | Appliance Mechanic Journeyperson | 16.00 | 15.00 | 15.00 | 15.00 |
| 30 | Senior Gas Control Operator | 1.00 | 1.00 | 1.00 | 1.00 |
| 30 | Warehouse Specialist | 2.00 | 2.00 | 3.00 | 3.00 |
| 29 | Gas Fitter | 1.00 | 2.00 | 2.00 | 2.00 |
| 29 | Lift Station Operator | 2.00 | 2.00 | 2.00 | 2.00 |
| 29 | Meter Mechanic | 1.00 | 1.00 | 1.00 | 1.00 |
| 29 | Painter | 2.00 | 2.00 | 2.00 | 2.00 |
| 29 | Regulator Mechanic | 2.00 | 2.00 | 3.00 | 3.00 |
| 28 | Collection System Maintenance Worker | 5.00 | 8.00 | 9.00 | 9.00 |
| 28 | EAM Coordinator | - | 1.00 | 1.00 | 1.00 |
| 28 | Engineering Technician | - | - | 2.20 | 3.20 |
| 28 | Gas Control Operator II | 1.00 | 1.00 | 1.00 | 1.00 |
| 28 | Utility Operator | 34.00 | 17.00 | 17.00 | 17.00 |
| 28 | Utility Operator Apprentice | - | 14.00 | 12.00 | 12.00 |
| 28 | Utility Service Journeyperson | 11.00 | 11.00 | 11.00 | 11.00 |
| 28 | W&G Maintenance Journey Person | 3.00 | 5.00 | 6.00 | 6.00 |
| 27 | Water Lab Technician | 1.00 | 1.00 | 1.00 | 1.00 |
| 26 | Gas Control Operator I | 1.00 | 1.00 | 1.00 | 1.00 |
| 26 | Utility Radio Dispatcher | 6.00 | 6.00 | 6.00 | 5.00 |
| 26 | Water Plant Operator C | - | 1.00 | - | - |
| 24 | Water Plant Operator D | - | - | 1.00 | 2.00 |
| 23 | Utility Maintenance Worker | 11.00 | 8.00 | 9.00 | 9.00 |
| 22 | Meter Reader | 2.00 | 3.00 | 3.00 | 3.00 |
| | DEPARTMENT TOTAL | 187.35 | 190.75 | 196.15 | 199.15 |

Water Fund 510

The Water Fund is a self-supporting enterprise fund which accounts for the collection, treatment, and distribution of water to the citizens of Duluth. The major funding source for this fund is metered water sales, representing 98% of total revenues for 2013. Significant categories of expense include: personnel and benefits at 48% of the 2013 total; and the combined categories of Supplies, Utilities, and Other Services and Charges representing 31% of the 2013 Proposed expenses.

Presented below is a tabular summary of the major categories of revenues and expenses function over a four year period.

| Estimated Income and Expense | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------------------------------|----------------|----------------|----------------|------------------|
| LAPENSE | ACIONI | ACIONI | Doagei | Порозса |
| REVENUE | | | | |
| Operating | 12,006,506 | 11,743,509 | 12,144,600 | 14,779,100 |
| Non-Operating | 37,963 | 11,379 | 49,700 | 63,300 |
| | 12,044,469 | 11,754,888 | 12,194,300 | 14,842,400 |
| EXPENSES | | | | |
| Personal Services | 5,066,051 | 5,251,568 | 5,724,700 | 5,785,000 |
| Supplies | 1,170,283 | 1,220,447 | 1,213,200 | 1,225,400 |
| Other Services & Charges | 1,230,402 | 1,475,062 | 1,290,300 | 1,249,000 |
| Utilities | 1,176,390 | 1,151,790 | 1,269,400 | 1,262,900 |
| Depreciation/Amortization | 1,414,807 | 1,414,602 | 1,571,100 | 1,597,000 |
| Improvements -Non-Capital | 122 | 68,650 | 11,300 | 20,600 |
| Debt Service - Interest | 181,524 | 184,103 | 215,900 | 219,900 |
| Debt Service - Other | 6,113 | 5,563 | 5,500 | 5,700 |
| Capital Lease Interest | 121,051 | 114,487 | 110,400 | 100,100 |
| Transfers | 1,032,726 | 613,646 | 280,000 | 428,000 |
| | 11,399,469 | 11,499,918 | 11,691,800 | 11,893,600 |
| ESTIMATED OPERATING INCOME (LOSS) | 645,000 | 254,970 | 502,500 | 2,948,800 |
| Other Sources of Cash | 2,209,938 | 2,454,254 | 2,028,400 | 1,729,600 |
| Other Uses of Cash | (3,438,055) | (4,513,402) | (3,668,600) | (4,184,500) |
| Increase (Decrease) in Cash | (583,117) | (1,804,178) | (1,137,700) | 493,900 |

Water Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2012 Budget | 2012 Projected | 2013 Proposed |
|--|---|--|--|
| ESTIMATED OPERATING INCOME (LOSS) | 502,500 | 2,342,600 | 2,948,800 |
| Other Sources of Cash Depreciation and Amortization Bond Amortization Other Post Employment Benefits Not Funded Due from Other Funds Special Assessment Principal Total Other Sources of Cash | 1,571,100 5,500 369,800 - 82,000 2,028,400 | 1,493,200 5,700 369,800 14,516 186,900 2,070,116 | 1,597,000 5,700 - - 126,900 1,729,600 |
| Other Uses of Cash Due to Other Funds Budget Carry-Over for Encumbrances Net Project Timing Adjustments Capital Improvements from Current Revenues Infrastructure Improvements Capital Equipment Purchases Bond Principal Payments AMR Lease Principal Payments Total Other Uses of Cash | 79,900 269,100 420,000 1,211,000 317,600 1,182,000 189,000 3,668,600 | 840,663 351,900 - 490,600 574,200 73,100 1,089,200 189,000 3,608,663 | 400,000 2,118,000 224,300 1,245,900 196,300 4,184,500 |
| INCREASE (DECREASE) IN CASH | (1,137,700) | 804,053 | 493,900 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | (185,479) | | 804,053 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | (1,323,179) | 804,053 | 1,297,953 |

Water Fund 510

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|-------------------------------------|----------------|----------------|----------------|------------------|
| OPERATING | G REVENUES: | | | | |
| 4624 | Equipment Rent | - | - | - | - |
| 4636 | Sale of Scrap | 19,792 | 23,233 | 12,000 | 12,000 |
| 4680 | Damage or Losses Recovered | 1,084 | - | - | - |
| 4800 | Meter Repair | - | 6,629 | 8,000 | 10,000 |
| 4801 | Off/On Charge | - | (99) | 14,000 | 14,000 |
| 4802 | Interest - Customer Accounts | 49,777 | 48,360 | 40,000 | 42,000 |
| 4805 | Reimbursements | 14,289 | 6,805 | 12,000 | 8,000 |
| 4807 | Water Tower Lease | 126,809 | 137,458 | 135,000 | 140,000 |
| 4809 | Miscellaneous Operating | 48,773 | 45,768 | 10,000 | 8,000 |
| 4810 | Metered Water Sales | 9,375,990 | 9,102,381 | 9,498,800 | 10,946,600 |
| 4811 | Water for Resale | 1,046,158 | 1,046,560 | 1,086,600 | 1,268,000 |
| 4831 | Fixed Rate Charges | 1,323,834 | 1,326,414 | 1,328,200 | 2,330,500 |
| TOTAL OPE | erating revenues | 12,006,506 | 11,743,509 | 12,144,600 | 14,779,100 |
| NON-OPE | RATING REVENUES: | | | | |
| 4220 | State of Minnesota | 1,250 | _ | - | - |
| 4230 | Pera Aid | 16,919 | 16,919 | 16,900 | 16,900 |
| 4806 | Connection Fees | · - | 2,000 | 8,000 | 8,000 |
| 4850 | Earnings on Investments | 885 | 294 | 800 | 400 |
| 4851 | Interest Income | 15,721 | (7,602) | 24,000 | 10,000 |
| 4853 | Gain on Sale of Assets | 2,828 | (2,363) | · - | - |
| 4854 | Utility Assessment | 360 | 2,131 | - | 28,000 |
| 4730 | Transfers In from Internal Svc Fund | | <u> </u> | | |
| TOTAL NO | N-OPERATING REVENUES | 37,963 | 11,379 | 49,700 | 63,300 |
| TOTAL REV | 'ENUE | 12,044,469 | 11,754,888 | 12,194,300 | 14,842,400 |

Director's Office 510-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|------|--------------------------------|----------------|----------------|----------------|------------------|
| DEDC | ONIAL SERVICES | | | | |
| | DNAL SERVICES | 45 744 | 47.070 | 45.700 | /O 700 |
| 5100 | Permanent Employees - Regular | 45,744 | 46,070 | 45,700 | 62,700 |
| 5101 | Permanent Employees - Overtime | 259 | 400 | 45.700 | 500 |
| | TOTAL | 46,003 | 46,470 | 45,700 | 63,200 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 3,017 | 3,236 | 3,100 | 4,400 |
| 5122 | F.I.C.A. Social Security | 2,682 | 2,857 | 2,800 | 3,900 |
| 5123 | F.I.C.A. Medicare | 656 | 668 | 700 | 900 |
| 5124 | Health Insurance | 3,706 | 4,000 | 4,300 | - |
| 5125 | Dental Insurance | 250 | 260 | 200 | 300 |
| 5126 | Life Insurance | 117 | 120 | 100 | 200 |
| 5127 | Health Care Savings | 1,112 | 567 | 1,900 | 600 |
| 5130 | Cafeteria Plan Benefits | · - | - | - | 9,300 |
| | TOTAL | 11,540 | 11,708 | 13,100 | 19,600 |
| OPFR | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 94 | 50 | 100 | 100 |
| 5241 | Small Equipment | 554 | 254 | 200 | - |
| 5321 | Telephone | 201 | 219 | 200 | 100 |
| 5331 | Training Expense | | 270 | 300 | 300 |
| 5335 | Mileage Reimbursement - Local | 28 | 26 | 100 | 100 |
| 5441 | Other Services and Charges | 27 | 102 | | - |
| | TOTAL | 904 | 921 | 900 | 600 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 58,447 | 59,099 | 59,700 | 83,400 |

Capital 510-500-1905

Capital expenditures support the infrastructure required to provide a safe and adequate supply of water to Duluth residents and neighboring communities. This includes costs for depreciation and debt service.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|--------------------------------------|----------------|----------------|----------------|------------------|
| OPFR. | ATING EXPENSES | | | | |
| 5420 | Depreciation | 1,414,807 | 1,414,602 | 1,571,100 | 1,597,000 |
| 5441 | Other Services and Charges | - | - | - | - |
| 5535 | Improvements (Non-Capital) | 122 | 68,650 | 11,300 | 20,600 |
| 5540 | Equipment (Non-Capital) | - | 13,281 | , | |
| 5611 | Bond Interest | 181,524 | 184,103 | 215,900 | 219,900 |
| 5613 | Interest from Bond Amortization | 1,589 | (1,455) | (1,500) | (1,500) |
| 5614 | Capital Lease Interest | 121,051 | 114,487 | 110,400 | 100,100 |
| 5620 | Fiscal Agents Fee | 939 | 481 | 400 | 600 |
| 5622 | Bond Amortization | 4,524 | 7,018 | 7,000 | 7,200 |
| | TOTAL | 1,724,556 | 1,801,167 | 1,914,600 | 1,943,900 |
| NON- | OPERATING EXPENSES | | | | |
| 5532 | Capital Improvements - Bonds | 2,451,399 | 2,916,441 | _ | 5,000,000 |
| 5533 | Capital Improvements - | _,, | _, , | | 5,555,555 |
| | Revenue Financing | 923,887 | 916,949 | 420,000 | 400,000 |
| 5536 | Utility Infrastructure Replacmt Proj | 273,730 | 685,663 | 1,211,000 | 2,118,000 |
| 5580 | Capital Equipment | 177,156 | 344,072 | 317,600 | 224,300 |
| | TOTAL | 3,826,172 | 4,863,125 | 1,948,600 | 7,742,300 |
| 1905 | TOTAL - CAPITAL | 5,550,728 | 6,664,292 | 3,863,200 | 9,686,200 |

Utility General Expense

510-500-1915

This represents normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, office supplies and utilities.

| Expe | nse Detail | 2010 | 2011 | 2012 | 2013 |
|-------|------------------------------------|-----------------|-----------|--------------|-----------|
| | | Actual | Actual | Budget | Proposed |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | <u> </u> | 3,885 | 56,200 | 43,400 |
| | TOTAL | - | 3,885 | 56,200 | 43,400 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | _ | - | 3,800 | 3,000 |
| 5122 | F.I.C.A. Social Security | _ | 241 | 3,500 | 2,700 |
| 5123 | F.I.C.A. Medicare | _ | 56 | 800 | 600 |
| 5124 | Health Insurance | _ | - | 9,800 | _ |
| 5125 | Dental Insurance | - | - | 400 | 400 |
| 5126 | Life Insurance | 3,922 | 3,803 | 200 | 200 |
| 5127 | Health Care Savings | _ | - | 500 | 400 |
| 5130 | Cafeteria Plan Benefits | - | - | - | 8,500 |
| 5134 | Other Post Retirement Benefits | (101,658) | (1,373) | 369,800 | _ |
| 5135 | Retiree Health Insurance | 588,096 | 530,988 | 619,800 | 712,800 |
| 5151 | Worker's Compensation | 116,800 | 140,700 | 99,800 | 61,400 |
| | TOTAL | 607,160 | 674,415 | 1,108,400 | 790,000 |
| OPED | ating expenses | | | | |
| | | 220 | 27 | /00 | F00 |
| 5200 | Office Supplies | 330 | 36 | 600 | 500 |
| 5201 | Computer Supplies/Software | 10,592 | 19,438 | 23,900 | 28,600 |
| 5205 | Safety & Training | 595 | 767 | 1,000 | 1,000 |
| 5211 | Cleaning & Janitorial Supplies | 2,839 | 3,495 | 2,800 | 3,000 |
| 5219 | Other Miscellaneous | 4,665 | 333 | - | - |
| 5241 | Small Equipment | 6,509 | 3,207 | 300 | 500 |
| 5301 | Auditing Services | 3,122 | 1,797 | 2,500 | 2,000 |
| 5305 | Medical Services/Testing Fees | - 0.4.700 | 3,552 | 400 | 1,000 |
| 5310 | Contract Services | 24,720 | 2,028 | - | - |
| 5312 | Lobbyist Fees | 1,000 | - | - | - |
| 5320 | Data Services | 2,506 | 9,230 | 12,900 | 12,300 |
| 5321 | Telephone | 11,336 | 10,849 | 7,200 | 11,000 |
| 5331 | Training Expense | 431 | 1,839 | 1,200 | 1,400 |
| 5335 | Mileage Reimbursement - Local | 291 | 48 | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | 3,900 |
| 5360 | Insurance | 359,800 | 412,000 | 192,700 | 131,100 |
| 5381 | Electricity | 15,281 | 16,865 | 12,000 | 12,000 |
| 5382 | Water, Gas & Sewer | 26,728 | 16,478 | 21,200 | 20,200 |
| 5384 | Refuse Disposal | 5,068 | 4,176 | 3,200 | 3,200 |
| 5401 | Building Repair & Maintenance | 5,601 | 6,583 | 7,500 | 7,500 |
| 5404 | Equipment Repair & Maintenance | 106 | 112 | - | - |
| 5418 | Vehicle/Equipment Lease | 4,346 | 6,046 | 3,700 | - |
| 5441 | Other Services & Charges | 3,039 | 7,516 | 4,600 | 18,500 |
| 5450 | Laundry | 2,764 | 3,149 | 2,000 | 2,000 |
| 5457 | Hydrant Maintenance | 30,000 | 30,000 | 30,000 | 30,000 |
| 5493 | Cost Allocation | 408,200 | 408,200 | 383,200 | 383,200 |
| 5700 | Transfer to General Fund | _ | 57,300 | - | - |
| 5700 | Transfer to Internal Service Funds | 695,100 | 277,350 | | 148,000 |
| | TOTAL | 1,624,969 | 1,302,394 | 713,000 | 821,000 |
| 1915 | TOTAL - GENERAL EXPENSE | 2,232,129 51 | 1,980,694 | 1,877,600 | 1,654,400 |

Engineering 510-500-1930

Provides engineering services including design, inspection and construction locates for the water distribution system

| Expe | nse Detail | 2010 | 2011 | 2012 | 2013 |
|--------------|--|------------|-------------|---------|--------------|
| • | | Actual | Actual | Budget | Proposed |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 299,542 | 298,320 | 279,400 | 285,000 |
| 5101 | Permanent Employees - Overtime | 20,569 | 12,619 | 20,000 | 20,000 |
| 5103 | Temporary Wages | 2,061 | 1,090 | 3,000 | 4,500 |
| | TOTAL | 322,172 | 312,029 | 302,400 | 309,500 |
| FMPI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 21,434 | 21,411 | 19,100 | 20,200 |
| 5122 | F.I.C.A. Social Security | 19,130 | 18,546 | 18,600 | 19,200 |
| 5123 | F.I.C.A. Medicare | 4,474 | 4,338 | 4,300 | 4,500 |
| 5124 | Health Insurance | 39,578 | 39,435 | 45,500 | - |
| 5125 | Dental Insurance | 1,837 | 1,837 | 1,800 | 1,800 |
| 5126 | Life Insurance | 861 | 861 | 900 | 800 |
| 5127 | Health Care Savings | 3,070 | 5,102 | 3,700 | 6,800 |
| 5130 | Cafeteria Plan Benefits | - | - | - | 62,100 |
| 3100 | TOTAL | 90,384 | 91,530 | 93,900 | 115,400 |
| ODED | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 383 | 13 | 800 | 300 |
| 5200 | Computer Supplies | 6,037 | 3,841 | 6,400 | 11,800 |
| 5203 | Paper, Stationery and Forms | 343 | 523 | 200 | 300 |
| 5205 | Safety and Training Materials | 343 | 64 | 200 | 200 |
| 5212 | Motor Fuel | - 4,771 | 6,229 | 4,000 | 5,000 |
| 5212 | | 978 | 760 | 4,000 | 3,000 |
| 5240 | Other Miscellaneous Supplies Small Tools | 166 | 700 | 500 | 200 |
| 5240 5241 | | 4,538 | - 5 / 12 | 2,400 | 2,200 |
| 5241 | Small Equipment | 4,336 | 5,643 | 4,700 | |
| 5320 | Survey Equipment and Supplies | - | - | | 4,700 500 |
| | Data Services | 1 7/0 | 1 700 | 400 | |
| 5321 | Telephone | 1,760 | 1,720 | 1,600 | 1,600 |
| 5322 | Postage | 1 02 4 | 10 | 100 | 100 |
| 5331 | Training Expenses | 1,234 | 762 | 4,700 | 4,800 |
| 5335 | Mileage Reimbursement | 44 | 50 533 | 200 | 200 |
| 5355 | Printing and Copying | 619 | 523 | 900 | 900 |
| 5356 | Copier, Printer Lease & Supplies | - 074 | - | - | 3,900 |
| 5404 | Equipment Maintenance Repair | 874 | 292 | 800 | 600 |
| 5409 | Fleet Services | 3,481 | 3,988 | 5,500 | 5,500 |
| 5418 | Vehicle/Equipment Lease | 1,549 | 818 | 2,500 | - |
| 5433 | Dues and Subscriptions | 259 | 140 | 600 | 600 |
| 5435 | Books and Pamphlets | 142 | - | 200 | 200 |
| 5438 | Licenses | 102 | - | 100 | - |
| 5441 | Other Services and Charges | 887 | 2,059 | 5,300 | 5,300 |
| 5486 | One Call System | 2,647 | 2,870 | 2,600 | 2,600 |
| | TOTAL | 30,814 | 30,305 | 44,700 | 51,500 |
| 1930 | TOTAL - ENGINEERING | 443,370 | 433,864 | 441,000 | 476,400 |
| | | - | | | |

Customer Services 510-500-1940

Customer Accounts provides meter reading, billing, payment collection and account services for utility customers. Service provides installation, inspection, repair and replacement of meters and checks the integrity of customer utility connections.

| | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|-----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | NAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 805,930 | 772,879 | 783,900 | 771,400 |
| 5101 | Permanent Employees - Overtime | 49,594 | 33,823 | 52,600 | 42,000 |
| 5103 | Temporary Wages | - | - | - | _ |
| 5118 | Meal Allowance | - | 46 | - | _ |
| | TOTAL | 855,524 | 806,748 | 836,500 | 813,400 |
| EMADLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 55,897 | E 4 400 | E2 200 | E 4 200 |
| | | | 54,498 | 53,300 | 54,200 |
| 5122 | F.I.C.A. Social Security | 51,245 | 48,225 | 51,800 | 50,400 |
| 5123 | F.I.C.A. Medicare | 12,033 | 11,279 | 12,200 | 11,800 |
| 5124 | Health Insurance | 121,360 | 118,929 | 137,900 | |
| 5125 | Dental Insurance | 5,902 | 5,603 | 5,700 | 5,600 |
| 5126 | Life Insurance | 2,767 | 2,666 | 2,700 | 2,600 |
| 5127 | Health Care Savings | 8,653 | 8,415 | 14,500 | 11,100 |
| 5130 | Cafeteria Plan Benefits | <u>-</u> | - | - | 173,800 |
| | TOTAL | 257,857 | 249,615 | 278,100 | 309,500 |
| OPER A | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 11,942 | 7,716 | 4,600 | 4,300 |
| 5201 | Computer Supplies | 1,765 | | 400 | 400 |
| 5203 | Paper/Stationery | 2,352 | 1,092 | 2,500 | 2,300 |
| 5212 | Motor Fuel | 14,021 | 18,171 | 26,100 | 23,100 |
| 5218 | Uniforms | 2,526 | 3,256 | 2,500 | 2,500 |
| 5219 | Other Miscellaneous Supplies | 846 | 29 | 2,000 | 2,000 |
| 5220 | Repair & Maintenance Supplies | 14,752 | 41,101 | 36,800 | 44,000 |
| 5227 | Utility System | 117,906 | 17,348 | 79,600 | 65,400 |
| 5228 | Painting Supplies | 1,271 | 2,633 | 3,000 | 3,000 |
| 5240 | Small Tools | 735 | 637 | 1,500 | 1,500 |
| 5241 | Small Equipment | 5,361 | 7,813 | 8,500 | 6,900 |
| 5310 | Contract Services | 18,852 | 37,279 | 32,500 | 32,500 |
| 5320 | Data Services | 2,807 | 972 | 32,300 | 32,300 |
| 5321 | Telephone | 2,566 | 2,766 | 3,100 | 3,200 |
| 5322 | Postage | | 46,473 | 49,200 | 48,900 |
| | | 50,430 735 | | | |
| 5331 | Training Expenses | | 1,328 | 1,700 | 1,700 |
| 5339 | Armored Pickup | 1,127 | 1,190 | 1,200 | 1,200 |
| 5355 | Printing & Copying | 161 | 1,709 | 500 | 700 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | 600 |
| 5401 | Building/Structure Repair & Maint | 136 | 94 | - | - 1.00 |
| 5404 | Equipment Maintenance & Repair | 7,967 | 3,297 | 3,900 | 4,100 |
| 5409 | Fleet Services | 13,556 | 10,954 | 20,800 | 16,800 |
| 5427 | Credit Card Commission | 5,287 | 8,264 | 8,300 | 8,300 |
| 5432 | Uncollectible Accounts | (74,516) | 94,417 | 10,000 | 15,000 |
| 5441 | Other Services & Charges | 843 | 1,516 | 2,400 | 2,400 |
| | TOTAL | 203,428 | 310,055 | 299,100 | 288,800 |
| 1940 | TOTAL - CUSTOMER SERVICE | 1,316,809 | 1,366,418 | 1,413,700 | 1,411,700 |
| | | 53 | .,000,110 | .,,,, | ., ,, 00 |

Utility Operations 510-500-1945

Operates, maintains and improves the pipeline distribution system to provide a dependable supply of water to Duluth and surrounding areas.

| Exper | nse Detail | 2010 | 2011 | 2012 | 2013 |
|--------------|-----------------------------------|-----------|--------------------|--------------------|--------------------|
| DEDCO | DNAL SERVICES | Actual | Actual | Budget | Proposed |
| | | 1 212 001 | 1 500 704 | 1 204 000 | 1 400 000 |
| 5100 | Permanent Employees - Regular | 1,312,081 | 1,500,786 | 1,384,000 | 1,499,000 |
| 5101 | Permanent Employees - Overtime | 346,925 | 268,319 | 325,000 | 300,000 |
| 5103 | Temporary Wages | - | 1 005 | 4 000 | 3 000 |
| 5118 | Meal Allowance TOTAL | 1,659,006 | 1,005 1,770,110 | 6,000 1,715,000 | 3,000 1,802,000 |
| | IOIAL | 1,037,000 | 1,770,110 | 1,713,000 | 1,002,000 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 109,850 | 119,751 | 94,600 | 105,400 |
| 5122 | F.I.C.A. Social Security | 99,277 | 105,967 | 106,000 | 111,500 |
| 5123 | F.I.C.A. Medicare | 23,296 | 24,824 | 24,800 | 26,100 |
| 5124 | Health Insurance | 203,371 | 216,664 | 244,800 | - |
| 5125 | Dental Insurance | 8,877 | 10,018 | 9,500 | 10,500 |
| 5126 | Life Insurance | 4,155 | 4,696 | 4,500 | 4,900 |
| 5127 | Health Care Savings | 14,634 | 16,195 | 12,400 | 26,100 |
| 5130 | Cafeteria Plan Benefits | - | - | - | 325,100 |
| 5141 | Unemployment Compensation | 10,071 | 5,130 | - | |
| | TOTAL | 473,531 | 503,245 | 496,600 | 609,600 |
| OPER/ | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 4,587 | 1,199 | 3,000 | 2,000 |
| 5201 | Computer Supplies/Software | - | 2,100 | - | - |
| 5205 | Safety & Training Materials | 10,958 | 3,044 | 2,600 | 2,100 |
| 5210 | Plant/Operating Supplies | 15,638 | 13,164 | 9,600 | 10,300 |
| 5212 | Motor Fuel | 63,500 | 74,666 | 70,000 | 73,000 |
| 5215 | Shop Materials | 2,778 | 1,654 | 2,600 | 2,300 |
| 5218 | Uniforms | 2,954 | 2,016 | 4,900 | 6,000 |
| 5219 | Other Miscellaneous Supplies | 433 | 47 | - | - |
| 5220 | Repair & Maintenance Supplies | 4,763 | 2,770 | 2,500 | 2,500 |
| 5222 | Paving Materials | 17,028 | 31,450 | 25,000 | 25,000 |
| 5224 | Gravel & Other Maintenance Mtls | 60,681 | 20,934 | 70,000 | 70,000 |
| 5227 | Utility Maintenance Supply | 273,375 | 355,212 | 175,000 | 187,000 |
| 5228 | Painting Supplies | 5 | - | 300 | 300 |
| 5240 | Small Tools | 6,187 | 8,147 | 5,300 | 5,300 |
| 5241 | Small Equipment | 19,093 | 6,722 | 9,400 | 10,500 |
| 5310 | Contract Services | 28,958 | 24,995 | 28,500 | 28,500 |
| 5320 | Data Services | 5 | 523 | - | - |
| 5321 | Telephone | 2,853 | 2,055 | 2,200 | 2,000 |
| 5331 | Training Expenses | 6,417 | 8,805 | 8,800 | 9,000 |
| 5333 | Freight/Delivery Charges | 56 | - | - | - |
| 5335 | Mileage Reimbursement | 4,747 | 3,794 | 6,500 | 5,500 |
| 5355 | Printing and Copying | 1,320 | 1,861 | 500 | 500 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | 1,000 |
| 5382 | Water/Sewer/Gas | 4,133 | 6,650 | 8,000 | 7,500 |
| 5384 | Refuse Disposal | 11,146 | 8,863 | 9,000 | 9,000 |
| 5404 | Equipment Maintenance/Repair | - | 500 | 400 | 400 |
| 5409 | Fleet Service Charges | 99,669 | 102,296 | 100,000 | 100,000 |
| 5415 | Vehicle/Equipment Rental | 483 | 15,750 | 3,000 | 5,000 |
| 5419 | Other Rentals | 9,803 | 1,197 | - | - |
| 5438 | License | 69 | 69 | 500 | 500 |
| 5441 5450 | Other Services & Charges | 4,476 | 1,609 | 5,500 | 2,000 |
| 5450 5700 | Laundry Transfer to Conoral Fund | 12,262 | 8,651 | 8,100 | 9,700 |
| 5700 | Transfer to General Fund TOTAL | 337,626 | 278,996 989,739 | 280,000 841,200 | 280,000 856,900 |
| | | | | | |
| 1945 | TOTAL - UTILITY OPERATIONS | 3,138,540 | 3,263,094 | 3,052,800 | 3,268,500 |
| | | | | | |

Water Treatment and Pumping

510-500-1955

Treatment is required to produce a safe and potable water supply that meets Federal and State standards. This includes bacterial, biochemical and physical testing. The operation and maintenance of pump stations throughout the city is necessary to lift water to evelations that provide adequate pressure for customer use.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------|----------------------------------|----------------|----------------|----------------|------------------|
| | | | | | |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 537,368 | 582,551 | 556,500 | 635,400 |
| 5101 | Permanent Employees - Overtime | 35,701 | 18,152 | 35,000 | 20,000 |
| 5118 | Meal Allowance | | 40 | | |
| | TOTAL | 573,069 | 600,743 | 591,500 | 655,400 |
| EL (DI (| OVER DEVICEITS | | | | |
| | DYEE BENEFITS | 27.704 | 40.050 | 20.000 | 45,000 |
| 5121 | P.E.R.A. | 37,794 | 40,859 | 38,200 | 45,000 |
| 5122 | F.I.C.A. Social Security | 34,820 | 35,592 | 36,700 | 40,600 |
| 5123 | F.I.C.A. Medicare | 8,143 | 8,324 | 8,600 | 9,500 |
| 5124 | Health Insurance | 77,911 | 84,104 | 93,400 | 4 200 |
| 5125 | Dental Insurance | 3,386 | 3,802 | 3,600 | 4,300 |
| 5126 | Life Insurance | 1,587 | 1,782 | 1,700 | 2,000 |
| 5127 | Health Care Savings | 6,164 | 6,607 | 5,100 | 5,800 |
| 5130 | Cafeteria Plan Benefits | 1/0.005 | 101.070 | 187,300 | 146,800 |
| | TOTAL | 169,805 | 181,070 | 107,300 | 254,000 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 2,515 | 2,024 | 2,000 | 1,000 |
| 5201 | Computer Supplies/Software | - | - | - | - |
| 5210 | Plant/Operating Supplies | 16,019 | 17,325 | 10,000 | 10,000 |
| 5212 | Motor Fuel | 3,874 | 4,144 | 2,500 | 2,500 |
| 5216 | Treatment Chemicals | 384,006 | 427,619 | 512,800 | 513,000 |
| 5218 | Uniforms | 1,271 | 2,055 | 2,300 | 2,800 |
| 5219 | Other Miscellaneous Supplies | 10,038 | 7,966 | 12,000 | 12,000 |
| 5220 | Repair & Maintenance Supplies | 28,677 | 72,328 | 68,000 | 63,000 |
| 5228 | Painting Supplies | 2,625 | 1,793 | 3,000 | 3,000 |
| 5240 | Small Tools | 4,879 | 1,123 | 4,500 | 3,000 |
| 5241 | Small Equipment | 17,528 | 3,215 | 7,000 | 7,000 |
| 5310 | Contract Services | 1,104 | 16,717 | 20,000 | 20,000 |
| 5319 | Other Professional Services | 25,517 | 15,518 | 15,000 | 50,000 |
| 5320 | Data Services | 797 | 785 | 500 | 5,400 |
| 5321 | Telephone | 2,079 | 2,288 | 2,700 | 2,700 |
| 5322 | Postage | 64 | 103 | 200 | 200 |
| 5331 | Training Expenses | 6,370 | 5,766 | 9,100 | 7,100 |
| 5335 | Local Mileage Reimbursement | 5,392 | 6,795 | 4,000 | 6,000 |
| 5355 | Printing and Copying | 347 | 386 | 1,500 | 1,000 |
| 5356 | Copier, Printer Lease & Supplies | - | - | - | 2,200 |
| 5381 | Electricity | 1,054,886 | 1,018,638 | 1,120,000 | 1,120,000 |
| 5382 | Water & Sewer | 59,148 | 80,120 | 96,000 | 91,000 |
| 5400 | Misc. Repair & Maintenance | - | - | 2,000 | - |
| 5401 | Building Repair & Maintenance | 9,007 | 2,266 | 71,200 | 41,200 |
| 5404 | Equipment Maintenance/Repair | 27,221 | 51,895 | 105,000 | 100,000 |
| 5409 | Fleet Services | 4,031 | 4,228 | 5,000 | 5,000 |
| 5433 | Dues and Subscriptions | 7,062 | 5,334 | 5,000 | 5,000 |
| 5438 | Licenses | 23 | 23 | 300 | 300 |
| 5441 | Other Services & Charges | 63,377 | 57,995 | 65,500 | 65,500 |
| 5450 | Laundry | 4,007 | 4,200 | 4,000 | 4,000 |
| 5483 | Water Testing Fees | 880 | 1,120 | 2,500 | 2,000 |
| | TOTAL | 1,742,744 | 1,813,769 | 2,153,600 | 2,145,900 |
| 1955 | TOTAL-WATER TRMT & PMPING | 2,485,618 | 2,595,582 | 2,932,400 | 3,055,300 |

Gas Fund 520

The Gas Fund is a self supporting enterprise fund which accounts for the distribution of an adequate, reliable, and safe supply of gas to the citizens of Duluth. Other services provided are the inspection, maintenance and servicing of customer gas utilization equipment.

The major funding source for this fund is metered gas sales which represents 97% of total revenues for 2013. The major category of expense is purchased gas, representing 60% of all expenses proposed.

Presented below is a tabular summary of the major categories of revenues and expenses by function over a four year period.

| Estimated Income and Expense | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating Revenues | 1,243,526 | 1,313,925 | 1,339,500 | 1,357,700 |
| Gas Sales | 38,455,307 | 39,967,501 | 40,558,300 | 33,717,600 |
| Non-Operating Revenues | 59,152 | 58,191 | 78,800 | 83,400 |
| Non-operating Revenues | 39,757,985 | 41,339,617 | 41,976,600 | 35,158,700 |
| EXPENSES | | | | |
| Personal Services | 6,333,691 | 6,425,261 | 7,947,500 | 7,701,600 |
| Supplies | 791,004 | 797,567 | 743,500 | 745,300 |
| Other Services & Charges | 4,510,734 | 4,223,843 | 4,556,200 | 4,018,300 |
| Natural Gas Purchases | 25,014,748 | 25,207,873 | 29,108,100 | 21,395,800 |
| Utilities | 44,326 | 45,591 | 47,500 | 46,200 |
| Depreciation/Amortization | 1,219,538 | 1,240,613 | 1,337,100 | 1,369,800 |
| Improvements -Non-Capital | 93,335 | 168,634 | 6,300 | 3,100 |
| Debt Service - Interest | 366,001 | 195,807 | 232,600 | 185,600 |
| Debt Service - Other | 33,046 | 1,887 | 7,600 | (7,900) |
| Capital Lease Interest | 110,963 | 104,946 | 101,100 | 91,700 |
| Transfers | 914,500 | 609,612 | 20,000 | 157,700 |
| | 39,431,886 | 39,021,634 | 44,107,500 | 35,707,200 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 326,099 | 2,317,983 | (2,130,900) | (548,500) |
| Other Sources of Cash | 1,699,788 | 1,278,447 | 2,227,100 | 1,551,300 |
| Other Uses of Cash | (4,497,083) | (4,327,489) | (4,138,700) | (4,046,000) |
| Increase (Decrease) in Cash | (2,471,196) | (731,059) | (4,042,500) | (3,043,200) |

Gas Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2012 Budget | 2012 Projected | 2013 Proposed |
|--|--|--|---|
| ESTIMATED OPERATING INCOME (LOSS) | (2,130,900) | (581,700) | (548,500) |
| Other Souces of Cash Depreciation and Amortization Bond Amortization Other Post Employment Benefits Not Funded Due from Other Funds Interfund Loan Receivable Energy Fund Loan Repayment Special Assessment Principal Total Other Souces of Cash | 1,337,100 7,600 719,100 - - 150,000 13,300 2,227,100 | 1,288,700 (7,900) 719,100 20,287 107,108 150,000 39,400 2,316,695 | 1,369,800 (7,900) - - - 150,000 39,400 1,551,300 |
| Other Uses of Cash Due to Other Funds Budget Carry-Over for Encumbrances Net Project Timing Adjustments Capital Improvements from Current Revenues Capital Equipment Purchases Bond Principal Payments AMR Lease Principal Payment Total Other Uses of Cash | 144,800 (33,600) 2,620,000 378,200 856,000 173,300 4,138,700 | 61,500 194,200 - 1,693,300 220,300 461,000 173,300 2,803,600 | 2,690,000 318,100 858,000 179,900 4,046,000 |
| INCREASE (DECREASE) IN CASH | (4,042,500) | (1,068,605) | (3,043,200) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING _ | 1,987,419 | 1,473,247 | 404,642 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING = | (2,055,081) | 404,642 | (2,638,558) |

Gas Fund 520

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|-------------------------------------|----------------|----------------|----------------|------------------|
| OPERATING | G REVENUES: | | | | |
| 4636 | Sale of Scrap | 666 | 657 | 1,500 | 1,000 |
| 4801 | Off/On Charge | 60,912 | 69,940 | 62,000 | 20,000 |
| 4802 | Interest Earned on Customer Accts | 127,288 | 136,597 | 140,000 | 135,000 |
| 4805 | Reimbursements | 386,024 | 238,545 | 280,000 | 250,000 |
| 4809 | Miscellaneous Operating Revenue | 25,632 | 102,638 | 86,000 | 78,000 |
| 4818 | Servicing Appliances | 235,535 | 292,763 | 280,000 | 280,000 |
| 4819 | Comfort Policy | 357,116 | 351,377 | 355,000 | 375,000 |
| 4820 | Residential Firm | 20,819,659 | 22,129,529 | 21,359,800 | 19,141,400 |
| 4821 | Comm/Industrial Firm Small | - | - | - | _ |
| 4822 | Comm/Industrial Firm Large | 9,701,095 | 9,839,027 | 9,995,800 | 7,915,500 |
| 4823 | Comm/Industrial Interruptible Small | - | - | | - |
| 4824 | Comm/Industrial Interruptible Large | 4,742,939 | 4,788,958 | 5,993,000 | 3,382,600 |
| 4825 | Purchase Gas Adjustment | | 185 | - | - |
| 4826 | Large Transport | | - | | - |
| 4827 | Gas-Interruptible Transport | 50,353 | 121,408 | 135,000 | 218,700 |
| 4831 | Fixed Rate Charges | 3,191,614 | 3,209,802 | 3,209,700 | 3,278,100 |
| TOTAL OPE | ERATING REVENUES | 39,698,833 | 41,281,426 | 41,897,800 | 35,075,300 |
| NON-OPF | RATING REVENUES: | | | | |
| 4220 | State of Minnesota | 1,250 | _ | _ | _ |
| 4230 | Pera Aid | 23,365 | 23,365 | 23,400 | 23,400 |
| 4829 | Two Tier Rate | 23,818 | 27,827 | 46,900 | 45,000 |
| 4850 | Earnings on Investments | 3,937 | 2,969 | 3,500 | 3,700 |
| 4851 | Interest Income - Other Sources | 2,424 | 1,662 | 3,000 | 1,800 |
| 4853 | Gain on Sale of Assets | 3,388 | (7,787) | 2,000 | 2,000 |
| 4854 | Utility Special Assessments | 970 | 10,155 | | 7,500 |
| TOTAL NO | N-OPERATING REVENUES | 59,152 | 58,191 | 78,800 | 83,400 |
| TOTAL REV | ENUE | 39,757,985 | 41,339,617 | 41,976,600 | 35,158,700 |

Director's Office 520-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|--------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | • |
| 5100 | Permanent Employees - Regular | 52,881 | 53,666 | 53,200 | 70,900 |
| 5101 | Permanent Employees - Overtime | 304 | 525 | - | 500 |
| | TOTAL | 53,185 | 54,191 | 53,200 | 71,400 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 3,470 | 3,735 | 3,600 | 5,000 |
| 5122 | F.I.C.A. Social Security | 3,127 | 3,333 | 3,300 | 4,400 |
| 5123 | F.I.C.A. Medicare | 760 | 780 | 800 | 1,000 |
| 5124 | Health Insurance | 4,846 | 5,140 | 5,600 | - |
| 5125 | Dental Insurance | 326 | 336 | 300 | 400 |
| 5126 | Life Insurance | 153 | 156 | 200 | 200 |
| 5127 | Health Care Savings | 1,176 | 635 | 3,200 | 700 |
| 5130 | Cafeteria Plan Benefits | | | | 10,800 |
| | TOTAL | 13,858 | 14,115 | 17,000 | 22,500 |
| OPER. | ating expenses | | | | |
| 5200 | Office Supplies | 195 | 113 | 100 | 100 |
| 5241 | Small Equipment | 554 | 457 | 200 | - |
| 5321 | Telephone | 278 | 219 | 200 | 100 |
| 5331 | Training/Travel | | - | 300 | 300 |
| 5335 | Mileage Reimbursement Local | 43 | - | 100 | 100 |
| 5441 | Other Services & Charges | 27 | 102 | | - |
| 5452 | Pipeline Safety | | <u> </u> | | _ |
| | TOTAL | 1,097 | 891 | 900 | 600 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 68,140 | 69,197 | 71,100 | 94,500 |

Capital 520-500-1905

Capital expenditures support the infrastructure required to provide an adequate supply of natural gas to Duluth residents. This includes costs for depreciation and debt service.

| Expense Detail | | 2010 | 2011 | 2012 | 2013 |
|----------------|------------------------------|-----------|-----------|-----------|-----------|
| - | | Actual | Actual | Budget | Proposed |
| | | | | | |
| OPER A | ating expenses | | | | |
| 5420 | Depreciation | 1,219,538 | 1,240,613 | 1,337,100 | 1,369,800 |
| 5441 | Other Services and Charges | - | 3,082 | | - |
| 5535 | Improvements (Non-Capital) | 93,335 | 168,634 | 6,300 | 3,100 |
| 5540 | Equipment (Non-Capital) | 8,000 | 22,502 | | - |
| 5611 | Bond Interest | 366,001 | 195,807 | 232,600 | 185,600 |
| 5613 | Interest - Bond Amortization | 26,324 | (5,442) | 900 | (21,500) |
| 5614 | Capital Lease Interest | 110,963 | 104,946 | 101,100 | 91,700 |
| 5620 | Fiscal Agents Fee | 948 | 656 | 600 | 600 |
| 5622 | Bond Amortization | 6,722 | 7,329 | 6,700 | 13,600 |
| | TOTAL | 1,831,831 | 1,738,127 | 1,685,300 | 1,642,900 |
| | | | | | |
| NON-C | OPERATING EXPENSES | | | | |
| 5533 | Capital Improvements - | | | | |
| | Revenue Financing | 1,184,839 | 1,397,352 | 2,620,000 | 2,690,000 |
| 5580 | Capital Equipment | 235,065 | 294,811 | 378,200 | 318,100 |
| | TOTAL | 1,419,904 | 1,692,163 | 2,998,200 | 3,008,100 |
| 1905 | TOTAL - CAPITAL | 3,251,735 | 3,430,290 | 4,683,500 | 4,651,000 |

Utility General Expense

520-500-1915

This represents normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, office supplies and utilities.

| Exper | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------------------|---|----------------|----------------|----------------|------------------|
| PERSC 5100 5101 | NAL SERVICES Permanent Employees - Regular Permanent Employees - Overtime | 6,508 5 | 9,618 222 | 67,100 | 53,900 |
| | TOTAL | 6,513 | 9,840 | 67,100 | 53,900 |
| | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 345 | 533 | 4,600 | 3,800 |
| 5122 | F.I.C.A. Social Security | 405 | 608 | 4,200 | 3,300 |
| 5123 | F.I.C.A. Medicare | 95 | 142 | 1,000 | 800 |
| 5124 | Health Insurance | 760 | 1,140 | 13,000 | - |
| 5125 | Dental Insurance | 51 | 77 | 500 | 400 |
| 5126 | Life Insurance | 4,201 | 4,019 | 200 | 200 |
| 5127 | Health Care Savings | 47 | 68 | 600 | 500 |
| 5130 | Cafeteria Plan Benefits | (1.47.705) | (005.100) | 710 100 | 13,200 |
| 5134 | Other Post Retirement Benefits | (146,795) | (225,129) | 719,100 | 1.070.000 |
| 5135 | Retiree Health Insurance | 787,277 | 799,517 | 930,300 | 1,069,800 |
| 5151 | Worker's Compensation | 153,000 | 186,800 | 132,500 | 81,100 |
| | TOTAL | 799,386 | 767,775 | 1,806,000 | 1,173,100 |
| OPER/ | ating expenses | | | | |
| 5200 | Office Supplies | 2,430 | 4,287 | 1,800 | 2,000 |
| 5201 | Computer Supplies/Software | 16,270 | 30,465 | 35,600 | 43,100 |
| 5205 | Safety & Training | 728 | 2,885 | 1,100 | 1,100 |
| 5211 | Cleaning & Janitorial Supplies | 3,435 | 5,326 | 2,900 | 3,200 |
| 5241 | Small Equipment | 14,017 | 5,721 | 300 | 500 |
| 5301 | Auditing Services | 2,229 | 1,797 | 3,000 | 2,000 |
| 5305 | Medical Services/Testing Fees | 6,788 | 4,318 | 4,000 | 4,000 |
| 5319 | Other Professional Services | 23,362 | 1,000 | 15,000 | - |
| 5320 | Data Services | 2,763 | 12,945 | 17,000 | 15,800 |
| 5321 | Telephone | 29,958 | 24,315 | 16,600 | 22,700 |
| 5331 | Training Expense | 30,193 | 28,013 | 17,800 | 20,800 |
| 5335 | Mileage Reimbursement | 299 | 784 | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | | | | 3,400 |
| 5360 | Insurance | 67,700 | 67,300 | 62,000 | 62,000 |
| 5381 | Electricity | 15,373 | 14,904 | 15,100 | 15,100 |
| 5382 | Water, Gas & Sewer | 14,354 | 14,723 | 16,900 | 15,600 |
| 5384 | Refuse Disposal | 2,457 | 2,404 | 2,500 | 2,500 |
| 5401 | Building Repair & Maintenance | 8,385 | 7,977 | 6,500 | 6,500 |
| 5404 | Equipment/Machinery Repair | 4,347 | 2,485 | - | - |
| 5418 | Vehicle/Equipment Rental | 3,836 | 6,021 | 3,100 | - |
| 5433 | Dues and Subscriptions | 9,786 | 6,145 | 8,300 | 8,300 |
| 5438 | Licenses | - | - | 100 | 100 |
| 5441 | Other Services & Charges | 17,636 | 34,651 | 32,700 | 52,600 |
| 5450 | Laundry | 2,764 | 3,149 | 2,000 | 2,000 |
| 5452 | Pipe Line Safety | 15,109 | 16,532 | 12,000 | 12,000 |
| 5493 | Cost Allocation | 519,500 | 519,500 | 489,200 | 489,200 |
| 5711 | Payment in Lieu of Taxes | 3,236,527 | 2,778,918 | 2,870,000 | 2,289,600 |
| 5700 5700 | Transfer to General Fund | - 004 500 | 41,400 | - | 127 700 |
| 5700 | Transfer to Internal Service Funds | 894,500 | 539,325 | - 2 (2F (00 | 137,700 |
| | TOTAL | 4,944,746 | 4,177,290 | 3,635,600 | 3,211,900 |
| 1915 | TOTAL - GENERAL EXPENSE | 5,750,645 | 4,954,905 | 5,508,700 | 4,438,900 |

Engineering 520-500-1930

Provides engineering services including design, inspection and construction locates for the gas distribution system.

| Expense Detail | | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------|----------------------------------|----------------|----------------|----------------|------------------|
| | | | | | • |
| | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 423,919 | 503,408 | 559,000 | 600,300 |
| 5101 | Permanent Employees - Overtime | 51,331 | 37,238 | 50,000 | 50,000 |
| 5103 | Temporary Wages | 2,061 | 1,090 | 3,000 | 4,500 |
| | TOTAL | 477,311 | 541,736 | 612,000 | 654,800 |
| EVVDI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 32,265 | 36,908 | 38,400 | 42,500 |
| 5122 | F.I.C.A. Social Security | 28,394 | 32,477 | 37,800 | 40,600 |
| 5123 | F.I.C.A. Medicare | 6,641 | 7,596 | 8,800 | 9,500 |
| 5124 | Health Insurance | 59,048 | 60,630 | 95,300 | 7,000 |
| 5125 | Dental Insurance | 2,592 | 2,829 | 3,600 | 3,700 |
| 5126 | Life Insurance | 1,215 | 1,327 | 1,700 | 1,700 |
| 5127 | Health Care Savings | 4,184 | 9,128 | 6,300 | 10,900 |
| 5130 | Cafeteria Plan Benefits | 4,104 | 7,120 | 0,000 | 119,400 |
| 3130 | TOTAL | 134,339 | 150,895 | 191,900 | 228,300 |
| | 7017 | 101,007 | 100,070 | 1717700 | 220,000 |
| OPER, | ating expenses | | | | |
| 5200 | Office Supplies | 272 | 163 | 800 | 300 |
| 5201 | Computer Supplies | 18,102 | 4,131 | 13,400 | 19,100 |
| 5203 | Paper, Stationery and Forms | 249 | 244 | 200 | 300 |
| 5205 | Safety & Training Materials | 70 | 232 | 500 | 500 |
| 5212 | Motor Fuel | 8,666 | 10,319 | 6,000 | 7,000 |
| 5219 | Other Miscellaneous Supplies | 1,023 | 2,467 | - | _ |
| 5240 | Small Tools | 153 | - | 500 | 200 |
| 5241 | Small Equipment | 6,241 | 7,835 | 3,700 | 4,400 |
| 5242 | Survey Equipment and Supplies | - | - | 4,700 | 4,700 |
| 5303 | Engineering Services | - | 12,032 | 40,000 | 40,000 |
| 5320 | Data Services | - | - | 400 | 500 |
| 5321 | Telephone | 2,109 | 2,167 | 1,800 | 1,800 |
| 5322 | Postage | - | 10 | 100 | 100 |
| 5331 | Training Expenses | 5,917 | 1,524 | 5,500 | 9,600 |
| 5335 | Mileage Reimbursement | 44 | 81 | 200 | 200 |
| 5355 | Printing and Copying | 2,064 | 523 | 1,100 | 1,100 |
| 5356 | Copier, Printer Lease & Supplies | | | | 4,000 |
| 5404 | Equipment Maintenance Repair | 885 | 2,343 | 800 | 600 |
| 5409 | Fleet Services | 7,711 | 9,514 | 5,000 | 6,000 |
| 5418 | Vehicle/Equipment Lease | 1,549 | 203 | 2,500 | _ |
| 5433 | Dues and Subscriptions | 154 | 140 | 400 | 600 |
| 5435 | Books and Pamphlets | 147 | - | 200 | 200 |
| 5438 | Licenses | 207 | 3,076 | 100 | - |
| 5441 | Other Services and Charges | 2,429 | 3,063 | 2,500 | 2,500 |
| 5486 | One Call System | 2,688 | 2,898 | 2,600 | 2,600 |
| | TOTAL | 60,680 | 62,965 | 93,000 | 106,300 |
| | | | | | |
| 1930 | TOTAL - ENGINEERING | 672,330 | 755,596 | 896,900 | 989,400 |
| | | 4.0 | | | |

Customer Services 520-500-1940

Customer Accounts provides meter reading, billing, payment collection and account services for utility customers. Service provides installation, inspection, repair and replacement of meters and checks the integrity of customer utility connections. Servicing appliances provides hookup, inspection, cleaning and repair of gas appliances as well as an annual home service contract for natural gas furnaces. Sales promotion markets the use of natural gas through activities such as advertising, customer promotions, exhibits, lectures and support for community events.

| Expense Detail | | 2010 Actual | 2011 | 2012 | 2013 |
|----------------|-----------------------------------|----------------|-----------|-----------|--------------|
| PERSC | DNAL SERVICES | ACtual | Actual | Budget | Proposed |
| 5100 | Permanent Employees - Regular | 2,078,725 | 2,074,558 | 2,221,800 | 2,193,800 |
| 5100 | Permanent Employees - Overtime | 148,231 | 114,221 | 162,600 | 143,000 |
| 5103 | Temporary Wages | 140,231 | 22,894 | 14,500 | 14,500 |
| 5118 | Meal Allowance | _ | 170 | 14,500 | 14,500 |
| 3110 | TOTAL | 2,226,956 | 2,211,843 | 2,398,900 | 2,351,300 |
| | | 2,220,730 | 2,211,043 | 2,370,700 | 2,331,300 |
| | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 146,229 | 148,370 | 151,300 | 154,600 |
| 5122 | F.I.C.A. Social Security | 133,528 | 132,724 | 147,800 | 145,900 |
| 5123 | F.I.C.A. Medicare | 31,357 | 31,040 | 34,600 | 34,100 |
| 5124 | Health Insurance | 304,777 | 308,494 | 392,800 | - |
| 5125 | Dental Insurance | 14,463 | 14,451 | 16,000 | 15,600 |
| 5126 | Life Insurance | 6,780 | 6,863 | 7,400 | 7,200 |
| 5127 | Health Care Savings | 21,436 | 21,482 | 35,500 | 45,600 |
| 5130 | Cafeteria Plan Benefits | | //2.404 | 705 400 | 493,600 |
| | TOTAL | 658,570 | 663,424 | 785,400 | 896,600 |
| OPER/ | ating expenses | | | | |
| 5200 | Office Supplies | 15,654 | 10,360 | 5,300 | 4,900 |
| 5201 | Computer Supplies/Software | 5,194 | - | 600 | 600 |
| 5203 | Paper/Stationery | 3,163 | 1,468 | 3,800 | 3,500 |
| 5210 | Plant/Operating Supplies | 2,322 | 4,674 | 7,500 | 7,500 |
| 5212 | Motor Fuel | 55,648 | 59,130 | 62,400 | 62,400 |
| 5215 | Shop Materials | 2,509 | 2,418 | 7,000 | 7,000 |
| 5218 | Uniforms | 5,062 | 6,168 | 5,800 | 5,800 |
| 5219 | Other Miscellaneous Supplies | 95,147 | 114,995 | 71,000 | 86,000 |
| 5220 | Repair & Maintenance Supplies | 33,106 | 23,021 | 22,000 | 22,000 |
| 5227 | Utility System Maintenance Supply | 99,334 | 79,098 | 119,500 | 120,600 |
| 5228 | Painting Supplies | 1,869 | 6,462 | 7,500 | 7,500 |
| 5240 | Small Tools | 9,084 | 6,522 | 8,000 | 8,000 |
| 5241 | Small Equipment | 17,965 | 21,282 | 31,200 | 23,500 |
| 5310 | Contract Services | 28,359 | 55,950 | 48,800 | 48,800 |
| 5320 | Data Services | 12,035 | 3,887 | - | - |
| 5321 | Telephone | 8,396 | 8,641 | 7,500 | 7,600 |
| 5322 | Postage | 75,629 | 69,575 | 73,900 | 73,500 |
| 5331 | Training / Travel | 3,454 | 4,506 | 9,000 | 9,000 |
| 5339 | Armored Pickup | 1,690 | 1,785 | 1,700 | 1,800 |
| 5340 | Advertising and Promotion | 123,808 | 130,597 | 134,600 | 134,700 |
| 5355 | Printing & Copying | 212 | 2,513 | 1,100 | 1,400 |
| 5356 | Copier, Printer Lease & Supplies | | | | 1,000 |
| 5401 | Building Repair & Maintenance | 601 | 94 | | - |
| 5404 | Equipment Repair & Maintenance | 8,667 | 4,848 | 5,900 | 6,000 |
| 5409 | Fleet Services | 35,988 | 38,350 | 46,600 | 46,600 |
| 5427 | Credit Card Commissions | 22,725 | 28,046 | 28,000 | 28,000 |
| 5432 | Uncollectible Accounts | (14,717) | 55,685 | 75,000 | 65,000 |
| 5433 | Dues and Subscriptions | 450 | - | 900 | 800 |
| 5438 | Licenses | - | - | 100 | 100 |
| 5441 | Other Services & Charges | 3,788 | 2,083 | 3,700 | 3,700 |
| 5487 | Conservation Improvement | 33,321 | 70,130 | 305,900 | 305,900 |
| 5615 | Customer Deposit Refund Interest | 3,627 | 3,872 | 1.004.200 | 1 002 000 |
| | TOTAL | 694,090 | 816,160 | 1,094,300 | 1,093,200 |
| 1940 | TOTAL - CUSTOMER SERVICES | 3,579,616 | 3,691,427 | 4,278,600 | 4,341,100 |

Utility Operations 520-500-1945

Operates, maintains and improves the pipeline distribution system to provide a dependable supply of natural gas to Duluth and surrounding areas.

| Expense Detail | | 2010 | 2011 | 2012 | 2013 |
|----------------|-------------------------------------|-------------------|-------------------|-------------------|-------------------|
| | | Actual | Actual | Budget | Proposed |
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 936,346 | 1,037,664 | 994,400 | 1,070,100 |
| 5101 | Permanent Employees - Overtime | 216,668 | 146,929 | 200,000 | 175,000 |
| 5103 | Temporary Wages | - | - | - | - |
| 5118 | Meal Allowance | | 542 | 2,000 | 2,000 |
| | TOTAL | 1,153,014 | 1,185,135 | 1,196,400 | 1,247,100 |
| EMPL | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 77,315 | 80,355 | 67,900 | 75,100 |
| 5122 | F.I.C.A. Social Security | 70,869 | 71,544 | 74,100 | 77,200 |
| 5123 | F.I.C.A. Medicare | 16,601 | 16,746 | 17,300 | 18,100 |
| 5124 | Health Insurance | 132,899 | 138,936 | 155,300 | - |
| 5125 | Dental Insurance | 6,237 | 6,833 | 6,700 | 7,300 |
| 5126 | Life Insurance | 2,920 | 3,212 | 3,100 | 3,400 |
| 5127 | Health Care Savings | 10,849 | 11,452 | 8,900 | 18,700 |
| 5130 | Cafeteria Plan Benefits | | | | 214,600 |
| 5141 | Unemployment Compensation | 10,071 | 5,130 | | |
| | TOTAL | 327,761 | 334,208 | 333,300 | 414,400 |
| OPER | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 4,816 | 6,799 | 2,300 | 1,600 |
| 5201 | Computer Supplies/Software | · - | 1,816 | - | - |
| 5205 | Safety & Training Materials | 15,035 | 23,059 | 4,500 | 3,800 |
| 5210 | Plant Operations Supplies | 10,353 | 9,393 | 7,600 | 7,400 |
| 5212 | Motor Fuel | 62,003 | 63,679 | 75,000 | 70,000 |
| 5215 | Shop Materials | 4,211 | 3,198 | 3,800 | 3,500 |
| 5218 | Uniforms | 4,414 | 6,479 | 3,700 | 4,900 |
| 5219 | Other Miscellaneous Supplies | 263 | 47 | - | - |
| 5220 | Repair and Maintenance Supplies | 4,856 | 9,336 | 3,300 | 3,300 |
| 5222 | Paving Materials | 12,034 | 23,593 | 8,000 | 8,000 |
| 5224 | Gravel & Other Maintenance Supplies | 22,869 | 30,255 | 12,000 | 12,000 |
| 5227 | Utility Maintenance Supply | 152,220 | 114,863 | 130,000 | 130,500 |
| 5228 | Painting Supplies | 253 | - | 400 | 400 |
| 5240 | Small Tools | 10,499 | 12,478 | 5,300 | 5,300 |
| 5241 | Small Equipment | 10,879 | 5,823 | 6,600 | 7,200 |
| 5310 | Contract Services | 1,706 | 3,594 | 16,100 | 16,100 |
| 5320 | Data Services | - | 299 | - | - |
| 5321 | Telephone | 4,108 | 4,185 | 3,000 | 3,000 |
| 5331 | Training Expense | 1,408 | 521 | 8,000 | 9,000 |
| 5333 | Freight Charges | 193 | - | - | - |
| 5335 | Mileage Reimbursement | 3,709 | 3,795 | 4,500 | 4,000 |
| 5355 | Printing and Copying | 1,320 | 2,119 | 500 | 500 |
| 5356 | Copier, Printer Lease & Supplies | | | | 700 |
| 5382 | Water, Gas & Sewer | - | | 1,500 | 500 |
| 5384 | Refuse Disposal | 4,065 | 4,720 | 3,000 | 3,000 |
| 5400 | Miscellaneous Repair & Maintenance | 116 | - | | - |
| 5401 | Building Repair & Maintenance | 603 | - | 1 000 | 1 000 |
| 5404 | Equipment Repair & Maintenance | 746 | 8,445 | 1,000 | 1,000 |
| 5409 | Fleet Service Charges | 72,659 | 83,521 | 80,000 | 80,000 |
| 5415 | Vehicle/Equipment Rental | 2,245 | 7,972 | 3,000 | 3,000 |
| 5419 | Other Services & Charges | 9,273 | 1,266 | 1 500 | 1 000 |
| 5441 | Other Services & Charges | 2,065 | 1,091 | 1,500 | 1,000 |
| 5450 | Laundry Transfer to Conoral Fund | 9,606 | 5,146 | 5,100 | 5,800 |
| 5700 | Transfer to General Fund TOTAL | 20,000 448,527 | 28,887 466,379 | 20,000 409,700 | 20,000 405,500 |
| | IOIAL | 440,32/ | 400,3/7 | 407,/00 | 403,300 |
| 1945 | TOTAL - UTILITY OPERATIONS | 1,929,302 | 1,985,722 | 1,939,400 | 2,067,000 |
| | | | | | |

Natural Gas 520-500-1960

This cost center is responsible for the purchase and odorizing of natural gas and monitoring its transportation through the distribution system. This includes ensuring a safe and adequate natural gas supply in compliance with Minnesota Office of Pipeline Safety Regulations.

| Ехреі | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---------|----------------------------------|-------------------|------------------|----------------|------------------|
| DEDCO | | | | | |
| | DNAL SERVICES | 350 070 | 27477/ | 2/1 700 | 420,000 |
| 5100 | Permanent Employees - Regular | 359,260 | 374,776 8,279 | 361,700 | 430,800 |
| 5101 | Permanent Employees - Overtime | 11,735 370,995 | 383,055 | 15,000 | 8,000 |
| | TOTAL | 3/0,993 | 363,033 | 376,700 | 438,800 |
| EVVDI (| DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. Contribution | 24,689 | 25,770 | 24,900 | 30,400 |
| 5122 | F.I.C.A. Social Security | 22,185 | 23,022 | 23,400 | 27,200 |
| 5123 | F.I.C.A. Medicare | 5,188 | 5,384 | 5,500 | 6,400 |
| 5124 | Health Insurance | 48,524 | 43,914 | 49,400 | - |
| 5125 | Dental Insurance | 2,150 | 2,150 | 2,200 | 2,500 |
| 5126 | Life Insurance | 1,008 | 1,008 | 1,000 | 1,200 |
| 5127 | Health Care Savings | 8,059 | 7,796 | 3,200 | 3,800 |
| 5130 | Cafeteria Plan Benefits | 0,007 | 7,770 | 0,200 | 77,900 |
| 0100 | TOTAL | 111,803 | 109,044 | 109,600 | 149,400 |
| | | , | , | .07,000 | ,, |
| OPER/ | ating expenses | | | | |
| 5200 | Office Supplies | _ | 843 | 2,500 | 500 |
| 5201 | Computer Supplies/Software | 277 | 249 | _ | - |
| 5210 | Plant Operations Supplies | 16,249 | 17,190 | 15,900 | 15,900 |
| 5212 | Motor Fuel | 4,948 | 5,479 | 6,500 | 6,500 |
| 5218 | Uniforms | 741 | 474 | 1,200 | 700 |
| 5219 | Other Miscellaneous Supplies | 2,324 | 893 | 2,000 | 1,000 |
| 5220 | Repair & Maintenance Supplies | 16,833 | 24,572 | 24,500 | 15,500 |
| 5228 | Painting Supplies | _ | - | 1,000 | 500 |
| 5241 | Small Equipment | 8,465 | 4,304 | 4,000 | 1,000 |
| 5280 | Natural Gas Purchases | 25,014,748 | 25,207,873 | 29,108,100 | 21,395,800 |
| 5310 | Contract Services | - | - | - | - |
| 5319 | Other Professional Services | - | 869 | 5,000 | 20,000 |
| 5320 | Data Services | 13,723 | 30,947 | 14,500 | 30,500 |
| 5321 | Telephone | 2,390 | 1,728 | 4,200 | 4,200 |
| 5331 | Training Expense | 5,640 | 9,546 | 14,000 | 14,000 |
| 5335 | Local Mileage Reimbursement | 703 | 1,109 | 1,500 | 2,000 |
| 5355 | Printing and Copying | 380 | 130 | 800 | 400 |
| 5356 | Copier, Printer Lease & Supplies | | | | 1,000 |
| 5381 | Electricity | 7,584 | 7,643 | 5,500 | 7,500 |
| 5382 | Water/Sewer/Gas | 493 | 1,197 | 3,000 | 2,000 |
| 5400 | Miscellaneous Repair & Maint | 752 | - | 3,000 | 2,000 |
| 5404 | Equipment Maintenance Repair | 8,053 | 6,846 | 14,000 | 13,000 |
| 5409 | Fleet Services Charges | 5,343 | 3,210 | 5,000 | 5,000 |
| 5433 | Dues and Subscriptions | 4,459 | 4,565 | 4,000 | 4,200 |
| 5438 | Licenses | 150 | - | - | - |
| 5441 | Other Services & Charges | 2,969 | 4,894 | 1,000 | 2,000 |
| | TOTAL | 25,117,224 | 25,334,561 | 29,241,200 | 21,545,200 |
| 1960 | TOTAL - NATURAL GAS | 25,600,022 | 25,826,660 | 29,727,500 | 22,133,400 |
| | | | | | |

Sewer Fund 530

The Sewer Fund accounts for the provision of sewer service to the citizens of Duluth as a self-supporting enterprise fund. Activities include the operation and maintenance of the City's sanitary collection system.

The major expense category is for contractual services and charges paid to the Sanitary District of WLSSD, constituting 52% of total proposed expenses. Presented below is a tabular summary of the major categories of revenues and expenses over a four year period.

| Estimated Income and Expense | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Operating Revenue | 17,399,259 | 17,155,686 | 17,420,000 | 18,500,000 |
| Non-Operating Revenue | 522,756 | 91,585 | 818,800 | 32,700 |
| | 17,922,015 | 17,247,271 | 18,238,800 | 18,532,700 |
| EXPENSES | | | | |
| Personal Services | 2,945,849 | 3,110,709 | 3,586,000 | 3,237,200 |
| Supplies | 344,232 | 265,311 | 353,400 | 343,600 |
| Other Services & Charges | 1,111,862 | 1,182,169 | 1,005,100 | 1,031,100 |
| WLSSD Treatment | 7,478,829 | 8,520,657 | 8,647,300 | 8,820,600 |
| Utilities | 123,909 | 122,534 | 132,200 | 128,400 |
| Depreciation/ Amortization | 1,211,789 | 1,265,599 | 1,388,800 | 1,384,000 |
| Sanitary Sewer -Grants | 1,205,124 | 821,963 | 1,280,000 | 1,280,000 |
| Improvements -Non-Capital | 76,503 | 86,109 | 56,200 | 53,100 |
| Debt Service - Interest | 557,003 | 512,610 | 482,600 | 444,700 |
| Debt Service - Other | 15,376 | 12,355 | 14,000 | 31,500 |
| Capital Lease Interest | 104,238 | 98,586 | 95,100 | 86,200 |
| Transfers | 374,675 | 229,265 | 50,000 | 197,700 |
| | 15,549,389 | 16,227,867 | 17,090,700 | 17,038,100 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 2,372,626 | 1,019,404 | 1,148,100 | 1,494,600 |
| Other Sources of Cash | 2,283,437 | 1,955,411 | 1,682,300 | 1,518,900 |
| Other Uses of Cash | (3,870,232) | (5,393,058) | (4,462,400) | (3,642,900) |
| Increase (Decrease) in Cash | 785,831 | (2,418,243) | (1,632,000) | (629,400) |

Sewer Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2012 Budget | 2012 Projected | 2013 Proposed |
|--|---|---|---|
| ESTIMATED OPERATING INCOME (LOSS) | 1,148,100 | 2,654,011 | 1,494,600 |
| Other Sources of Cash Depreciation and Amortization Bond Amortization Other Post Employment Benefits Not Funded Due from Other Funds Special Assessment Principal | 1,388,800 14,000 261,400 - 18,100 | 1,314,500 44,400 261,400 6,740 123,400 | 1,384,000 31,500 - - 103,400 |
| Total Other Sources of Cash | 1,682,300 | 1,750,440 | 1,518,900 |
| Other Uses of Cash Capital Grants Due to Other Funds Budget Carry-Over for Encumbrances Net Project Timing Adjustments Capital Improvements from Current Revenues Infrastructure Improvements Capital Equipment Purchases Bond Principal Payments AMR Lease Principal Payment Total Other Uses of Cash | 800,000 100,000 238,700 - 1,302,000 319,600 1,539,300 162,800 4,462,400 | 800,000 369,865 529,900 - 299,200 227,900 1,544,600 162,800 3,934,265 | 1,635,000 187,800 1,651,100 169,000 3,642,900 |
| INCREASE (DECREASE) IN CASH | (1,632,000) | 470,186 | (629,400) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING_ | (320,485) | 821,776 | 1,291,962 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING = | (1,952,485) | 1,291,962 | 662,562 |

Sewer Fund 530

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|------------------------------------|----------------|----------------|----------------|------------------|
| OPERATING | G REVENUES: | | | | |
| 4636 | Sale of Materials | - | - | 1,500 | 1,500 |
| 4805 | Reimbursements | - | - | 3,800 | 27,700 |
| 4833 | Sewer Revenues | 15,316,199 | 15,085,218 | 15,346,900 | 16,407,000 |
| 4809 | Misc. Operating Revenue | 7,862 | 6,453 | 1,900 | 1,000 |
| 4802 | Interest Earned on | - | | - | |
| | Customer Accounts | 74,468 | 64,758 | 60,000 | 60,000 |
| 4831 | Fixed Rate Charges | 1,923,753 | 1,920,954 | 1,933,900 | 1,922,800 |
| 4834 | Fond du Lac Grinder | | | | |
| | Pump Surcharge | 12,740 | 11,767 | 12,000 | 12,000 |
| 4836 | I & I Surcharge | (500) | - | | - |
| 4839 | Point of Sale Inspection Fee | 64,737 | 66,536 | 60,000 | 68,000 |
| TOTAL OPE | ERATING REVENUES | 17,399,259 | 17,155,686 | 17,420,000 | 18,500,000 |
| NON-OPE | RATING REVENUES: | | | | |
| 4209 | Federal Grants - Capital (ARRA) | 269,795 | - | - | - |
| 4220 | Minnesota Grants - Capital | - | 52,008 | 800,000 | - |
| 4220 | Minnesota Grants - Operating | 1,250 | - | - | - |
| 4230 | Pera Aid | 8,283 | 8,283 | 8,300 | 8,300 |
| 4806 | Connection Fees | 9,000 | 9,000 | 4,500 | 4,500 |
| 4850 | Earnings on Investments | 1,181 | 768 | 1,000 | 900 |
| 4851 | Interest Income - Other Sources | 8,322 | 21,547 | 5,000 | 6,000 |
| 4853 | Gain on Sale of Assets | 720 | - | - | - |
| 4854 | Utility Special Assessments | 2,081 | (21) | - | 13,000 |
| 4730 | Transfer from Special Revenue Fund | 222,124 | | | |
| TOTAL NO | N-OPERATING REVENUES | 522,756 | 91,585 | 818,800 | 32,700 |
| TOTAL REV | ENUE | 17,922,015 | 17,247,271 | 18,238,800 | 18,532,700 |

Director's Office 530-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---------------|----------------------------------|----------------|----------------|----------------|------------------|
| PFRS <i>C</i> | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 42,176 | 42,272 | 41,900 | 58,500 |
| 5101 | Permanent Employees - Overtime | 237 | 338 | - | 500 |
| | TOTAL | 42,413 | 42,610 | 41,900 | 59,000 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 2,791 | 2,987 | 2,900 | 4,100 |
| 5122 | F.I.C.A. Social Security | 2,459 | 2,618 | 2,600 | 3,700 |
| 5123 | F.I.C.A. Medicare | 603 | 612 | 600 | 900 |
| 5124 | Health Insurance | 3,135 | 3,430 | 3,600 | - |
| 5125 | Dental Insurance | 211 | 221 | 200 | 300 |
| 5126 | Life Insurance | 99 | 102 | 100 | 100 |
| 5127 | Health Care Savings | 1,080 | 534 | 1,300 | 500 |
| 5130 | Cafeteria Plan Benefits | <u> </u> | | | 8,500 |
| | TOTAL | 10,378 | 10,504 | 11,300 | 18,100 |
| OPER. | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 109 | 53 | 100 | - |
| 5205 | Safety & Training Materials | - | - | - | - |
| 5241 | Small Equipment | 500 | 152 | 200 | - |
| 5321 | Telephone | 139 | 219 | 200 | 100 |
| 5331 | Training Expense | 493 | 461 | 300 | 300 |
| 5335 | Mileage Reimbursement | 28 | - | 100 | 100 |
| 5356 | Copier, Printer Lease & Supplies | | | | 100 |
| 5441 | Other Services & Charges | 27 | 102 | | _ |
| | TOTAL | 1,296 | 987 | 900 | 600 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 54,087 | 54,101 | 54,100 | 77,700 |

Capital 530-500-1905

Capital expenditures support the infrastructure required to collect wastewater for treatment and maintain a dependable sanitary sewer system. This includes the cost of depreciation and debt service.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|---------------------------------------|----------------|----------------|----------------|------------------|
| OPER/ | ATING EXPENSES | | | | |
| 5420 | Depreciation | 1,211,789 | 1,265,599 | 1,388,800 | 1,384,000 |
| 5441 | Other Services and Charges | - | - | _ | - |
| 5535 | Improvements (Non-Capital) | 76,503 | 86,109 | 56,200 | 53,100 |
| 5540 | Equipment (Non-Capital) | - | 4,464 | - | - |
| 5611 | Bond Interest | 557,003 | 512,610 | 482,600 | 444,700 |
| 5613 | Interest - from Amortization | 407 | (5,767) | (3,600) | 7,400 |
| 5614 | Capital Lease Interest | 104,238 | 98,586 | 95,100 | 86,200 |
| 5620 | Fiscal Agents Fee | 2,120 | 1,794 | 1,800 | 2,000 |
| 5622 | Bond Amortization | 14,969 | 18,122 | 17,600 | 24,100 |
| | TOTAL | 1,967,029 | 1,981,517 | 2,038,500 | 2,001,500 |
| NON- | OPERATING EXPENSES | | | | |
| 5532 | Capital Improvements - Bonds | 59,752 | - | - | - |
| 5533 | Capital Improvements - Revenue | 538,562 | 2,115,163 | - | - |
| 5536 | Utility Infrastructure Replace. Proj. | 412,973 | 983,575 | 1,302,000 | 1,635,000 |
| 5580 | Capital Equipment | 440,030 | 25,638 | 319,600 | 187,800 |
| | TOTAL | 1,451,317 | 3,124,376 | 1,621,600 | 1,822,800 |
| 1905 | TOTAL - CAPITAL | 3,418,346 | 5,105,893 | 3,660,100 | 3,824,300 |

Utility General Expense

530-500-1915

This represents normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, office supplies and utilities.

| Expense Detail | 2010 | 2011 | 2012 | 2013 |
|---|---------------------|--------------|--------------------|----------|
| | Actual | Actual | Budget | Proposed |
| PERSONAL SERVICES 5100 Permanent Employees - Regular | 6,508 | 8,887 | 35,700 | 35,600 |
| 5100 Permanent Employees - Regular 5101 Permanent Employees - Overtime | 6,306 5 | 0,007 222 | 33,700 | 33,600 |
| TOTAL | 6,513 | 9,109 | 35,700 | 35,600 |
| TOTAL | 0,515 | 7,107 | 33,700 | 33,000 |
| EMPLOYEE BENEFITS | | | | |
| 5121 P.E.R.A. | 345 | 533 | 2,400 | 2,400 |
| 5122 F.I.C.A. Social Security | 405 | 563 | 2,200 | 2,200 |
| 5123 F.I.C.A. Medicare | 95 | 132 | 500 | 500 |
| 5124 Health Insurance | 760 | 1,140 | 7,100 | - |
| 5125 Dental Insurance | 52 | 77 | 300 | 300 |
| 5126 Life Insurance | 833 | 859 | 100 | 100 |
| 5127 Health Care Savings | 47 | 68 | 300 | 300 |
| 5130 Cafeteria Plan Benefits 5134 Other Post Retirement Benefits | 127 70E) | 10,069 | 2/1 400 | 7,000 |
| 5135 Retiree Health Insurance | (37,705) 165,104 | 163,592 | 261,400 209,400 | 240,800 |
| 5151 Worker's Compensation | 62,900 | 89,100 | 8,900 | 27,700 |
| TOTAL | 192,836 | 266,133 | 492,600 | 281,300 |
| TOTAL | 172,000 | 200,100 | 472,000 | 201,000 |
| OPERATING EXPENSES | | | | |
| 5200 Office Supplies | 331 | 87 | 600 | 500 |
| 5201 Computer Supplies/Software | 9,370 | 20,363 | 24,800 | 29,300 |
| 5205 Safety & Training | 286 | 834 | 800 | 800 |
| 5211 Cleaning & Janitorial Supplies | 2,831 | 2,852 | 2,800 | 3,100 |
| 5219 Other Miscellaneous Supplies | 3,830 | 2,022 | - | - |
| 5241 Small Equipment | 486 | 3,141 | 300 | 500 |
| 5301 Auditing Services | 2,229 | 1,797 | 2,500 | 2,000 |
| 5305 Medical Services/Testing Fees | 1,590 | 1,659 | 2,000 | 2,000 |
| 5310 Contract Services | 1,000 | 324 | 3,000 | 1,500 |
| 5312 Lobbyist Fee 5320 Data Services | 2,506 | - 9,973 | 12,400 | 11,700 |
| 5321 Telephone | 16,571 | 15,652 | 8,800 | 13,000 |
| 5331 Training / Travel | 281 | 1,439 | 1,200 | 1,400 |
| 5335 Mileage Reimbursement - Local | 201 | 1,407 | 100 | 100 |
| 5356 Copier, Printer Lease & Supplies | | | 100 | 3,300 |
| 5360 Insurance | 163,700 | 226,700 | 36,500 | 75,700 |
| 5381 Electricity | 16,656 | 16,160 | 14,600 | 14,600 |
| 5382 Water, Gas & Sewer | 10,573 | 11,678 | 17,000 | 15,700 |
| 5384 Refuse Disposal | 2,223 | 2,281 | 2,400 | 2,400 |
| 5401 Building Repair & Maintenance | 3,963 | 5,815 | 6,300 | 6,300 |
| 5404 Equipment Repair & Maintenance | 272 | 364 | | |
| 5418 Vehicle/Equipment Lease | 3,704 | 5,895 | 3,000 | _ |
| 5433 Dues and Subscriptions | - | - | - | - |
| 5438 Licenses | 57 | 23 | - | - |
| 5439 Special Projects | 93 | - | 1,500 | - |
| 5441 Other Services & Charges | 2,000 | 7,144 | 2,800 | 11,700 |
| 5450 Laundry | 2,764 | 3,149 | 2,000 | 2,000 |
| 5493 Cost Allocation | 330,700 | 330,700 | 306,900 | 306,900 |
| 5700 Transfer to General Fund | _ | 26,000 | - | |
| 5700 Transfer to Internal Service Funds | 324,675 | 196,050 | - | 147,700 |
| TOTAL | 902,691 | 892,102 | 452,300 | 652,200 |
| 1915 TOTAL - UTILITY GENERAL | 1,102,040 71 | 1,167,344 | 980,600 | 969,100 |

Engineering 530-500-1930

Provides engineering services including design, inspection and construction locates for the sanitary sewer collection system.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | ONAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 277,846 | 317,419 | 315,300 | 298,600 |
| 5101 | Permanent Employees - Overtime | 12,395 | 13,013 | 15,000 | 15,000 |
| 5103 | Temporary Wages | 2,061 | 1,090 | 3,000 | 4,500 |
| | TOTAL | 292,302 | 331,522 | 333,300 | 318,100 |
| FMPI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 19,252 | 22,514 | 21,700 | 21,200 |
| 5122 | F.I.C.A. Social Security | 17,371 | 19,695 | 20,500 | 19,700 |
| 5123 | F.I.C.A. Medicare | 4,063 | 4,606 | 4,800 | 4,600 |
| 5124 | Health Insurance | 36,116 | 41,413 | 49,000 | _ |
| 5125 | Dental Insurance | 1,683 | 1,920 | 2,000 | 1,900 |
| 5126 | Life Insurance | 789 | 900 | 900 | 900 |
| 5127 | Health Care Savings | 2,863 | 5,312 | 4,100 | 5,700 |
| 5130 | Cafeteria Plan Benefits | | | | 64,700 |
| | TOTAL | 82,137 | 96,360 | 103,000 | 118,700 |
| OPER. | ating expenses | | | | |
| 5200 | Office Supplies | 254 | 13 | 800 | 300 |
| 5201 | Computer Supplies | 5,603 | 3,939 | 6,100 | 12,100 |
| 5203 | Paper, Stationary & Forms | 249 | 165 | 200 | 300 |
| 5205 | Safety & Training Materials | 70 | 64 | - | 500 |
| 5212 | Motor Fuels | 1,126 | 2,358 | 500 | 1,400 |
| 5219 | Other Miscellaneous Supplies | 67 | 856 | 1,200 | - |
| 5240 | Small Tools | 120 | 221 | 500 | 200 |
| 5241 | Small Equipment | 5,876 | 6,168 | 2,200 | 2,900 |
| 5242 | Survey Equipment and Supplies | - | - | 4,600 | 4,600 |
| 5320 | Data Services | - | - | 400 | 500 |
| 5321 | Telephone | 1,268 | 1,221 | 1,100 | 1,100 |
| 5322 | Postage | - | 10 | 100 | 100 |
| 5331 | Training Expenses | 1,064 | 492 | 5,900 | 6,000 |
| 5335 | Mileage Reimbursement - Local | 44 | 50 | 100 | 100 |
| 5355 | Printing and Copying | 526 | 1,372 | 700 | 700 |
| 5356 | Copier, Printer Lease & Supplies | | | | 3,900 |
| 5404 | Equipment Maintenance/Repair | 874 | 292 | 800 | 600 |
| 5409 | Fleet Services Charges | 921 | 3,124 | 1,200 | 1,500 |
| 5418 | Vehicle/Equipment Lease | 1,549 | 203 | 2,500 | _ |
| 5433 | Dues & Subscriptions | 34 | 370 | 600 | 600 |
| 5435 | Books & Pamphlets | 147 | - | 200 | 200 |
| 5438 | Licenses | 169 | - | 200 | - |
| 5441 | Other Services and Charges | 2,260 | 3,266 | 2,400 | 2,500 |
| 5486 | One Call System | 2,648 | 2,870 | 2,600 | 2,600 |
| | TOTAL | 24,869 | 27,054 | 34,900 | 42,700 |
| 1930 | TOTAL - ENGINEERING | 399,308 | 454,936 | 471,200 | 479,500 |
| | | 72 | , | ,200 | ,000 |

Customer Services 530-500-1940

Customer Accounts provides billing, collection of payments and account services for utility customers.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|----------------------------------|----------------|----------------|----------------|------------------|
| PERSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 266,751 | 247,370 | 251,100 | 248,100 |
| 5101 | Permanent Employees - Overtime | 4,474 | 2,851 | 2,800 | 2,500 |
| 5103 | Temporary Wages | - | - | - | - |
| 5118 | Meal Allowance | - | 9 | - | - |
| | TOTAL | 271,225 | 250,230 | 253,900 | 250,600 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 17,503 | 16,822 | 17,000 | 17,400 |
| 5122 | F.I.C.A. Social Security | 16,260 | 14,904 | 15,700 | 15,500 |
| 5123 | F.I.C.A. Medicare | 3,825 | 3,486 | 3,700 | 3,600 |
| 5124 | Health Insurance | 40,848 | 40,060 | 47,700 | - |
| 5125 | Dental Insurance | 2,108 | 1,945 | 2,000 | 1,900 |
| 5126 | Life Insurance | 988 | 912 | 900 | 900 |
| 5127 | Health Care Savings | 3,195 | 3,200 | 6,900 | 2,200 |
| 5130 | Cafeteria Plan Benefits | | | | 57,300 |
| | TOTAL | 84,727 | 81,329 | 93,900 | 98,800 |
| OPER. | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 8,116 | 5,242 | 1,400 | 1,200 |
| 5201 | Computer Supplies | 660 | - | 300 | 300 |
| 5203 | Paper/Stationery | 1,865 | 866 | 2,300 | 2,100 |
| 5212 | Motor Fuel | 457 | 516 | 700 | 700 |
| 5241 | Small Equipment | 1,138 | 1,118 | 2,100 | 1,200 |
| 5310 | Contract Services | 16,664 | 32,722 | 28,800 | 28,800 |
| 5321 | Telephone | 215 | 247 | 300 | 400 |
| 5322 | Postage | 44,329 | 40,636 | 43,600 | 43,300 |
| 5331 | Training Expense | 706 | 737 | 700 | 700 |
| 5339 | Armored Pickup | 997 | 1,053 | 1,000 | 1,100 |
| 5355 | Printing & Copying | 119 | 255 | - | 200 |
| 5356 | Copier, Printer Lease & Supplies | | | | 400 |
| 5401 | Building Repair & Maintenance | - | 94 | - | - |
| 5404 | Equipment Repair & Maintenance | 4,538 | 2,586 | 3,000 | 3,200 |
| 5409 | Fleet Services | 1,188 | 448 | 600 | 600 |
| 5427 | Credit Card Commission | 7,963 | 12,038 | 11,200 | 11,200 |
| 5432 | Uncollectible Accounts | 41,215 | 16,347 | 30,000 | 25,000 |
| 5441 | Other Services & Charges | 117 | 15 | 800 | 800 |
| 5451 | Pay Station | 100 007 | 114000 | 107.000 | 101 000 |
| | TOTAL | 130,287 | 114,920 | 126,800 | 121,200 |
| 1940 | TOTAL-CUSTOMER SERVICES | 486,239 | 446,479 | 474,600 | 470,600 |

Utility Operations 530-500-1945

Operates, maintains and monitors a system of pumping stations and pipelines to dependably move wastewater to the WLSSD treatment plant. Cleaning and construction crews maximize the efficiency of the sanitary system through inspection, preventive maintenance, repairs and emergency response.

| | . , . , | 0 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - | | | | |
|-------|---------------------------------------|---|----------------|----------------|------------------|--|
| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed | |
| PERSC | DNAL SERVICES | | | | | |
| 5100 | Permanent Employees - Regular | 906,857 | 957,049 | 1,076,100 | 883,600 | |
| 5101 | Permanent Employees - Overtime | 139,432 | 111,499 | 145,000 | 140,000 | |
| 5103 | Temporary Wages | - | - | - | - | |
| 5118 | Meal Allowance | - | 287 | 2,000 | 2,000 | |
| | TOTAL | 1,046,289 | 1,068,835 | 1,223,100 | 1,025,600 | |
| | | , , , , , , | , , | , ., ., | , | |
| | DYEE BENEFITS | | | | | |
| 5121 | P.E.R.A. | 69,931 | 72,170 | 73,300 | 63,100 | |
| 5122 | F.I.C.A. Social Security | 63,262 | 64,199 | 75,700 | 63,500 | |
| 5123 | F.I.C.A. Medicare | 14,795 | 15,015 | 17,700 | 14,800 | |
| 5124 | Health Insurance | 129,201 | 144,146 | 191,300 | - | |
| 5125 | Dental Insurance | 6,349 | 6,559 | 7,700 | 6,600 | |
| 5126 | Life Insurance | 2,973 | 3,077 | 3,600 | 3,100 | |
| 5127 | Health Care Savings | 10,676 | 11,478 | 21,800 | 9,600 | |
| 5130 | Cafeteria Plan Benefits | | | | 254,600 | |
| 5141 | Unemployement Compensation | 1,104 | 497 | - | - | |
| | TOTAL | 298,291 | 317,141 | 391,100 | 415,300 | |
| | | , | 211,711 | 2.1,122 | , | |
| | ating expenses | | | | | |
| 5200 | Office Supplies | 13,020 | 8,664 | 4,500 | 2,000 | |
| 5201 | Computer Supplies | 900 | 4,954 | 2,900 | 2,300 | |
| 5205 | Safety & Training Materials | 17,297 | 12,739 | 6,000 | 4,000 | |
| 5210 | Plant Operations Supplies | 18,507 | 11,839 | 20,400 | 20,900 | |
| 5211 | Cleaning/Janitorial Supplies | 370 | - | - | - | |
| 5212 | Motor Fuel | 42,774 | 54,531 | 60,000 | 60,000 | |
| 5215 | Shop Materials | 1,082 | _ | 1,000 | 1,000 | |
| 5218 | Uniforms | 5,428 | 5,246 | 5,300 | 6,100 | |
| 5219 | Other Miscellaneous Supplies | 3,052 | 257 | - | - | |
| 5220 | Repair and Maintenance Supplies | 12,953 | 14,493 | 13,300 | 13,300 | |
| 5222 | Paving Materials | 13,947 | 33,142 | 13,000 | 13,000 | |
| 5224 | Gravel and other Mtc Materials | 45,106 | 34,401 | 50,000 | 50,000 | |
| 5227 | Utility Maintenance Supply | 90,195 | 2,940 | 49,000 | 48,500 | |
| 5240 | Small Tools | 9,285 | 6,307 | 5,500 | 5,500 | |
| 5240 | | 14,146 | 14,270 | 20,000 | 18,100 | |
| 5310 | Small Equipment Contract Services | | 10,478 | | | |
| | | 12,898 | • | 29,500 | 27,500 | |
| 5320 | Data Services | 5,263 | 5,998 | 7,700 | 6,800 | |
| 5321 | Telephone | 1,786 | 2,062 | 2,100 | 2,100 | |
| 5331 | Training Expense | 17,786 | 17,020 | 13,800 | 15,700 | |
| 5333 | Freight/Delivery Charges | 416 | 330 | 500 | 500 | |
| 5335 | Mileage Reimbursement | 31,586 | 22,439 | 6,600 | 6,600 | |
| 5355 | Printing and Copying | 2,962 | 3,481 | 1,000 | 1,500 | |
| 5356 | Copier, Printer Lease & Supplies | | | | 2,000 | |
| 5381 | Electricity | 71,216 | 66,119 | 64,000 | 66,000 | |
| 5382 | Water, Gas & Sewer | 8,789 | 12,265 | 20,500 | 16,000 | |
| 5384 | Refuse Disposal | 14,452 | 14,031 | 13,700 | 13,700 | |
| 5404 | Equipment Maintenance/Repair | 95 | 679 | 3,600 | 3,300 | |
| 5409 | Fleet Service Charges | 87,982 | 102,368 | 110,000 | 110,000 | |
| 5410 | Fond Du Lac Grinder Pump | 5,292 | 1,084 | 2,500 | 2,500 | |
| 5415 | Vehicle/Equipment Rental | 685 | 1,601 | 3,000 | 3,000 | |
| 5419 | Other Rentals | 4,404 | _ | -, | -, | |
| 5433 | Dues and Subscriptions | 310 | 782 | 500 | 500 | |
| 5438 | Licenses | 241 | 533 | 400 | 400 | |
| 5441 | Other Services & Charges | 15,333 | 14,894 | 8,500 | 8,000 | |
| 5443 | Board & Meeting Expense | 10,000 | 27 | 0,000 | 0,000 | |
| 5450 | Laundry | 9,093 | 10,242 | 8,000 | 4 500 | |
| | · · · · · · · · · · · · · · · · · · · | · | | | 6,500 50,000 | |
| 5700 | Transfer to General Fund | 50,000 | 7,215 | 50,000 | 50,000 | |
| | TOTAL | 628,651 | 497,431 | 596,800 | 587,300 | |
| 1945 | TOTAL - UTILITY OPERATIONS | 1,973,231 | 1,883,407 | 2,211,000 | 2,028,200 | |
| | | 7.4 | | | | |

Wastewater Treatment

530-500-1965

Wastewater Treatment represents the treatment and flow charge from the Western Lake Superior Sanitary District. Services provided include the removal of phosphorous, biochemical oxygen demand and suspended solids to standards specified in a United States Environmental Protection Agency permit.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|--|----------------|----------------|----------------|------------------|
| E 10 1 | Wastern Lake Superior | | | | |
| 5484 | Western Lake Superior Sanitary District Srv Charge | 7,478,829 | 8,520,657 | 8,647,300 | 8,820,600 |
| 5485 | Western Lake Superior Sanitary District Testing | 216,985 | 222,455 | 222,500 | 221,600 |
| 0575 | TOTAL- SEWER TREATMENT | 7,695,814 | 8,743,112 | 8,869,800 | 9,042,200 |

Inflow and Infiltration

530-500-1970

Inflow and infiltration is responsible for identifying sources of clear water that enter the wastewater Collection system and for making recommendations for the removal of these sources. Grants are available to homeowners to disconnect foundation drains that contribute to excess water in the sanitary system and that may lead to property damage and water pollution.

| Exper | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------|---|----------------|----------------|----------------|------------------|
| DEDCO | MALCEDVICES | | | | |
| 5100 | NAL SERVICES Permanent Employees - Regular | 451,091 | 465,532 | 427,100 | 416,800 |
| 5100 | Permanent Employees - Negolai Permanent Employees - Overtime | 41,518 | 39,893 | 50,000 | 40,000 |
| 5118 | Meal Allowance | - | 10 | - | 300 |
| 0110 | TOTAL | 492,609 | 505,435 | 477,100 | 457,100 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 32,052 | 34,413 | 29,000 | 29,300 |
| 5122 | F.I.C.A. Social Security | 30,038 | 30,886 | 29,600 | 28,300 |
| 5123 | F.I.C.A. Medicare | 7,025 | 7,223 | 6,900 | 6,600 |
| 5124 | Health Insurance | 48,766 | 50,423 | 55,500 | - |
| 5125 | Dental Insurance | 2,912 | 2,992 | 2,900 | 2,900 |
| 5126 | Life Insurance | 1,365 | 1,429 | 1,400 | 1,400 |
| 5127 | Health Care Savings | 3,971 | 4,135 | 3,800 | 3,800 |
| 5130 | Cafeteria Plan Benefits | | | | 86,700 |
| | TOTAL | 126,129 | 131,501 | 129,100 | 159,000 |
| OPER A | ATING EXPENSES | | | | |
| 5200 | Office Supplies | 846 | 156 | 1,000 | 700 |
| 5201 | Computer Supplies | 666 | - | 500 | 500 |
| 5205 | Safety & Training | 26 | - | 300 | 300 |
| 5212 | Motor Fuels | 3,812 | 5,287 | 9,000 | 6,000 |
| 5218 | Uniforms | 689 | 416 | 1,300 | 1,700 |
| 5220 | Repair & Maintenance Supplies | 95 | 127 | 1,500 | 500 |
| 5227 | Utility System Maintenance Supplies | 143 | - | 2,000 | 1,600 |
| 5240 | Small Tools | 251 | 48 | 300 | 300 |
| 5241 | Small Equipment | 6,298 | - | 34,100 | 25,300 |
| 5319 | Other Professional Services Data Services | 3,485 | - | 1 700 | 1 700 |
| 5320 5321 | Telephone | 1,599 4,567 | 822 6,496 | 1,700 5,200 | 1,700 3,000 |
| 5322 | Postage | 4,567 | 571 | 500 | 500 |
| 5331 | Training Expense | 1,536 | 4,712 | 6,100 | 6,200 |
| 5335 | Mileage Reimbursement | 2,080 | 7,712 | 30,000 | 10,000 |
| 5355 | Printing & Copying | - | _ | 1,500 | 1,500 |
| 5356 | Copier, Printer Lease & Supplies | | | 1,000 | 500 |
| 5404 | Equipment Maintenance Repair | 4,755 | _ | 4,500 | 4,500 |
| 5409 | Fleet Services | 4,059 | 10,768 | 3,500 | 4,000 |
| 5441 | Other Services and Charges | 112 | 8,669 | - | 1,500 |
| 5450 | Laundry | - | - | 1,700 | 2,900 |
| 5482 | Private Property Sewer Grants | 1,205,124 | 821,963 | 1,280,000 | 1,280,000 |
| 5535 | Improvements (Non-Capital) | 12,760 | - | - | - |
| | TOTAL | 1,252,903 | 860,035 | 1,384,700 | 1,353,200 |
| 1970 | TOTAL INFLOW & INFILTRATION | 1,871,641 | 1,496,971 | 1,990,900 | 1,969,300 |
| | | 74 | | | |

Clean Water Fund 532

| Estimated Income and | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|-------------|-------------|-------------|-------------|
| Expense | Actual | Actual | Budget | Proposed |
| | | | | _ |
| REVENUE | | | | |
| Operating Revenue | 2,938,400 | 2,885,307 | 1,915,000 | 1,865,500 |
| Non-Operating Revenue | 8,318,088 | 4,457,943 | 4,329,800 | 2,401,600 |
| | 11,256,488 | 7,343,250 | 6,244,800 | 4,267,100 |
| EXPENSES | | | | |
| Supplies | 28,479 | - | - | - |
| Other Services & Charges | 30,998 | 12,639 | 22,800 | 14,600 |
| Depreciation/ Amortization | 17,212 | 70,141 | 443,600 | 495,400 |
| Grants & Awards | 928,606 | 997,809 | 800,000 | 800,000 |
| Debt Service - Interest | 40,139 | 114,213 | 209,100 | 207,800 |
| Debt Service - Other | 1,194 | 1,705 | 1,700 | 1,700 |
| | 1,046,628 | 1,196,507 | 1,477,200 | 1,519,500 |
| estimated operating | | | | |
| INCOME (LOSS) | 10,209,860 | 6,146,743 | 4,767,600 | 2,747,600 |
| Other Sources of Cash | 313,646 | 71,845 | 445,300 | 497,100 |
| Other Uses of Cash | (9,628,173) | (5,806,941) | (5,368,100) | (3,507,200) |
| Increase (Decrease) in Cash | 895,333 | 411,647 | (155,200) | (262,500) |

Clean Water Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2012 Budget | 2012 Projected | 2013 Proposed |
|--|--|--|--|
| ESTIMATED OPERATING INCOME (LOSS) | 4,767,600 | 2,819,500 | 2,747,600 |
| Other Sources of Cash Depreciation and Amortization Bond Amortization Total Other Sources of Cash | 443,600 1,700 445,300 | 297,800 1,700 299,500 | 495,400 1,700 497,100 |
| Other Uses of Cash Capital Grants Budget Carry-Over for Encumbrances Capital Improvements from Current Revenues Infrastructure Improvements Capital Equipment Purchases Bond Principal Payments Total Other Uses of Cash | 4,329,200 - - - - - 1,038,900 5,368,100 | 2,243,100 83,600 23,100 - 1,030,400 3,380,200 | 2,400,700 - - - - - 1,106,500 3,507,200 |
| INCREASE (DECREASE) IN CASH | (155,200) | (261,200) | (262,500) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 2,690,300 | 2,295,747 | 2,034,547 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 2,535,100 | 2,034,547 | 1,772,047 |

Clean Water Surcharge Fund

| | Revenue Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|---------------------------------|----------------|----------------|----------------|------------------|
| OPERA | ating revenues | | | | |
| 4836 | I & I Surcharge | 103,250 | 52,273 | 80,000 | 30,000 |
| 4837 | Clean Water Surcharge | 2,835,150 | 2,833,034 | 1,835,000 | 1,835,500 |
| | TOTAL | 2,938,400 | 2,885,307 | 1,915,000 | 1,865,500 |
| NON-C | OPERATING REVENUES | | | | |
| 4209 | Federal Grants - Capital | - | - | _ | - |
| 4209 | Federal Grants - Capital (ARRA) | 3,755,604 | - | - | - |
| 4220 | Minnesota Grants - Capital | 4,561,903 | 4,457,016 | 4,329,200 | 2,400,700 |
| 4850 | Earnings on Investments | 581 | 927 | 600 | 900 |
| | TOTAL | 8,318,088 | 4,457,943 | 4,329,800 | 2,401,600 |
| TOTAL | REVENUE | 11,256,488 | 7,343,250 | 6,244,800 | 4,267,100 |

Clean Water Surcharge Fund

| | Expense Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------|------------------------------------|----------------|----------------|----------------|------------------|
| OPERA | TING EXPENSES | | | | |
| 5201 | Computer Supplies/Software | 28,479 | - | - | - |
| 5301 | Auditing Services | 2,232 | 2,916 | 2,000 | 2,200 |
| 5420 | Depreciation | 17,212 | 70,141 | 443,600 | 495,400 |
| 5427 | Credit Card Commissions | 746 | 1,969 | 800 | 2,400 |
| 5432 | Uncollectible Accounts | 30,337 | 7,754 | 20,000 | 10,000 |
| 5434 | Grants & Awards | 928,606 | 997,809 | 800,000 | 800,000 |
| 5441 | Other Services & Charges | (2,317) | - | - | - |
| 5611 | Bond Interest | 40,139 | 114,213 | 209,100 | 207,800 |
| 5622 | Bond Amortization | 1,194 | 1,705 | 1,700 | 1,700 |
| | TOTAL | 1,046,628 | 1,196,507 | 1,477,200 | 1,519,500 |
| NON-C | PPERATING EXPENSES | | | | |
| 5532 | Capital Improvements-Bond | 11,950,973 | 13,705,047 | 8,911,500 | 3,000,900 |
| 5533 | Capital Improvements-Revenue | 659,311 | 190,677 | - | - |
| 5536 | Utility Infrastructure Replacement | 133,237 | 49,573 | - | - |
| 5580 | Capital Equipment | 450,744 | - | - | - |
| | TOTAL | 13,194,265 | 13,945,297 | 8,911,500 | 3,000,900 |
| TOTAL | EXPENSES | 14,240,893 | 15,141,804 | 10,388,700 | 4,520,400 |

Stormwater Utility Fund

535

The Stormwater Utility Fund accounts for the provision of stormwater sewer service to the citizens of Duluth as a self-supporting enterprise fund. Activities include the operation and maintenance of the City's stormwater sewer collection system.

The utility was created mid 1998 and began operations as a self supporting utility. The primary funding source is user charges to all residential and business property owners.

| Estimated Income and Expense | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------|----------------|----------------|----------------|------------------|
| REVENUE | | | | |
| Stormwater Sewer Service | 4,685,309 | 4,598,436 | 4,700,000 | 4,686,000 |
| Miscellaneous Revenue | 15,711 | 34,106 | 21,600 | 17,800 |
| Non-Operating | 31,479 | 105,898 | 3,800 | 700 |
| | 4,732,499 | 4,738,440 | 4,725,400 | 4,704,500 |
| EXPENSES | | | | |
| Personal Services | 1,805,028 | 1,773,546 | 2,086,000 | 2,136,300 |
| Supplies | 257,860 | 247,979 | 229,000 | 243,800 |
| Other Services and Charges | 550,943 | 699,283 | 615,300 | 627,800 |
| Utilities | 36,613 | 36,859 | 40,900 | 38,700 |
| Depreciation and Amortization | 423,537 | 452,148 | 553,300 | 570,700 |
| Improvements - Non-Capital | 78,739 | 87,031 | 336,200 | 328,100 |
| Debt Service - Interest | 81,078 | 71,530 | 68,400 | 62,300 |
| Bond Amortization | 2,655 | 2,434 | 2,500 | 2,500 |
| Transfers Out | 658,425 | 647,185 | 685,900 | 346,800 |
| | 3,894,878 | 4,017,995 | 4,617,500 | 4,357,000 |
| ESTIMATED OPERATING | | | | |
| INCOME (LOSS) | 837,621 | 720,445 | 107,900 | 347,500 |
| Other Sources of Cash | 671,596 | 499,674 | 565,900 | 573,200 |
| Other Uses of Cash | (1,617,661) | (1,991,171) | (1,505,700) | (1,333,600) |
| Increase (Decrease) in Cash | (108,444) | (771,052) | (831,900) | (412,900) |

Stormwater Utility Fund Estimated Unrestricted Cash Balance

| OPERATING FUND | 2012 Budget | 2012 Projected | 2013 Proposed |
|--|---|---|---|
| ESTIMATED OPERATING INCOME (LOSS) | 107,900 | 811,700 | 347,500 |
| Other Sources of Cash Depreciation and Amortization Bond Amortization Other Post Employment Benefits Not Funded Due from Other Funds Special Assessment Principal Total Other Sources of Cash Other Uses of Cash Capital Grants Due to Other Funds | 553,300 2,500 - - 10,100 565,900 | 496,800 2,500 - 166,837 600 666,737 | 570,700 2,500 - - - - 573,200 |
| Budget Carry-Over for Encumbrances Net Project Timing Adjustments Capital Improvements from Current Revenues Capital Equipment Purchases Bond Principal Payments Total Other Uses of Cash | 24,900 899,000 386,800 195,000 | 90,600 - 692,500 405,000 196,800 1,536,553 | 1,014,000 115,000 204,600 1,333,600 |
| INCREASE (DECREASE) IN CASH | (831,900) | (58,116) | (412,900) |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - BEGINNING | 1,659,381 | 1,649,337 | 1,591,221 |
| ESTIMATED UNRESTRICTED CASH AND DEBT SERVICE CASH - ENDING | 827,481 | 1,591,221 | 1,178,321 |

Stormwater Utility Fund

| Revenue | Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-----------|--------------------------------------|----------------|----------------|----------------|------------------|
| OPERATIN | G REVENUES: | | | | |
| 4636 | Sale of Materials | 1,375 | 2,895 | 600 | 1,500 |
| 4835 | Stormwater Revenues | 4,685,309 | 4,598,436 | 4,700,000 | 4,686,000 |
| 4802 | Interest Earned on | | | | |
| | Customer Accounts | 11,361 | 27,752 | 18,000 | 14,000 |
| 4805 | Reimbursements | 468 | 2,153 | 2,500 | 2,000 |
| 4809 | Miscellaneous Operating Revenues | 2,507 | 1,306 | 500 | 300 |
| TOTAL OPI | ERATING REVENUE | 4,701,020 | 4,632,542 | 4,721,600 | 4,703,800 |
| NON-OPE | RATING REVENUES: | | | | |
| 4210 | Federal Grants - Capital | - | 80,940 | - | - |
| 4210 | Federal Grants - Operating | 28,339 | - | 2,600 | - |
| 4220 | State of Minnesota Grant - Capital | 1,250 | - | - | - |
| 4220 | State of Minnesota Grant - Operating | - | - | - | - |
| 4850 | Earnings on Investments | 1,284 | 981 | 1,200 | 700 |
| 4851 | Interest - Other Sources | 286 | 538 | - | - |
| 4853 | Gain/Loss - Sales of Fixed Assets | 320 | (1,621) | - | - |
| 4854 | Utility Assessments | - | 25,060 | - | - |
| 4730 | Transfer from Internal Service Fund | - | | | |
| TOTAL NO | N-OPERATING REVENUES | 31,479 | 105,898 | 3,800 | 700 |
| TOTAL REV | 'ENUE | 4,732,499 | 4,738,440 | 4,725,400 | 4,704,500 |

Director's Office 535-500-1900

The Director's Office provides leadership and management for the Public Works and Utilities Department.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|---------------------------------|----------------|----------------|----------------|------------------|
| DEDSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 42,176 | 42,272 | 41,900 | 58,500 |
| 5101 | Permanent Employees - Overtime | 237 | 338 | 41,700 | 500 |
| 0101 | TOTAL | 42,413 | 42,610 | 41,900 | 59,000 |
| FMPI (| OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 2,791 | 2,987 | 2,900 | 4,100 |
| 5122 | F.I.C.A. Social Security | 2,459 | 2,618 | 2,600 | 3,700 |
| 5123 | F.I.C.A. Medicare | 603 | 612 | 600 | 900 |
| 5124 | Health Insurance | 3,136 | 3,431 | 3,600 | - |
| 5125 | Dental Insurance | 211 | 221 | 200 | 300 |
| 5126 | Life Insurance | 99 | 102 | 100 | 100 |
| 5127 | Health Care Savings | 1,080 | 533 | 1,300 | 500 |
| 5130 | Cafeteria Plan Benefits | | | | 8,500 |
| | TOTAL | 10,379 | 10,504 | 11,300 | 18,100 |
| OPER. | ating expenses | | | | |
| 5200 | Office Supplies | - | 50 | 100 | - |
| 5241 | Small Equipment | - | 152 | 200 | - |
| 5321 | Telephone | 200 | 219 | 200 | 100 |
| 5331 | Training Expense | - | - | 300 | 300 |
| 5335 | Mileage Reimbursement-Local | 49 | - | 100 | 100 |
| 5336 | Copier, Printer Lease & Spplies | | | | 100 |
| 5441 | Other Services & Charges | 27 | 102 | | |
| | TOTAL | 276 | 523 | 900 | 600 |
| 1900 | TOTAL - DIRECTOR'S OFFICE | 53,068 | 53,637 | 54,100 | 77,700 |

Capital 535-500-1905

Capital expenditures support the infrastructure required to provide dependable collection and conveyance of stormwater. This includes the cost of depreciation and debt service.

| Expense Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|-------------------------------------|----------------|----------------|----------------|------------------|
| OPERATING EXPENSES | | | | |
| 5420 Depreciation | 423,537 | 452,148 | 553,300 | 570,700 |
| 5421 Amortization | - | - | - | - |
| 5441 Other Services and Charges | _ | _ | - | _ |
| 5535 Improvements (Non-Capital) | 78,739 | 87,031 | 336,200 | 328,100 |
| 5540 Equipment (Non-Capital) | · <u>-</u> | 2,928 | - | - |
| 5611 Bond Interest | 81,078 | 71,530 | 68,400 | 62,300 |
| 5613 Interest from Amortization | 516 | (746) | (700) | (700) |
| 5620 Fiscal Agent Fees | 543 | 394 | 400 | 400 |
| 5622 Bond Amortiztion | 2,139 | 3,180 | 3,200 | 3,200 |
| TOTAL | 586,552 | 616,465 | 960,800 | 964,000 |
| NON-OPERATING EXPENSES | | | | |
| 5532 Capital Improvements - Bond | _ | _ | _ | _ |
| 5533 Capital Improvements - Revenue | 931,846 | 1,229,640 | 899,000 | 1,014,000 |
| 5580 Capital Equipment | 412,178 | 22,171 | 386,800 | 115,000 |
| TOTAL | 1,344,024 | 1,251,811 | 1,285,800 | 1,129,000 |
| 1905 TOTAL - CAPITAL | 1,930,576 | 1,868,276 | 2,246,600 | 2,093,000 |

Utility General Expense

535-500-1915

This represents normal and routine department operating expenses that can be allocated to each utility fund. Examples include costs for safety and training, insurance, office supplies and utilities.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------|------------------------------------|----------------|----------------|----------------|------------------|
| PFR\$C | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 3,254 | 4,740 | 23,100 | 35,600 |
| 5101 | Permanent Employees - Overtime | 3 | 111 | - | - |
| | TOTAL | 3,257 | 4,851 | 23,100 | 35,600 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 173 | 267 | 1,500 | 2,400 |
| 5122 | F.I.C.A. Social Security | 203 | 300 | 1,400 | 2,200 |
| 5123 | F.I.C.A. Medicare | 48 | 70 | 300 | 500 |
| 5124 | Health Insurance | 381 | 571 | 5,800 | - |
| 5125 | Dental Insurance | 26 | 38 | 200 | 300 |
| 5126 | Life Insurance | 12 | 18 | 100 | 100 |
| 5127 | Health Care Savings | 24 | 34 | 200 | 300 |
| 5130 | Cafeteria Plan Benefits | | | | 7,000 |
| 5134 | Other Post Retirement Benefits | 9,817 | 7,677 | - | - |
| 5135 | Retiree Health Insurance | - | 2,529 | 32,300 | 37,100 |
| 5151 | Worker's Compensation | 1,500 | 1,800 | 2,100.00 | 600 |
| | TOTAL | 12,184 | 13,304 | 43,900 | 50,500 |
| ODED | ATIMO EVDENICES | | | | |
| | ATING EXPENSES | 0.7 | 0.7 | /00 | 500 |
| 5200 | Office Supplies | 86 | 87 | 600 | 500 |
| 5201 | Computer Supplies/Software | 4,888 | 9,883 | 14,100 | 16,400 |
| 5205 | Safety & Training Materials | 204 | 727 | 700 | 700 |
| 5211 | Cleaning and Janitorial Supplies | 2,796 | 2,954 | 2,000 | 2,200 |
| 5241 | Small Equipment | 276 | 3,010 | 300 | 500 |
| 5301 | Auditing Services | 743 | 598 | 1,200 | 1,000 |
| 5305 | Medical Services/Testing Fees | - | 400 | 400 | 400 |
| 5310 | Contract Services | - | 95,000 | - | |
| 5320 | Data Services | 2,506 | 7,707 | 9,000 | 8,700 |
| 5321 | Telephone | 4,863 | 4,644 | 5,100 | 4,500 |
| 5331 | Training Expenses | 281 | 1,039 | 1,200 | 1,400 |
| 5335 | Mileage Reimbursement - Local | - | - | 100 | 100 |
| 5336 | Copier, Printer Lease & Spplies | 00.000 | 0.000 | 0.100 | 2,300 |
| 5360 | Insurance | 23,800 | 2,200 | 3,100 | - |
| 5381 | Electricity | 12,416 | 12,049 | 10,400 | 10,400 |
| 5382 | Water & Gas | 7,183 | 7,286 | 12,100 | 11,200 |
| 5384 | Refuse Disposal | 5,229 | 5,883 | 5,000 | 5,400 |
| 5401 | Building Repair & Maintenance | 2,739 | 4,571 | 4,600 | 4,600 |
| 5418 | Vehicle/Equipment Lease | 2,646 | 4,887 | 2,100 | - |
| 5433 | Dues and Subscriptions | - | 1,625 | 1,700 | - |
| 5439 | Special Projects | 52,218 | 38,801 | 9,500 | - |
| 5441 | Other Services and Charges | 25,671 | 26,871 | 22,500 | 8,200 |
| 5450 | Laundry | 2,764 | 3,149 | 2,000 | 2,000 |
| 5493 | Cost Allocation Charges | 170,000 | 170,000 | 150,700 | 150,700 |
| 5700 | Transfer to General Fund | - | 5,300 | | - |
| 5700 | Transfer to Internal Service Funds | 147,825 | 131,475 | 175,300 | 131,800 |
| | TOTAL | 469,134 | 540,146 | 433,700 | 363,000 |
| 1915 | TOTAL - UTILITY EXPENSE | 484,575 | 558,301 | 500,700 | 449,100 |

Engineering 535-500-1930

Provides engineering services including design, inspection and construction locates for the stormwater collection system.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------|--|----------------|-------------------|-------------------|------------------|
| DEDCC | NAME OF DATE OF COMMENT OF COMMEN | | | | |
| | NAL SERVICES Permanent Employees Regular | 267,716 | 342 240 | 345 400 | 368,000 |
| 5100 5101 | Permanent Employees - Regular Permanent Employees - Overtime | 9,836 | 342,260 13,410 | 345,400 13,000 | 13,000 |
| 5103 | Temporary Wages | 2,061 | 16,815 | 3,000 | 4,500 |
| 3103 | TOTAL | 279,613 | 372,485 | 361,400 | 385,500 |
| | | 2, , , 6 . 6 | 3, 2, .55 | 00.7.00 | 000,000 |
| | DYEE BENEFITS | 10.540 | 0.4.170 | 00.000 | 0 / 000 |
| 5121 | P.E.R.A. | 18,542 | 24,170 | 23,800 | 26,200 |
| 5122 | F.I.C.A. Social Security | 16,447 | 21,873 | 22,200 | 23,900 |
| 5123 | F.I.C.A. Medicare | 3,846 | 5,115 | 5,200 | 5,600 |
| 5124 | Health Insurance | 35,170 | 47,043 | 55,500 | - |
| 5125 | Dental Insurance | 1,613 | 2,076 | 2,100 | 2,200 |
| 5126 | Life Insurance | 756 | 972 | 1,000 | 1,000 |
| 5127 | Health Care Savings | 2,808 | 5,581 | 4,400 | 6,400 |
| 5130 | Cafeteria Plan Benefits | 70.100 | 107.000 | 114000 | 77,600 |
| | TOTAL | 79,182 | 106,830 | 114,200 | 142,900 |
| | ating expenses | | | | |
| 5200 | Office Supplies | 254 | 13 | 800 | 300 |
| 5201 | Computer Supplies | 8,647 | 4,462 | 5,900 | 14,900 |
| 5203 | Paper, Stationery and Forms | 249 | 165 | 100 | 300 |
| 5205 | Safety &Training Materials | 70 | 221 | 400 | 400 |
| 5212 | Motor Fuel | 796 | 1,702 | 1,200 | 1,400 |
| 5219 | Other Miscellaneous Supplies | 67 | 298 | - | - |
| 5240 | Small Tools | 120 | 244 | 500 | 200 |
| 5241 | Small Equipment | 3,899 | 6,482 | 2,200 | 2,700 |
| 5242 | Survey Equipment and Supplies | - | - | 4,600 | 4,600 |
| 5303 | Engineering Services | 22,036 | 48,439 | 135,000 | 135,000 |
| 5310 | Contract Services | 7,422 | - | 5,000 | 5,000 |
| 5320 | Data Services | - | - | 400 | 500 |
| 5321 | Telephone | 534 | 417 | 800 | 800 |
| 5322 | Postage | - | 10 | 100 | 100 |
| 5331 | Training Expenses | 5,404 | 2,775 | 8,500 | 8,600 |
| 5335 | Mileage Reimbursement | 44 | 50 | 200 | 200 |
| 5355 | Printing and Copying | 526 | 550 | 300 | 300 |
| 5336 | Copier, Printer Lease & Spplies | | | | 3,800 |
| 5404 | Equipment Maintenance Repair | 874 | 292 | 800 | 600 |
| 5409 | Fleet Services | 843 | 2,640 | 1,800 | 1,800 |
| 5418 | Vehicle/Equipment Lease | 1,549 | 203 | 2,500 | - |
| 5433 | Dues and Subscriptions | 34 | 1,155 | 400 | 400 |
| 5435 | Books and Pamphlets | 147 | 100 | 200 | 200 |
| 5438 | Licenses | 169 | - | 200 | - |
| 5441 | Other Services and Charges | 703 | 995 | 30,900 | 30,900 |
| 5486 | One Call system | 2,647 | 2,870 | 2,600 | 2,600 |
| | TOTAL | 57,034 | 74,083 | 205,400 | 215,600 |
| 1930 | TOTAL - ENGINEERING | 415,829 | 553,398 | 681,000 | 744,000 |

Customer Services 535-500-1940

Customer Accounts provides billing, collection of payments and account services for utility customers.

| Expe | nse Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------|--|----------------|----------------|----------------|------------------|
| PFRSC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 93,069 | 102,952 | 108,100 | 106,500 |
| 5101 | Permanent Employees - Overtime | 2,042 | 1,496 | 1,500 | 1,200 |
| 5103 | Temporary Wages | - | - | - | - |
| 5118 | Meal Allowance | - | 5 | - | - |
| | TOTAL | 95,111 | 104,453 | 109,600 | 107,700 |
| EMPLO | DYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 6,149 | 6,956 | 7,300 | 7,500 |
| 5122 | F.I.C.A. Social Security | 5,719 | 6,219 | 6,800 | 6,700 |
| 5123 | F.I.C.A. Medicare | 1,337 | 1,454 | 1,600 | 1,600 |
| 5124 | Health Insurance | 14,793 | 16,183 | 20,500 | - |
| 5125 | Dental Insurance | 725 | 780 | 800 | 800 |
| 5126 | Life Insurance | 340 | 365 | 400 | 400 |
| 5127 | Health Care Savings | 1,191 | 1,428 | 3,400 | 1,000 |
| 5130 | Cafeteria Plan Benefits | | | | 24,300 |
| | TOTAL | 30,254 | 33,385 | 40,800 | 42,300 |
| OPER. | ating expenses | | | | |
| 5200 | Office Supplies | 3,282 | 2,497 | 700 | 600 |
| 5201 | Computer Supplies | 344 | - | 200 | 200 |
| 5203 | Paper/Stationery | 730 | 339 | 1,200 | 1,100 |
| 5212 | Motor Fuels | - | - | - | - |
| 5241 | Small Equipment | 510 | 600 | 1,200 | 600 |
| 5310 | Contract Services | 8,685 | 17,048 | 15,000 | 15,000 |
| 5321 | Telephone | 128 | 174 | 100 | 200 |
| 5322 | Postage Training Fire and a second se | 23,128 | 21,075 | 22,800 | 22,700 |
| 5331 | Training Expense | 603 | 386 | 400 | 400 |
| 5339 | Armored Pickup | 520 | 549 | 500 | 600 |
| 5355 | Printing & Copying | 47 | 100 | - | 100 |
| 5336 5401 | Copier, Printer Lease & Spplies | | 94 | | 200 |
| 5404 | Building Repair & Maintenance Equipment Repair & Maintenance | 2,365 | 138 | 400 | 400 |
| 5409 | Fleet Services | 4,589 | 130 | 400 | 400 |
| 5427 | Credit Card Commission | 2,251 | 3,286 | 2,500 | 2,500 |
| 5432 | Uncollectible Accounts | 247 | 10,858 | 2,500 | 5,000 |
| 5441 | Other Services & Charges | 45 | - | 500 | 500 |
| · · · · | TOTAL | 47,474 | 57,144 | 45,500 | 50,100 |
| | | | | | |
| 1940 | TOTAL - CUSTOMER SERVICES | 172,839 | 194,982 | 195,900 | 200,100 |

Utility Operations 535-500-1945

Maximizes the efficiency of the stormwater system through inspection, cleaning, preventive maintenance and repairs.

| Expe | nse Detail | 2010 | 2011 | 2012 | 2013 |
|-------|--|-----------|--------------|--------------|-----------|
| | | Actual | Actual | Budget | Proposed |
| | DNAL SERVICES | 0.4.0.47 | 750.000 | 0.1.0.400 | 0.40.400 |
| 5100 | Permanent Employees - Regular | 864,267 | 758,282 | 910,400 | 863,400 |
| 5101 | Permanent Employees - Overtime | 121,337 | 87,929 | 100,000 | 90,000 |
| 5103 | Temporary Wages | - | - | - | - |
| 5118 | Meal Allowance | | 367 | 1,000 | 1,000 |
| | TOTAL | 985,604 | 846,578 | 1,011,400 | 954,400 |
| EMPLO | OYEE BENEFITS | | | | |
| 5121 | P.E.R.A. | 65,153 | 57,639 | 62,000 | 60,600 |
| 5122 | F.I.C.A. Social Security | 59,838 | 51,085 | 62,600 | 59,100 |
| 5123 | F.I.C.A. Medicare | 13,994 | 11,946 | 14,700 | 13,800 |
| 5124 | Health Insurance | 109,737 | 101,632 | 165,200 | _ |
| 5125 | Dental Insurance | 5,938 | 5,068 | 6,600 | 6,200 |
| 5126 | Life Insurance | 2,781 | 2,369 | 3,100 | 2,900 |
| 5127 | Health Care Savings | 9,590 | 8,807 | 14,200 | 8,700 |
| 5130 | Cafeteria Plan Benefits | | | | 189,000 |
| | TOTAL | 267,031 | 238,546 | 328,400 | 340,300 |
| 0.050 | ATIVIO EVENE | | | | |
| | ATING EXPENSES | 4.400 | 0.740 | 0.000 | 1.500 |
| 5200 | Office Supplies | 4,623 | 2,762 | 2,000 | 1,500 |
| 5201 | Computer Supplies/Software | 2,289 | 3,300 | 1,100 | 1,400 |
| 5205 | Safety & Training Materials | 7,641 | 3,820 | 3,600 | 3,100 |
| 5210 | Plant Operating Supplies | 6,538 | 6,396 | 12,600 | 12,000 |
| 5212 | Motor Fuels | 52,562 | 64,856 | 50,000 | 54,000 |
| 5218 | Uniforms | 694 | 1,276 | 3,600 | 4,100 |
| 5219 | Other Miscellaneous Supplies | 677 | 164 | - | - |
| 5220 | Repair and Maintenance Supplies | 4,536 | 3,798 | 4,800 | 4,800 |
| 5222 | Paving Materials | 15,239 | 28,203 | 12,000 | 12,000 |
| 5224 | Gravel and Other Maintenance Materials | 42,903 | 30,264 | 20,700 | 27,700 |
| 5227 | Utility Maintenance Supplies | 72,367 | 34,477 | 53,500 | 53,000 |
| 5240 | Small Tools | 2,550 | 1,964 | 6,000 | 5,000 |
| 5241 | Small Equipment | 18,023 | 29,885 | 22,100 | 17,600 |
| 5310 | Contract Services | 2,681 | 24,737 | 16,300 | 16,300 |
| 5320 | Data Services | 380 | 847 | 2,000 | 400 |
| 5321 | Telephone | 2,135 | 2,416 | 2,300 | 2,300 |
| 5322 | Postage | - | - | 200 | 200 |
| 5331 | Training Expense | 9,198 | 13,329 | 10,700 | 12,100 |
| 5333 | Freight and Delivery Charges | _ | - | 500 | 300 |
| 5335 | Mileage Reimbursement | 15,627 | 14,153 | 20,000 | 15,000 |
| 5355 | Printing & Copying | 3,378 | 8,899 | 5,500 | 5,500 |
| 5336 | Copier, Printer Lease & Spplies | | | | 500 |
| 5382 | Water /Sewer/Gas | - | 569 | 2,500 | 800 |
| 5384 | Refuse Disposal | 11,785 | 11,072 | 10,900 | 10,900 |
| 5404 | Equipment/Maintenance Repair | 3,793 | 9,803 | 6,300 | 6,300 |
| 5409 | Fleet Services | 124,828 | 123,089 | 90,000 | 100,000 |
| 5415 | Vehicle/Equip Rent | - | 14,639 | 7,000 | 7,000 |
| 5419 | Other Rentals | 3,993 | 2,124 | - | _ |
| 5433 | Dues and Subscriptions | 2,175 | 550 | 500 | 1,000 |
| 5438 | Licenses | 400 | - | 500 | 500 |
| 5441 | Other Services & Charges | 354 | 273 | 900 | 31,100 |
| 5450 | Laundry | 7,411 | 8,013 | 6,500 | 6,000 |
| 5700 | Transfer to General Fund | 510,600 | 510,410 | 510,600 | 215,000 |
| | TOTAL | 929,380 | 956,088 | 885,200 | 627,400 |
| 1945 | TOTAL - UTILITY OPERATIONS | 2,182,015 | 2,041,212 | 2,225,000 | 1,922,100 |

Street Lighting Utility

550

The Street Lighting Utility was created in 2009 to be a self supporting enterprise fund to provide for the operation, maintenance and improvement of the street lighting and traffic control systems.

| | 2010 | 2011 | 2012 | 2013 |
|--|--|--|---|---|
| Estimated Revenues/Expenses | Actual | Actual | Budget | Proposed |
| REVENUE | | | | |
| Operating Revenue Non-Operating | 1,190,746 <u>79,372</u> 1,270,118 | 1,873,843 20,195 1,894,038 | 2,134,700 16,000 2,150,700 | 2,134,700 16,000 2,150,700 |
| EXPENSE | | | | |
| Personal Services Supplies Other Services and Charges Utilities Depreciation | 400,552 184,191 72,208 678,128 221,769 | 393,154 151,634 60,142 650,583 222,685 | 517,700 147,200 204,600 750,000 225,000 | 422,400 151,500 190,500 750,000 225,000 |
| ESTIMATED OPERATING INCOME / (LOSS) | 1,556,848 (286,730) | 1,478,198 415,840 | 1,844,500 306,200 | 1,739,400 411,300 |
| Other Sources of Cash Other Uses of Cash Increase (Decrease) in Cash | | | 225,000 (261,502) 269,698 | 225,000 (450,000) 186,300 |

| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
|----------------------------------|------|------|------|------|
| 32 Traffic Operations Leadworker | 1 | 1 | 1 | 1 |
| 30 Electrician | 1 | 1 | 1 | 1 |
| 30 Signal Technician | 2 | 2 | 2 | 2 |
| 22 Maintenance Worker | 0 | 0 | 1 | 1 |
| Division Total | 4 | 4 | 5 | 5 |

Street Lighting Fund Estimated Budgetary Cash Balance

| OPERATING FUND | 2012 Projected | 2013 Proposed |
|---|--------------------|--------------------|
| ESTIMATED UNRESTRICTED CASH BALANCE | (15,475) | 254,223 |
| Estimated Net Income (Loss) | 306,200 | 411,300 |
| Other Sources Depreciation | 225,000 | 225,000 |
| Total Other Sources | 225,000 | 225,000 |
| Other Uses Capital Improvements Capital Equipment Purchases | 100,000 161,502 | 300,000 150,000 |
| Total Other Uses | 261,502 | 450,000 |
| ESTIMATED BUDGETARY YEAR END CASH BALANCE | 254,223 | 440,523 |

Street Lighting Utility

| Revenue Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---|----------------|----------------|----------------|------------------|
| OPERATING REVENUES: 4838 Street Lighting Fee | 1,190,746 | 1,873,843 | 2,134,700 | 2,134,700 |
| TOTAL OPERATING REVENUES | 1,190,746 | 1,873,843 | 2,134,700 | 2,134,700 |
| NON-OPERATING REVENUES | | | | |
| 4636 Sale of Scrap | 2,073 | 3,888 | | |
| 4654 Other Reimbursements | 31,906 | 10 | 10,000 | 10,000 |
| 4680 Damages or Lossed Recovered | 39,061 | 7,828 | | |
| 4802 Interest Earned | 6,331 | 8,469 | 6,000 | 6,000 |
| TOTAL NON-OPERATING REVENUES | 79,371 | 20,195 | 16,000 | 16,000 |
| TOTAL REVENUE | 1,270,117 | 1,894,038 | 2,150,700 | 2,150,700 |

Street Lighting Utility

| Oper | ating Expense Detail | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|---------|-------------------------------------|----------------|----------------|----------------|------------------|
| DEDCC | DNAL SERVICES | | | | |
| 5100 | Permanent Employees - Regular | 270,664 | 261,217 | 364,400 | 264,300 |
| 5101 | Permanent Employees - Overtime | 39,342 | 38,726 | 40,000 | 40,000 |
| 5103 | Temporary Employees - Regular | 0 | 0 | 0 | 40,000 0 |
| 0100 | TOTAL | 310,006 | 299,943 | 404,400 | 304,300 |
| EAAD! (| OVER DEVIETE | | | | |
| 5121 | OYEE BENEFITS P.E.R.A. | 20,711 | 20,590 | 20,900 | 21,600 |
| 5121 | F.I.C.A. Social Security | 18,397 | 17,671 | 18,900 | 18,900 |
| 5123 | F.I.C.A. Medicare | 4,302 | 4,133 | 4,400 | 4,400 |
| 5124 | Health Insurance | 42,029 | 45,895 | 51,900 | 4,400 |
| 5124 | Dental Insurance | 1,824 | 1,758 | 1,900 | 1,900 |
| 5126 | Life Insurance | 855 | 818 | 900 | 900 |
| 5127 | Health Care Savings Plan | 2,428 | 2,346 | 14,400 | 2,500 |
| 5130 | Cafeteria Plan Benefits | 2,420 | 2,540 | 14,400 | 67,900 |
| 3130 | TOTAL | 90,546 | 93,211 | 113,300 | 118,100 |
| | | , 6,6 16 | , 3,2 | 110,000 | 110,100 |
| | r expenditures | | | | |
| 5200 | Office Supplies | 1,736 | 1,703 | 1,000 | 1,000 |
| 5201 | Computer Supplies | 451 | 2,781 | 900 | 500 |
| 5205 | Safety & Training | 867 | 1,750 | 1,500 | 1,500 |
| 5211 | Cleaning/Janitorial Supplies | 1,192 | 1,851 | 1,000 | 1,000 |
| 5212 | Motor Fuels | 38,542 | 6,970 | 35,000 | 35,000 |
| 5218 | Uniforms | 1,512 | 1,136 | 2,000 | 2,000 |
| 5219 | Other Miscellaneous Supplies | 8,694 | 2,272 | 1,800 | 2,500 |
| 5226 | Sign & Signal Supplies | 71,907 | 60,548 | 50,000 | 50,000 |
| 5230 | Street Lighting Supplies | 48,456 | 49,869 | 50,000 | 50,000 |
| 5240 | Small Tools | 4,319 | 6,544 | 3,000 | 4,000 |
| 5241 | Small Equipment | 6,515 | 16,210 | 1,000 | 4,000 |
| 5319 | Other Professional Services | 0 | 0 | 30,000 | 15,000 |
| 5321 | Telephone | 686 | 876 | 700 | 700 |
| 5331 | Travel/Training | 1,480 | 1,767 | 1,000 | 1,000 |
| 5335 | Mileage Reimbursement - Local | 3,811 | 3,454 | 3,500 | 3,500 |
| 5389 | Electricity | 678,128 | 650,583 | 750,000 | 750,000 |
| 5389 | Street Lighting | 19,397 | 22,152 | 15,000 | 15,000 |
| 5401 | Bldg/Structure Repair & Maintenance | 247 | 43 | 1,000 | 1,000 |
| 5404 | Equipment Repair & Maintenance | 786 | 315 | 500 | 500 |
| 5409 | Fleet Service Charges | 27,504 | 23,696 | 50,000 | 50,000 |
| 5415 | Equipment Rental | 281 | 0 | 500 | 500 |
| 5420 | Depreciation | 221,769 | 222,685 | 225,000 | 225,000 |
| 5432 | Uncollectible Accounts | 12,232 | 243 | 0 | 0 |
| 5433 | Dues & Subscriptions | 70 | 80 | 100 | 100 |
| 5435 | Books | 80 | 0 | 100 | 100 |
| 5438 | Licenses C. Change | 35 | 79 | 200 | 200 |
| 5441 | Other Services & Charges | 4,153 | 6,155 | 100 | 1,000 |

Street Lighting Utility

| Operating Expense Detail | 2010 | 2011 | 2012 | 2013 |
|----------------------------|-----------|-----------|-----------|-----------|
| | Actual | Actual | Budget | Proposed |
| 5450 Laundry | 1,446 | 1,282 | 1,900 | 1,900 |
| 5493 Cost Allocation | 0 | 0 | 100,000 | 100,000 |
| 5580 Capital Equipment | 0 | 32,077 | 150,000 | 150,000 |
| TOTAL | 1,156,296 | 1,117,121 | 1,476,800 | 1,467,000 |
| TOTAL STREET LIGHT UTILITY | 1,556,848 | 1,510,275 | 1,994,500 | 1,889,400 |

Funds

Self Insurance - Workers Comp Self Insurance - Liability Medical Health Fund Dental Health Fund Fleet Services

Internal Service Funds

Internal Service funds account for financing of goods or services provided by one department to other departments of the City, or to other governmental units, on a cost reimbursement basis.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 10,670,271 | 10,907,648 | 8,670,147 | 7,158,247 |
| REVENUES | | | | |
| Participation from Other Funds | 18,323,931 | 18,552,131 | 19,028,500 | 22,448,220 |
| Charges for Services | 3,333,297 | 3,602,574 | 3,557,100 | 3,944,300 |
| Miscellaneous | 2,783,836 | 2,589,246 | 3,584,400 | 2,643,300 |
| TOTAL REVENUES | 24,441,064 | 24,743,951 | 26,170,000 | 29,035,820 |
| EXPENSES | | | | |
| Personal Services | 1,771,486 | 1,848,588 | 1,941,400 | 2,064,700 |
| Other Expenditures | 4,287,185 | 4,291,233 | 4,423,200 | 4,813,700 |
| Claims | 18,145,016 | 20,841,631 | 21,317,300 | 23,542,000 |
| TOTAL EXPENSES | 24,203,687 | 26,981,452 | 27,681,900 | 30,420,400 |
| FUND BALANCE - DECEMBER 31 | 10,907,648 | 8,670,147 | 7,158,247 | 5,773,667 |

Self Insurance - Worker's Compensation

605

Accounts for the payment of worker's compensation claim expenses of injured employees. It is a self-insured plan administered for the City by an outside agency.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 588,435 | 1,094,093 | 1,347,829 | 1,394,629 |
| REVENUES | | | | |
| Transfer from City Funds: | | | | |
| General | 900,000 | 700,000 | 800,000 | 500,000 |
| Public Utility | 334,200 | 418,400 | 243,400 | 170,800 |
| Spirit Mountain | 17,840 | 8,810 | 0 | 0 |
| Duluth Airport | 117,855 | 27,855 | 0 | 0 |
| Other Reimbursements | 48,553 | 96,819 | 50,000 | 50,000 |
| TOTAL REVENUES | 1,418,448 | 1,251,884 | 1,093,400 | 720,800 |
| EXPENSES | | | | |
| Personal Services Claims: | 326,158 | 313,154 | 350,000 | 407,400 |
| Worker's Compensation | 110,995 | 388,681 | 346,600 | 378,200 |
| Other Services and Charges | 475,637 | 296,313 | 350,000 | 307,800 |
| TOTAL EXPENSES | 912,790 | 998,148 | 1,046,600 | 1,093,400 |
| FUND BALANCE - DECEMBER 31 | 1,094,093 | 1,347,829 | 1,394,629 | 1,022,029 |

Self Insurance - Liabilities

610

Accounts for the payment of sundry insurance premiums and loss control activities, as well as the settlement of various claims, judgments and lawsuits against the City of Duluth.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 622,971 | 1,316,033 | 1,816,621 | 1,799,621 |
| REVENUES | | | | |
| Transfer from City Funds: | | | | |
| General | 200,000 | 400,000 | 300,000 | 0 |
| Public Utility | 615,000 | 708,200 | 294,300 | 268,800 |
| Duluth Steam | 1,160 | 3,166 | 3,200 | 2,900 |
| Spirit Mountain | 22,174 | 20,667 | 0 | 21,820 |
| Duluth Airport | 57 | 58 | 0 | 100 |
| DEDA | 18,858 | 20,655 | 20,600 | 21,800 |
| Other Reimbursements | 121,182 | 30,977 | | 0 |
| TOTAL REVENUES | 978,431 | 1,183,723 | 618,100 | 315,420 |
| EXPENSES | | | | |
| Claims: Liability | 11,737 | 391,193 | 325,100 | 391,500 |
| Property/Boiler Insurance | 101,293 | 110,494 | 110,000 | 104,400 |
| Other Services and Charges | 172,339 | 181,448 | 200,000 | 209,900 |
| TOTAL EXPENSES | 285,369 | 683,135 | 635,100 | 705,800 |
| FUND BALANCE - DECEMBER 31 | 1,316,033 | 1,816,621 | 1,799,621 | 1,409,241 |

Medical Health Fund

630

Accounts for health care activities of the City's Joint Powers Enterprise self-insurance plan. Health care costs for retired and active employees of the city and participating city authorities are paid from this fund. The fund is financed by employer and employee premiums as specified in the various collective bargaining agreements. Plan oversight including premium rate setting is provided by the Joint Powers Enterprise Board of Trustees.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 8,583,026 | 7,656,073 | 4,876,328 | 3,597,528 |
| REVENUES | | | | |
| City Employer/Employee Premiums | 15,781,011 | 15,925,200 | 17,034,000 | 21,129,000 |
| Sub-Group Employer/Employee Premiums | 1,260,714 | 1,294,637 | 1,378,300 | 1,713,800 |
| Miscellaneous | 955,563 | 733,055 | 1,739,100 | 462,500 |
| TOTAL REVENUES | 17,997,288 | 17,952,892 | 20,151,400 | 23,305,300 |
| EXPENSES | | | | |
| Personal Services | 250,000 | 250,000 | 250,000 | 255,000 |
| Claims | 17,409,024 | 19,453,643 | 19,926,400 | 22,017,200 |
| Other Services and Charges | 1,265,217 | 1,028,994 | 1,253,800 | 1,371,900 |
| TOTAL EXPENSES | 18,924,241 | 20,732,637 | 21,430,200 | 23,644,100 |
| FUND BALANCE - DECEMBER 31 | 7,656,073 | 4,876,328 | 3,597,528 | 3,258,728 |

Dental Health Fund 633

To account for the collection of premiums and the payment of dental costs for employees of the City of Duluth and various outside agencies.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|----------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 253,757 | 307,435 | 403,689 | 385,089 |
| REVENUES | | | | |
| Transfer from City Funds | 315,776 | 319,120 | 333,000 | 333,000 |
| Sub-Groups | 64,657 | 69,258 | 65,000 | 65,000 |
| Miscellaneous . | 333,167 | 364,500 | 352,000 | 352,000 |
| TOTAL REVENUES | 713,600 | 752,878 | 750,000 | 750,000 |
| EXPENSES | | | | |
| Claims | 613,260 | 608,114 | 719,200 | 755,100 |
| Other Services and Charges | 46,662 | 48,510 | 49,400 | 51,800 |
| TOTAL EXPENSES | 659,922 | 656,624 | 768,600 | 806,900 |
| FUND BALANCE - DECEMBER 31 | 307,435 | 403,689 | 385,089 | 328,189 |

Fleet Services 660

This internal service fund accounts for the cost to repair and maintain all vehicles and various equipment for operating departments within the general fund and the enterprise funds.

| | 2010 Actual | 2011 Actual | 2012 Budget | 2013 Proposed |
|--------------------------------------|----------------|----------------|----------------|------------------|
| FUND BALANCE - JANUARY 1 | 622,082 | 534,014 | 225,680 | (18,620) |
| REVENUES | | | | |
| Fleet Services | | | | |
| General Fund | 2,427,130 | 2,632,199 | 2,559,500 | 2,925,000 |
| Parks Fund | | | | 7,500 |
| Golf Fund | 52,633 | 68,996 | 60,000 | 60,000 |
| Parking Fund | 0 | 1,151 | 3,000 | 11,000 |
| Water and Gas | 459,871 | 497,875 | 520,400 | 514,400 |
| Sewer | 142,321 | 179,400 | 186,200 | 184,200 |
| Stormwater | 183,618 | 192,286 | 143,000 | 157,200 |
| Street Light Utility | 66,047 | 30,667 | 85,000 | 85,000 |
| Other | 1,677 | | | |
| TOTAL REVENUES | 3,333,297 | 3,602,574 | 3,557,100 | 3,944,300 |
| EXPENSES | | | | |
| Personal Services | 916,200 | 981,003 | 1,009,000 | 1,019,900 |
| Benefits | 279,128 | 304,431 | 332,400 | 382,400 |
| Other Expenses | 2,214,955 | 2,625,474 | 2,460,000 | 2,767,900 |
| Capital Outlay | 11,082 | 0 | | |
| TOTAL EXPENSES | 3,421,365 | 3,910,908 | 3,801,400 | 4,170,200 |
| FUND BALANCE - DECEMBER 31 | 534,014 | 225,680 | (18,620) | (244,520) |
| BUDGETED FTE'S | 2010 | 2011 | 2012 | 2013 |
| 1115 Manager, Maintenance Operations | 0.2 | 0.2 | 0.2 | 0.25 |
| 1050 Mgr, Maintenance & Supply | 1 | 1 | 1 | 1 |
| 133 Budget Analyst | 0.2 | 0.2 | 0.2 | 0.25 |
| 32 Fleet Services Leadworker | 2 | 2 | 2 | 2 |
| 28 Mechanic | 5 | 5 | 6 | 6 |
| 28 Welder | 2 | 2 | 2 | 2 |
| 27 Storekeeper | 1 | 1 | 1 | 1 |
| 27 Industrial Equipment Technician | 1 | 1 | 1 | 1 |
| 25 Equipment Maintenance Spec | 2 | 2 | 2 | 2 |
| 24 Assistant Storekeeper | 2 | 2 | 2 | 2 |
| 22 Maintenance Worker | 1 | 1 | 1 | 1 |
| Division Total | 17.4 | 17.4 | 18.4 | 18.5 |

| Flee | t Services | | | | 60-015 |
|--------------|-------------------------------------|-----------|-------------|-------------|-----------|
| EXPE | NSE DETAIL | 2010 | 2011 | 2012 | 2013 |
| DEDOC | 21141 25D # 252 | Actual | Actual | Budget | Proposed |
| | DNAL SERVICES | 000 / 10 | 955,673 | 989,000 | 999,900 |
| 5100 | Permanent Employees - Regular | 898,612 | | | |
| 5101 5103 | Permanent Employees - Overtime | 17,588 | 25,330 0 | 20,000 0 | 20,000 |
| 3103 | Temporary Employees - Regular TOTAL | 916,200 | 981,003 | 1,009,000 | 1,019,900 |
| 5121 | P.E.R.A. | 60,298 | 65,454 | 68,800 | 71,600 |
| 5122 | F.I.C.A. Social Security | 55,865 | 58,680 | 62,600 | 63,200 |
| 5123 | F.I.C.A. Medicare | 13,065 | 13,723 | 14,600 | 14,800 |
| 5124 | Health Insurance | 128,068 | 144,122 | 149,100 | 0 |
| 5125 | Dental Insurance | 6,350 | 6,682 | 7,100 | 7,100 |
| 5126 | Life Insurance | 3,988 | 4,095 | 3,300 | 3,300 |
| 5127 | Health Care Savings Plan | 11,494 | 11,675 | 26,900 | 10,000 |
| 5130 | Cafeteria Plan Benefits | | | | 212,400 |
| | TOTAL | 279,128 | 304,431 | 332,400 | 382,400 |
| | r expenditures | | | | |
| 5200 | Office Supplies | 3,392 | 3,572 | 4,000 | 4,000 |
| 5201 | Computer Supplies/Software | 142 | 3,025 | 5,000 | 5,000 |
| 5205 | Safety & Training Materials | 1,169 | 668 | 4,000 | 4,000 |
| 5210 | Plant/Operating Supplies | 8,443 | 18,206 | 15,000 | 16,000 |
| 5212 | Motor Fuel | 1,035,167 | 1,319,638 | 1,065,000 | 1,295,000 |
| 5215 | Shop Materials | 9,471 | 10,983 | 13,000 | 13,000 |
| 5219 | Other Miscellaneous Supplies | 11,858 | 6,157 | 17,000 | 10,000 |
| 5221 | Equipment Repair Supplies | 795,719 | 872,322 | 864,000 | 950,400 |
| 5240 | Small Tools | 6,044 | 6,314 | 7,000 | 7,000 |
| 5241 | Small Equipment | 1,938 | 4,676 | 5,000 | 5,000 |
| 5405 | Medical Services/Testing Fees | 0 | 0 | 500 | 500 |
| 5319 | Other Professional Services | 504 | 202 | 1,500 | 1,500 |
| 5320 | Data Services | 3,395 | 4,488 | 4,000 | 5,000 |
| 5321 | Telephone | 2,091 | 1,176 | 1,000 | 500 |
| 5334 | Training Expense | 1,372 | 1,078 | 4,500 | 4,500 |
| 5335 | Mileage Reimbursement | 4,481 | 320 | 6,000 | 2,000 |
| 5381 | Electricity | 16,400 | 16,816 | 20,000 | 15,000 |
| 5382 | Water, Gas and Sewer | 13,225 | 12,928 | 15,000 | 15,000 |
| 5384 | Refuse Disposal | 1,570 | 1,642 | 2,000 | 2,000 |
| 5401 | Building Structure Repair | 2,076 | 31,395 | 2,500 | 10,500 |
| 5404 | Equipment Repair & Maintenance | 77,008 | 93,799 | 125,500 | 125,500 |
| 5418 | Vehicle/Equipment Lease | 3,545 | 3,807 | 4,000 | 4,000 |
| 5419 | Other Rental | 0 | 0 | 1,500 | 1,500 |
| 5420 | Depreciation | 72,033 | 68,439 | 65,800 | 65,800 |
| 5438 | Licenses | 6,991 | 1,093 | 8,000 | 4,000 |
| 5441 | Other Services and Charges | 10,857 | 17,815 | 30,000 | 30,000 |
| 5450 | Laundry | 13,083 | 14,171 | 12,000 | 14,000 |
| 5493 | Cost Allocation Charges | 108,200 | 108,200 | 108,200 | 108,200 |
| 5604 | Capital Lease Principle | 0 | | 47,200 | 47,200 |
| 5615 | Capital Lease Interest | 4,781 | 2,544 | 1,800 | 1,800 |
| 5580 | Capital Equipment | 11,082 | | | |
| | TOTAL | 2,226,037 | 2,625,474 | 2,460,000 | 2,767,900 |
| | TOTAL EXPENSES | 3,421,365 | 3,910,908 | 3,801,400 | 4,170,200 |